



UNIVERSIDAD  
POLITÉCNICA  
DE MADRID

# Máster Formación Permanente Energías Renovables y Medio Ambiente

Universidad Politécnica de Madrid

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Módulo 15  
Plantas híbridas y de almacenamiento

Grid forming, LCOS y KPIs en  
los sistemas de  
almacenamiento de Ion-Litio

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## Learning Objectives



### **Grid Forming:**

To explore grid-forming as a key technological requirement and to understand its role in enabling renewable energy to become a primary source of power.

### **Understand Industry Trends and Challenges:**

Analyze current trends and emerging challenges in sizing Battery Energy Storage Systems (BESS) and evaluating Levelized Cost of Storage (LCOS).

### **Master Fundamental Concepts:**

Gain a solid understanding of key concepts such as Round-Trip Efficiency (RTE), State of Health (SOH), and Usable Capacity in BESS operation.

### **Apply Practical Knowledge:**

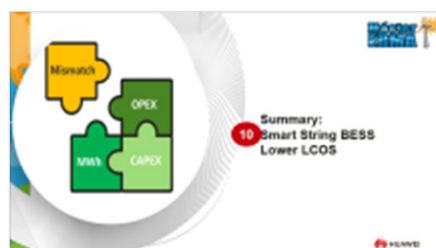
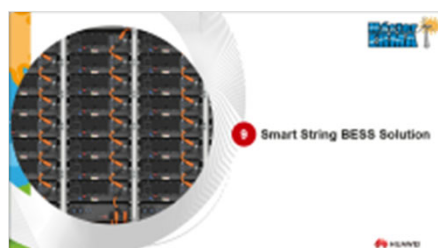
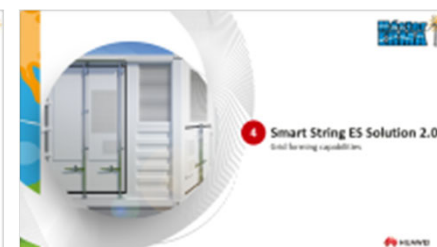
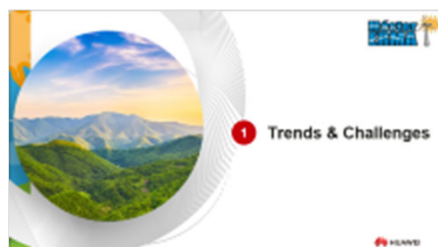
Conduct a case study covering BESS sizing at different lifecycle stages: Beginning of Life (BOL), End of Life (EOL), and Adaptive Optimization Lifecycle (AOL).

### **Explore Network Code Requirements:**

Learn the foundational principles of network codes relevant to BESS integration, with a focus on compliance and certification.

### **Assess Warranty and Performance Guarantees:**

Understand the implications of flexible warranty structures and performance guarantees to ensure optimal system reliability and customer satisfaction.



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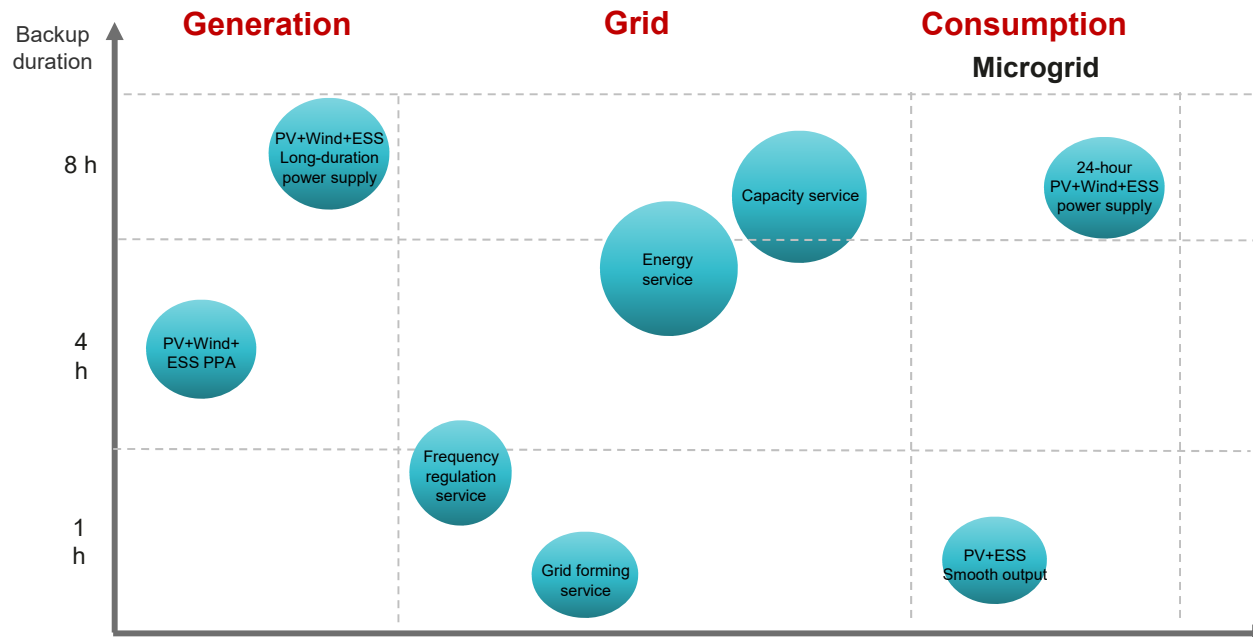
# Trends & Challenges



## Cover Multiple Scenarios Such as Power Generation, Transmission, and Consumption, Improve Wind and PV Power Integration, Stabilize Power Grid Operation, and Reduce Power Consumption Costs



- ❑ Generation: Replace the conventional genset power supply with the joint operation of PV+Wind+ESS. Promote PV+Wind+ESS to optimize the PPA electricity prices of PV+wind.
- ❑ Grid: Leverage ESSs in power grid services to ensure the stability and balance of power grid operations.
- ❑ Consumption: Promote PV+ESS to improve self-consumption, facilitate time-of-use (ToU) arbitrage, and delay power distribution network revamping to reduce power consumption costs.



# Smart String ESS: Controllability of power electronics to resolve inconsistencies and uncertainties in lithium batteries



115 MW/146 MWh BESS in Singapore



- Rack-level Optimization
- Avoid parallel mismatch

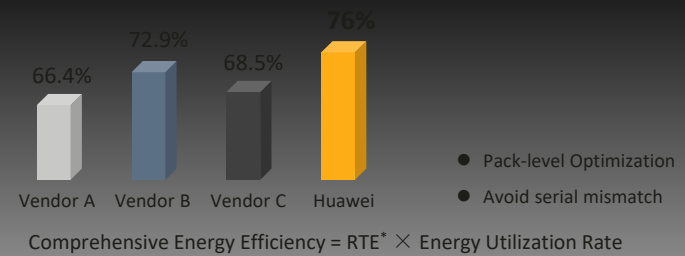
Hourly constant power output



6

Huawei Confidential

2MW/4MWh BESS in Dongguan, Guangdong



Comprehensive energy efficiency improved by up to 3.5%.



\*RTE, round trip efficiency

HUAWEI

# Convergence of PV & BESS industries towards string architecture



Solar

## Central Inverter



DC combiner

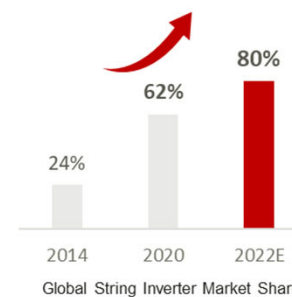
2000+ PV modules / MW

- 1 MPPT centralized Management
- Lower availability around 98%
- single failure recovery cost longer time
- Higher replacement cost
- More Spare parts, hard to find in lifecycle

## Smart PV Controller

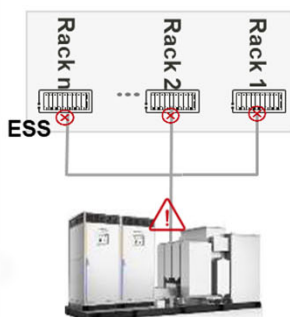


- More MPPT, more yields
- 99.99% availability, more flexibility
- Single failure influence is limited
- Easy O&M and replacement
- Inverter is spare part



Energy Storage

## Central ESS: Centralized rack extensive management



- One central PCS manages 2000 battery cells in series & parallel causes severe mismatch capacity
- Reduced usable capacity, quick degradation & massive O&M costs & poor safety.
- Failure recover take more time
- Lower availability

## Smart String ESS: Distributed and refined rack management



- Independent control of battery packs & racks
- Isolation of faulty pack
- No need of SOC calibration
- Single failure influence is limited
- Higher availability

# Short barrel effect impact BESS system availability, output power and O&M complexity, challenge the revenue

## Low availability

Centralized PCS

ESS

location Singapore

Available 98%

**Reason**

- Central design
- replace time cost more
- have more spare parts
- Manual PCS repair on site with risk

**Loss estimate** 200 times + faults / year

## Low available capacity

location Qinghai, China

Available 97%

**Reason**

- Series & Parallel mismatch due to inconsistency between battery cells

**Loss estimate** Loss >+5% yield per cycle

## Short constant power output

Unit MW

Power dropped down 2 mins later

Power dropped to 70% @15 mins

Power dropped to 0.5% @20 mins

location China

Available 2 mins

**Reason**

- Poor thermal mgmt. cost performance worse
- System output power depends on the worst performing rack

**Loss estimate** The lifecycle power cannot be guaranteed

## Manual SOC calibration

location China

Available 3 person.days/MWh

**Reason**

- Manual site visit for SOC calibration

**Loss estimate** 10MWh cost 10 days  
6000 USD/time = 3\*200\*10



2

## What is “grid forming”?

# Key metrics to understand localized power system strength & resiliency



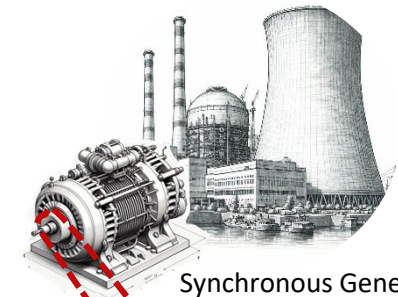
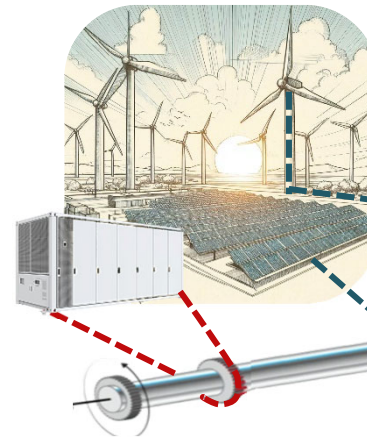
## 1 Short Circuit ratio (SCR)

SCR > 3	Strong grid (~Voltage stability and power reserves)
3 > SCR > 2	Weak grid (~Voltage instability and control problems)
SCR < 2	Very weak

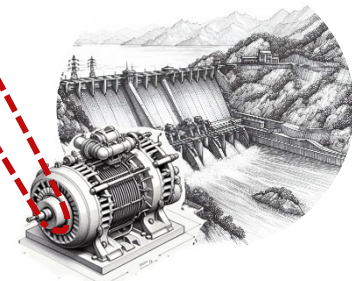
## 2 Inertia

- **Green**  $H \geq 4$  s **Very good** contribution
- **Yellow**  $3 \text{ s} \leq H < 4$  s **Good** contribution
- **Orange**  $2 \text{ s} \leq H < 3$  s **Marginal** contribution
- **Red**  $H < 2$  s **Limited** contribution

Synchronous Grid Forming Generator



Synchronous Generator



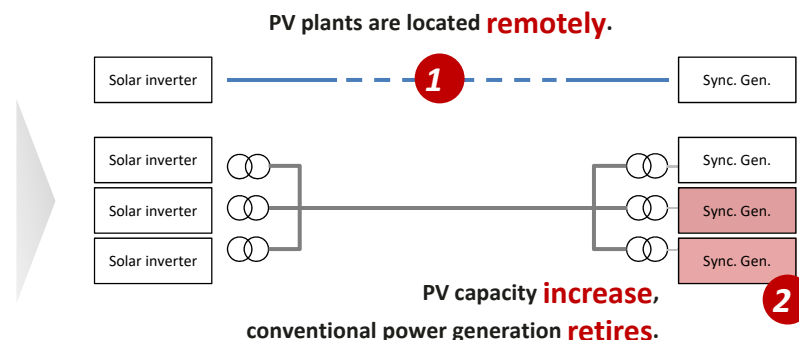
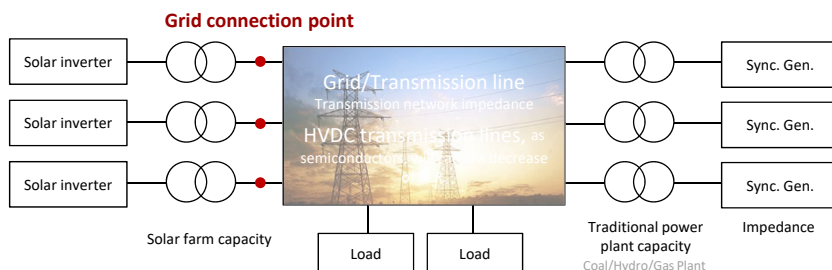
Synchronous Generator

## Increased Renewable Energy Penetration Rate equals to Weakened Grid Strength (SCR)

### Short circuit ratio (SCR)

SCR is the ratio of the short-circuit capacity at the grid connection point to the rated capacity of a power plant. It measures the impact of power injection on the voltage quality and stability of local grids, and reflects the grid strength.

**A higher SCR indicates a stronger grid and grid connection ability.**

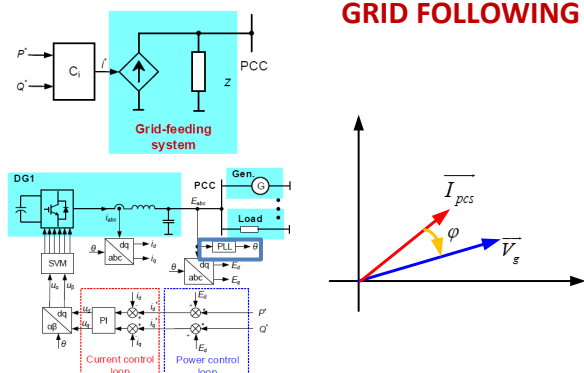


$$\text{SCR} = \frac{\text{Square of Voltage at the grid connection point}}{\frac{\text{Equivalent impedance at the grid connection point}}{\text{Solar Farm Capacity}}}$$

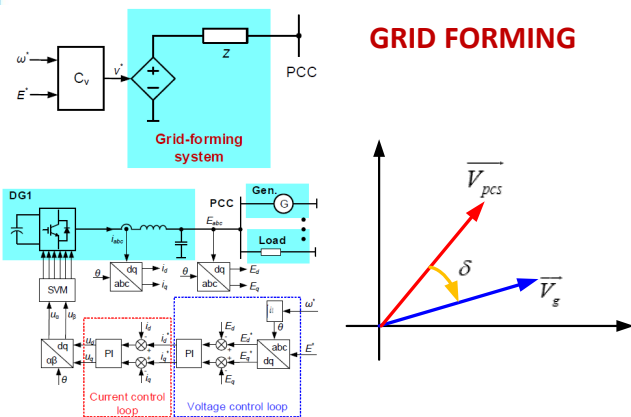
- 1 **Longer** power transmission lines result in **larger equivalent impedance** at the grid connection point.
  - 2 **Less capacity of** traditional power plants result in **larger equivalent impedance** at the grid connection point.
- ...

# GRID FORMING VS GRID FOLLOWING

## GRID FOLLOWING



## GRID FORMING



GRID FOLLOWING	GRID FORMING
Current source	Voltage Source
The power grid can be supported by adjusting the output power. However, the support response speed is limited,	Independent operation without relying on other power generation units
Depends on PLL synchronization.	Core controls voltage amplitude and frequency/phase
Can't go near at 100% new energy port penetration rate	Only the PLL auxiliary device may be required for mode switching.
Depending on the generated voltage reference signal generated by other power generation units to achieve operation	Can be near at 100% new energy port penetration rate
The system strength cannot be improved, and the inertia and anti-interference capability (such as phase angle jump) are lacking.	Transient response of output power, supporting voltage and frequency



3

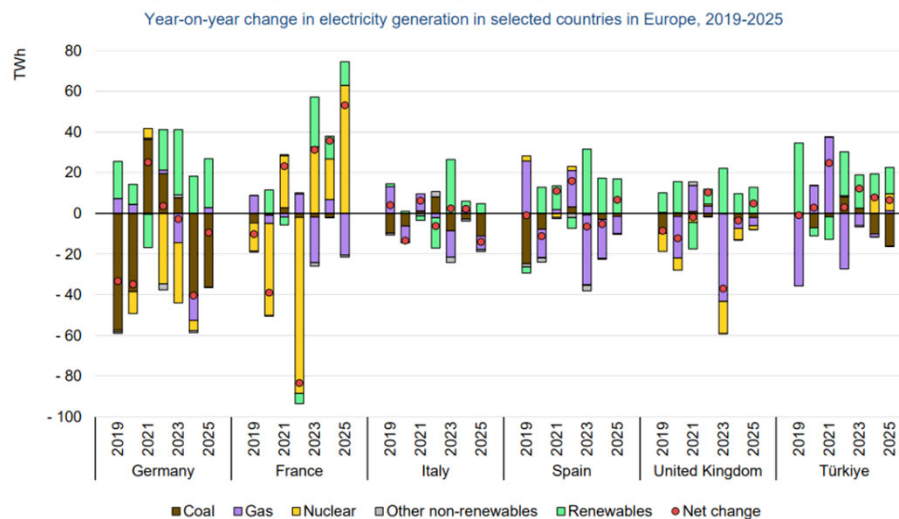
Why “grid forming”?

# Renewable industry is booming, while multiple challenges still remain



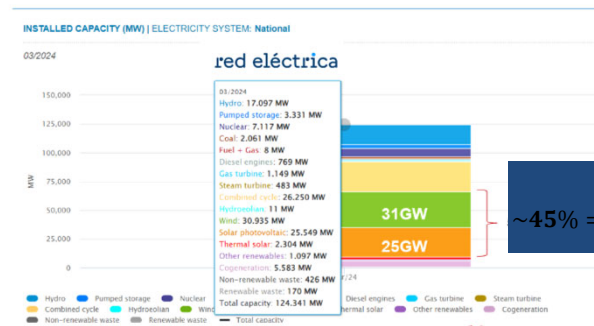
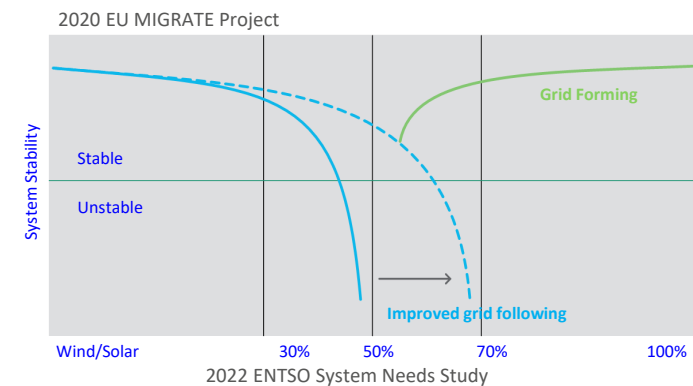
EU considers grid forming as a key to high wind/solar penetration.

## Renewables lead generation growth in most large European countries until 2025



Note: Other non-renewables includes oil, waste and other non-renewable energy sources.

Source: 2023 Electricity Market Report IEA (International Energy Agency)



$$\sim 45\% = \frac{56GW}{124GW} \%$$

Source: March 2024, Red Eléctrica de España (REE)

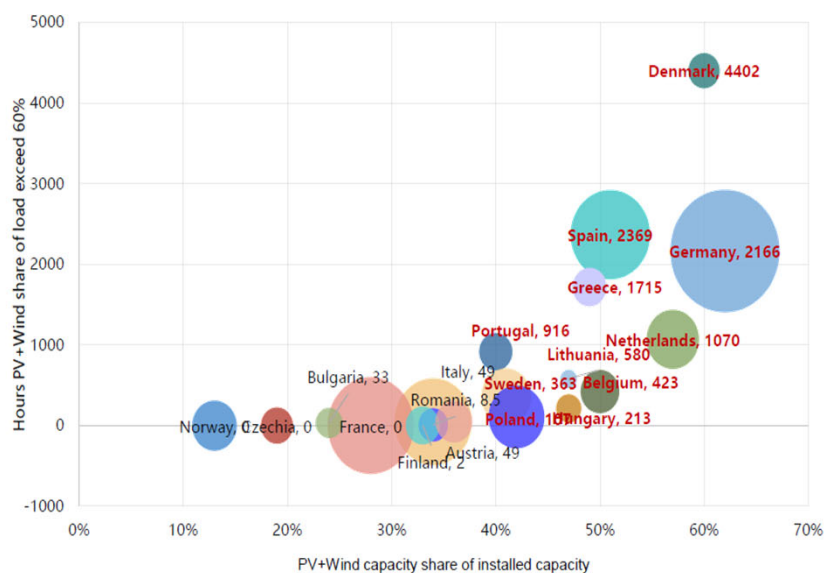


# Renewable industry is booming, while multiple challenges still remain



## More wind + solar brings down inertia in 2030

In 2023, hour numbers for solar+wind share of demand exceed 60%



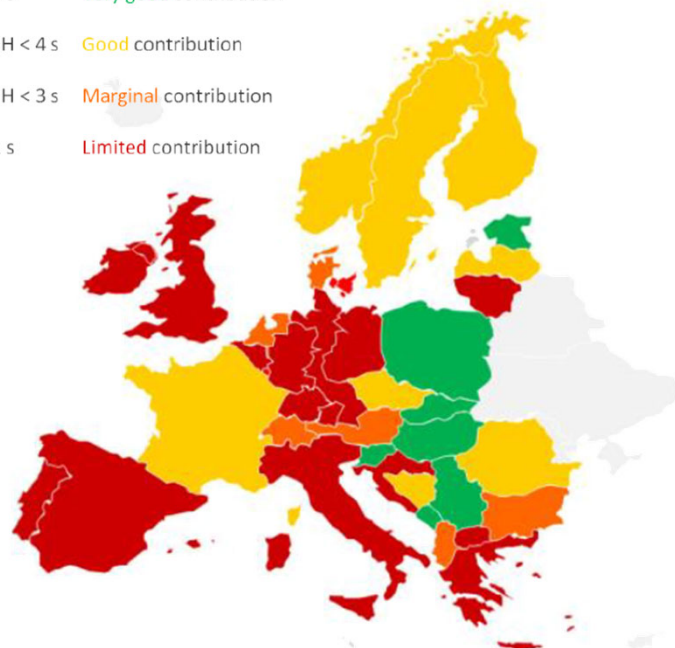
In 12 countries  
PV & wind share  
exceeded 60%  
for more than 100  
hours per year in  
2023

Country	60%+ Hours	Power (GW)
Denmark	4402	19.8
Spain	2369	128.7
Germany	2166	242.2
Greece	1715	24.1
Netherlands	1070	56.1
Portugal	916	22.3
Lithuania	580	5.3
Estonia	478	3.1
Belgium	423	30.1
Sweden	363	50.6
Hungary	213	12.8
Poland	107	63.3
Italy	49	121.1
Austria	49	27.5
Bulgaria	33	14.7
Romania	8.5	17.6
Luxemburg	7	0.7
Croatia		5.2
Finland		23.1

## Weak power system strength has become an issue

Inertia contribution colouring code:

- **Green**  $H \geq 4$  s **Very good** contribution
- **Yellow**  $3 \text{ s} \leq H < 4$  s **Good** contribution
- **Orange**  $2 \text{ s} \leq H < 3$  s **Marginal** contribution
- **Red**  $H < 2$  s **Limited** contribution



Indicating contribution of each TSO to the TSI constant  
(source: TYNDP 2016 reflecting 2030 scenario, [7]).

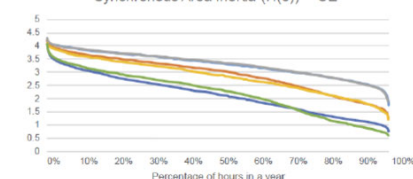
From PNIEC: 81% of the energy in 2030 shall provide from renewable energies

### Grid become 'weaker' with renewable penetrations raising

#### Europe

Entso-E predicts: The system strength of major EU countries will decline rapidly in the next five years.

Synchronous Area Inertia (H(s)) – CE



Inertia constant in the CE system for given percentage of hours per year under various grid development scenarios. Source: ENTSOE

#### Spain

SRAP (Sistema de reducción automática de potencia)

### La CNMC aprueba un nuevo procedimiento de operación del sistema eléctrico para la integración masiva de generación renovable

25 Jan 2022 | Energía | Energía, Nota de prensa

- La integración masiva de generación renovable en la red eléctrica prevista en los próximos años exige adaptar los procedimientos de resolución de congestiones en la red.
- Esta adaptación requiere un nuevo procedimiento para la operación del sistema eléctrico, un herramienta para la reducción automática de la potencia de la generación.
- El nuevo sistema permitirá la entrada máxima de generación renovable garantizando la seguridad del suministro y el uso óptimo de las redes.

La CNMC ha aprobado un nuevo procedimiento de operación del sistema eléctrico peninsular (P.O.3.11 y modificación del P.O.3.2) para desarrollar un sistema de reducción automática de potencia (DCOR/DE/007/21).

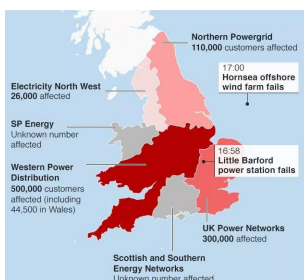
La incorporación de este sistema en el proceso de resolución de restricciones técnicas permitirá incrementar la integración de generación renovable, optimizando el uso de las redes y maximizando la integración de generación renovable.



# New Energy Makes Grid Weaker, Transient Issues Come to The Fore

## 1 Weak inertia support and frequency instability

The Blackout in UK 2019



The failure of Little Barford power plant caused power loss of 730 MW

**System frequency starting to decrease**

Horsea offshore wind farm was largely off the grid, with power fed into the grid reduced by 900 MW.

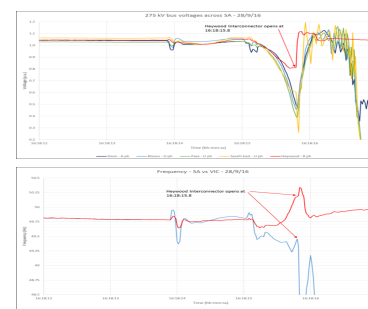
**System frequency dropped to 48.9Hz**

beyond the allowed range of 49.8–50.2 Hz and triggered mass load shedding

## 2 Fault ride-through failure on weak networks

Australia's power blackout in 2016

- On Sept. 28<sup>th</sup>, 2016, Wind farm tripped caused by typhoons and rainstorms.
- Voltage drops occurred for 6 times and caused voltage and frequency collapse. South Australia suffered a 50-hour blackout.

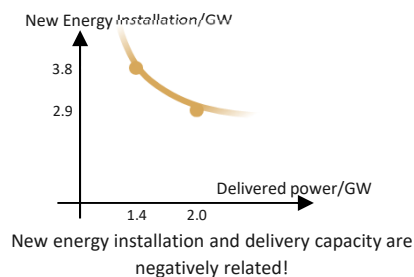
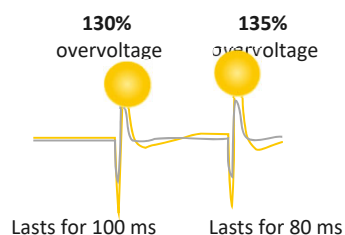


**Voltage collapse**

**Frequency collapse**

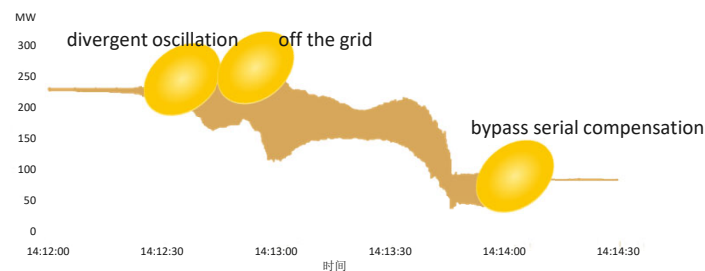
## 3 High proportion of renewable difficult to deliver

HVDC transient overvoltage problem (Qinghai-Henan DC transmission)



## 4 Wide-band oscillation

A wind power station in Guyuan, Hebei, China



## The Whole Industry Address Those Challenges Actively, Still with a Number of Restrictions

### ⬇ Diesel generator



Environmental pollution, high LCOE, and complex maintenance



### ⬇ Synchronous condenser



24-hour manual attendance of rotating equipment and regular on-site O&M



### ⬇ New construction or renovation of thermal generators



Restriction on new construction and environmental pollution



### ▶ PV + ESS Generator

**Combine PV and Energy Storage with Intelligence,  
Accelerating PV to be Primary Energy Source**





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## Smart String ES Solution 2.0

Grid forming capabilities

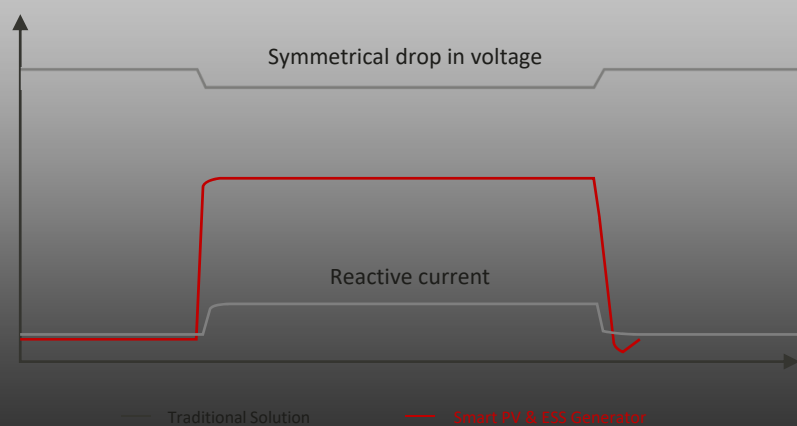




Redefine Voltage Stability: Upgraded hardware + Grid Forming algorithm , achieving 3 times of reactive current and quickly respond to grid voltage changes

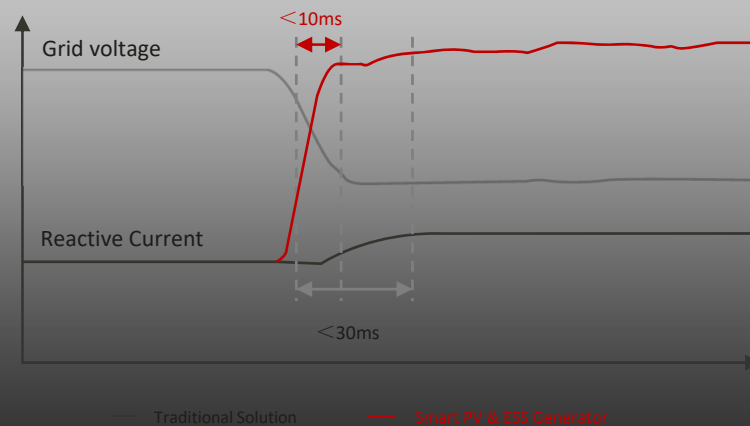
### Reactive current to support voltage

Smart PV & ESS Generator : **3 times** VS Traditional solution: **1.04 times**



### Dynamic reactive current response

Smart PV & ESS Generator **<10ms** VS Traditional solution **<30ms**

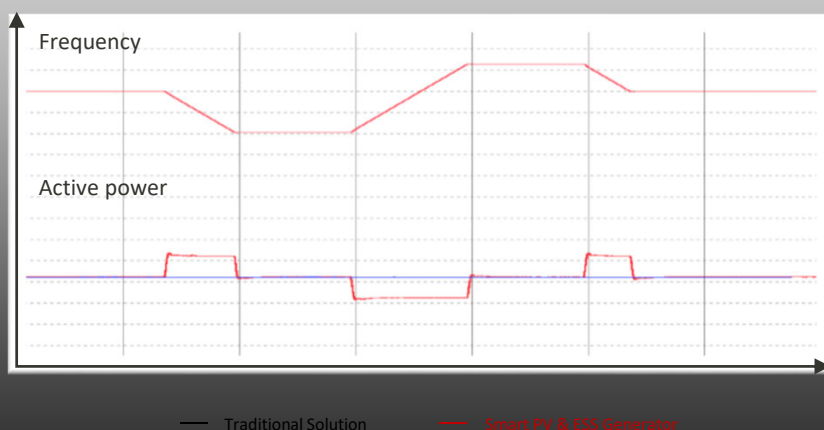




# Redefine Frequency Stability: Grid Forming algorithm to generate equivalent moment of inertia and quickly respond to grid frequency changes

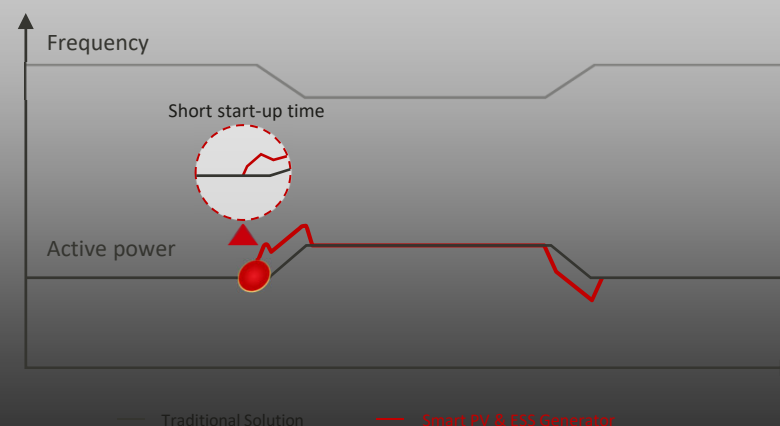
## Virtual inertia

Smart PV & ESS Generator **support** VS Traditional solution **not support**



## Frequency adjustment start time (by active power)

Smart PV & ESS Generator **<5ms** VS Traditional solution **>50ms**



# GW level whole grid black start enabling minutes level power recovery

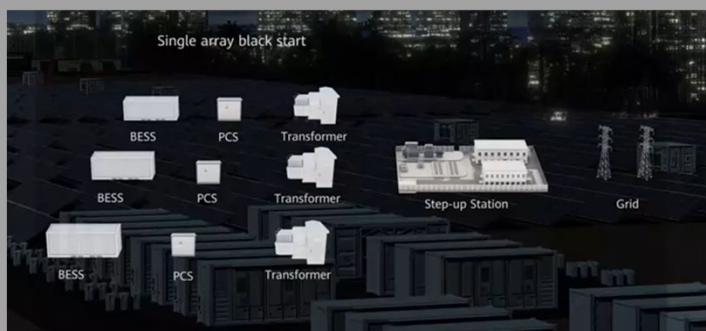
## Traditional Solution

Black start for single array with no loads  
Waiting for others started and interconnected  
Step-by-step HV switch on for power distribution



Whole microgrid recovery  
**Several hours ~ days**  
Over-current / voltage impact risks

## Black start single array one by one



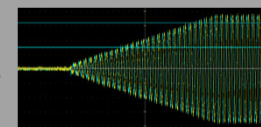
## Huawei Solution

Whole grid recovery, enabling **minutes level recovery**

Multi-PCS parallel soft-start synchronous ramp



Multi-arrays parallel soft-start synchronous ramp



Quick recovery with more revenue

**\$ 0.48 million**

## GW level whole grid black start





## Saudi Arabia Red Sea Project

### World's Largest 100% PV + ESS Microgrid Project

**400 MW<sub>PV</sub> + 1.3 GWh<sub>BESS</sub>**

Serving 100% PV + ESS power supply for 1 million  
people in Red Sea new city  
Grid Forming enabling 100% PV & ESS grid

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COD: 16MWh ready around Dec. 2022,  
others shall be ready around middle of 2023



**5**

## Application Cases in Grid forming



## The biggest PV plant with Huawei String inverters 2.2GW

**Qinghai Santara utility-scale  
PV project**

**Huawei FusionSolar Solution  
in the world-class clean energy base**

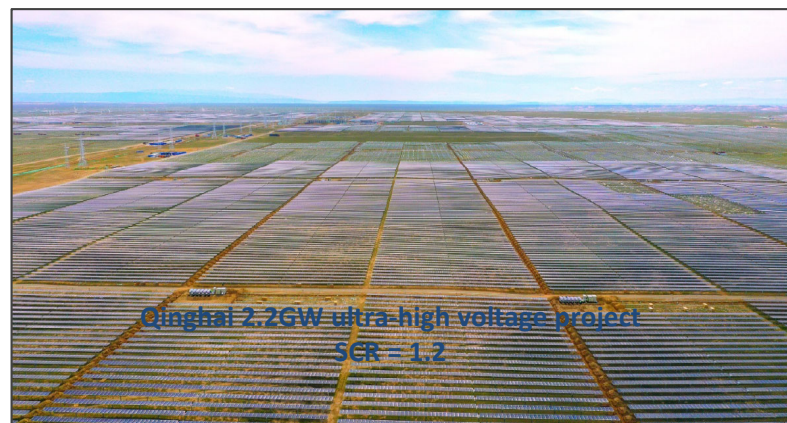
Total capacity **2.2 GW**, including 1.6 GW  
of Huawei inverters.

**Grid forming** – stable operation in  
all-scenario grid scenarios (SCR down to 1.2)

**Safe & reliable** –  
availability  $\geq 99.999\%$

Uses the SUN2000-175KTL-H0 inverters, connected to grid on  
September 30, 2020

\* Hainan Prefecture  
The world's first UHV power line that delivers 100% renewable energy over long  
distances  
The world's largest renewable energy project with the shortest construction time



### Current Solution

Synchronous condensers need to be configured to solve  
the problem of difficult power transmission and absorption.  
For example, 2.2 GW PV plant in Qinghai needs to be  
configured with 1.1 Gvar synchronous condensers

2022, PV plant in Gonghe, Qinghai

## World's first

180 tests of the smart grid-forming solution in a **strong grid**

Quick active power adjustment response – **Startup time < 5 ms**

Transient voltage control speed –  
**Reactive power response < 10 ms**

Short-circuit capacity – **Three-fold overcurrent protection capability**

In 2022, Huawei teamed up with the China Electric Power Research Institute, State Grid Qinghai Electric Power Company, and **CR Power** to test and verify the smart grid-forming solution in the world's first grid-connection performance test.





2023, BESS plant in Golmud, Qinghai

510 successful tests of the smart grid-forming solution in **weak grid**

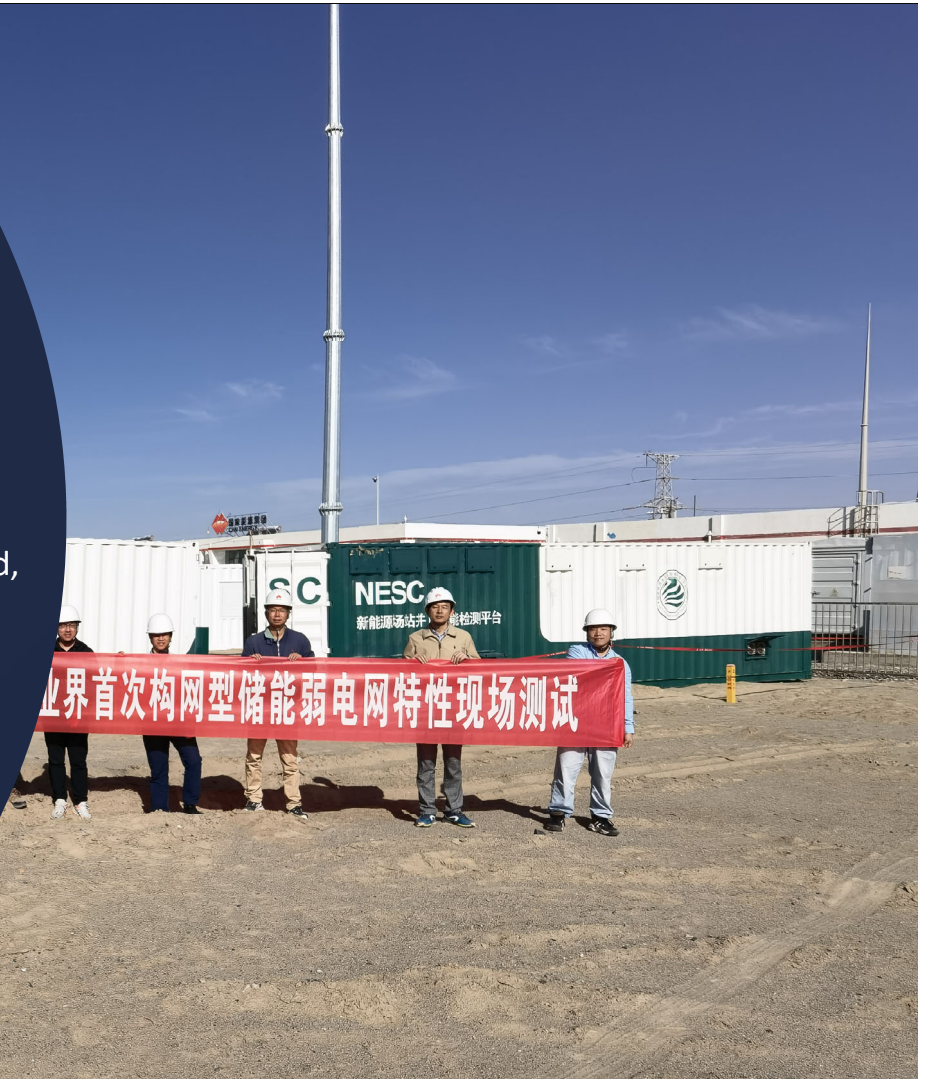
**510** Grid-connected tests from **SCR 40.0 to SCR 1.0**

to verify how to stabilize the grid in various cases under weak grid, such as frequency control, grid steady-state response, transient response, phase-angle jump event, etc.

**300%** reactive short-circuit current contribution

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In 2023, Huawei teamed up with the China Electric Power Research Institute, State Grid Qinghai Electric Power Company, and **China Energy Group** to test and verify the smart grid-forming solution in the world's first grid-connection performance test.





## In the Past 10+ Years, Huawei Continuously Invest Heavily in Power Grid Stability Technologies



**Theoretical research on power grid  
& on-site demonstration**

2014~2020

### Continuous Tech. Innovation and Application Verification

- Passed the first GB/T 29319-2012 grid-connection certification of China Electric Power Research Institute
- Obtained the first on-site zero voltage ride-through certification
- First Application of Low SCR Adaptation Algorithm
- Obtained the first series compensation adaptability algorithm certification.....



**Five core indicators of weak  
power grids**

2021~

### Full power operation

Active power not  
derated when HVRT

$$SCCR \leq 0.7$$

$$THDi < 1\%$$

$$DCI < 0.5\%$$



**GFM (ESS)**

2022~2024

### Large-scale commercial use of 100 MWh level GFM ESS

- Multi-energy Complementation @ Qinghai
- Weak grid + wind storage @ Xinjiang
- Extremely weak power grid + high altitude @ Tibet



**GFM (ESS+PV)**

2025~



- Stronger voltage support capability (stronger reactive overcurrent)
- Stronger frequency support capability (larger inertia)
- Stronger power angle stability (wider oscillation suppression range)





**6**

## **RTE, SOH and Usuable capacity**

## What is RTE in an energy storage system?



**RTE (Round-Trip Efficiency)** is a measure of the overall efficiency of the system in storing and retrieving energy. It is calculated as the ratio of the amount of energy that can be recovered from the storage system to the amount of energy used to charge the system.

A high RTE value indicates that the system is efficient in storing and retrieving energy, while a low RTE value suggests that a significant amount of energy is lost during the charging and discharging process.

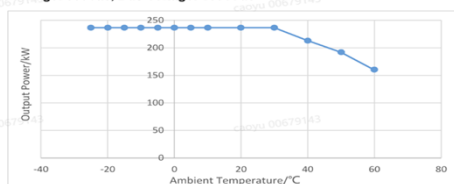
## Key inputs to be considered in RTE

- Ambient temperature
- C-rate
- Power output required (POI limitation)
- Auxiliary services included?
- **Capacity utilization ratio:** When  $0.25 < \text{C-rate} \leq 0.5$ , this value is 0.98; when  $\text{C-rate} \leq 0.25$ , this value is 0.99.

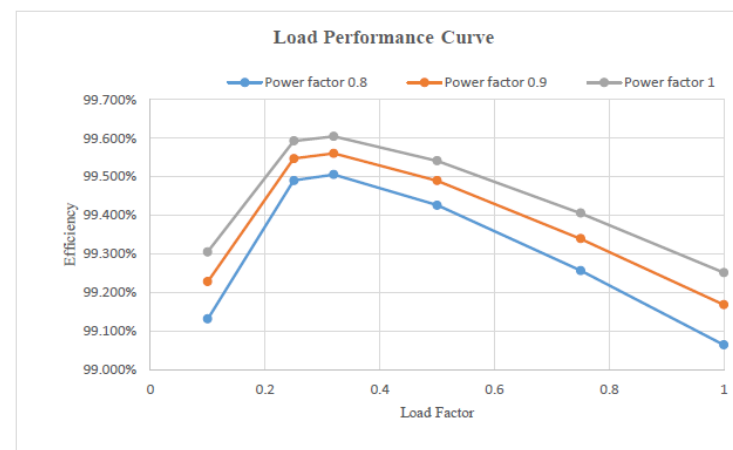
### De-rating Curve VS. Ambient Temperature

De-rating Curve VS. Ambient Temperature of LUNA2000-213KTL-H0

PF=+1, Grid Voltage: 800Vac, Bus Voltage: 1331Vdc



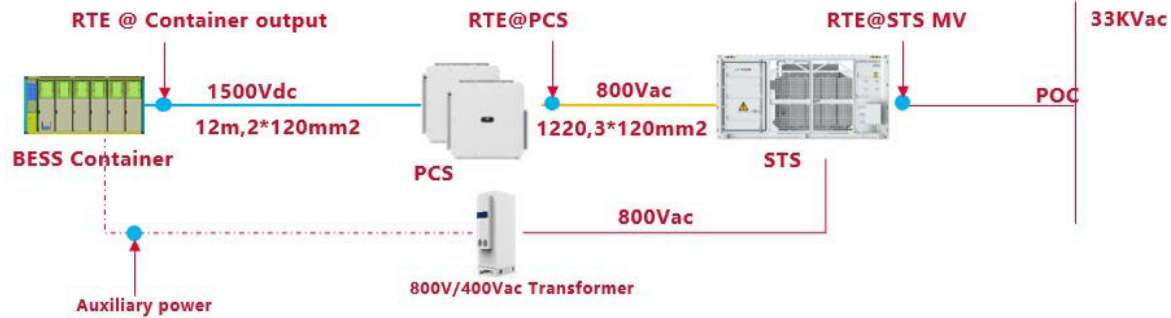
Model	-25°C	-20°C	-15°C	-10°C	-5°C	0°C	5°C
LUNA2000-213KTL-H0	236.4 kW	236.4 kW	236.4 kW	236.4 kW	236.4 kW	236.4 kW	236.4 kW
	10°C	20°C	30°C	40°C	50°C	60°C	/
	236.4 kW	236.4 kW	236.4 kW	213 kW	192 kW	160 kW	/



Performance Curve VS. Load Factor of 9MW ecodesign transformer @40°C

Item	25°C		35°C	
	0.5C Efficiency	0.25C Efficiency	0.5C Efficiency	0.25C Efficiency
Charge Efficiency	93.51%	94.52%	93.15%	94.11%
Discharge Efficiency	94.39%	94.65%	94.03%	94.24%

## RTE calculation

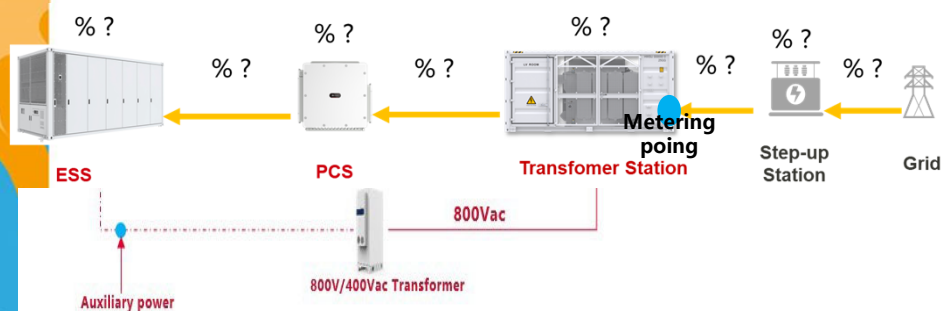


The above data is the specifications under specific test conditions and temperatures.  
 Huawei does not promise or guarantee the above specifications.  
 It only can be used to guide customers to understand electrochemical cell performance and facilitate project planning. During the actual operation, the cell is affected by environmental factors.  
 The specifications do not represent the cell performance in the final product.

System		25°C	
Charge	Item	0.5C Efficiency	0.25C Efficiency
Single Trip	Charge Efficiency	93.51%	94.52%
	BESS Aux. Efficiency	99.43%	99.19%
	STS-POC Efficiency (For reference only, The actual configuration prevails.)	99.80%	99.80%
	STS Efficiency (For reference only, The actual configuration prevails.)	99.15%	99.15%
	LV AC cable Efficiency (For reference only, The actual configuration prevails.)	99.90%	99.90%
	PCS discharge Efficiency (fully loaded)	98.45%	98.45%
	DC cable Efficiency (For reference only, The actual configuration prevails.)	99.83%	99.90%
	Rack Efficiency	99.82%	99.91%
	Pack Efficiency	96.97%	98.10%
Discharge	Item	0.5C Efficiency	0.25C Efficiency
Single Trip	Discharge Efficiency	94.39%	94.65%
	BESS Aux. Efficiency	99.43%	99.19%
	STS-POC Efficiency (For reference only, The actual configuration prevails.)	99.80%	99.80%
	STS Efficiency (For reference only, The actual configuration prevails.)	99.15%	99.15%
	LV AC cable Efficiency (For reference only, The actual configuration prevails.)	99.90%	99.90%
	PCS discharge Efficiency (fully loaded)	98.55%	98.55%
	DC cable Efficiency (For reference only, The actual configuration prevails.)	99.83%	99.90%
	Rack Efficiency	99.81%	99.91%
	Pack Efficiency	97.80%	98.14%
PCS AC side RTE (with auxiliary efficiency)		90.32%	91.55%
POC side RTE (with auxiliary efficiency)		88.26%	89.46%
PCS AC side RTE (without auxiliary efficiency)		91.36%	93.05%
POC side RTE (without auxiliary efficiency)		89.28%	90.93%



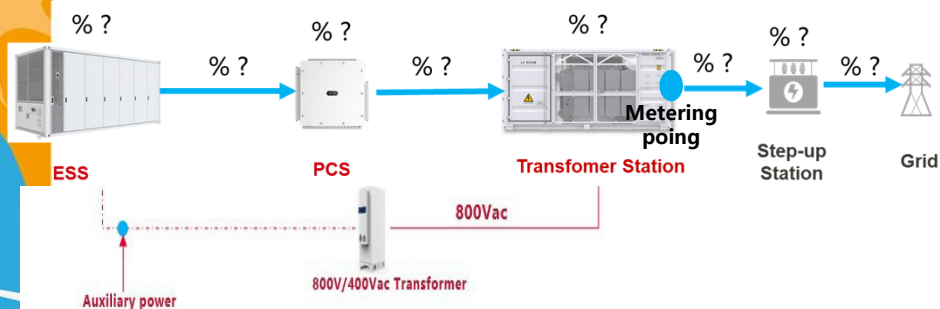
# BESS Energy Charge Efficiency



System		25°C	
Charge	Item	0.5C Efficiency	0.25C Efficiency
Single Trip	Charge Efficiency	93.51%	94.52%
	BESS Aux. Efficiency	99.43%	99.19%
	STS-POC Efficiency (For reference only, The actual configuration prevails.)	99.80%	99.80%
	STS Efficiency (For reference only, The actual configuration prevails.)	99.15%	99.15%
	LV AC cable Efficiency (For reference only, The actual configuration prevails.)	99.90%	99.90%
	PCS discharge Efficiency (fully loaded)	98.45%	98.45%
	DC cable Efficiency (For reference only, The actual configuration prevails.)	99.83%	99.90%
	Rack Efficiency	99.82%	99.91%
	Pack Efficiency	96.97%	98.10%

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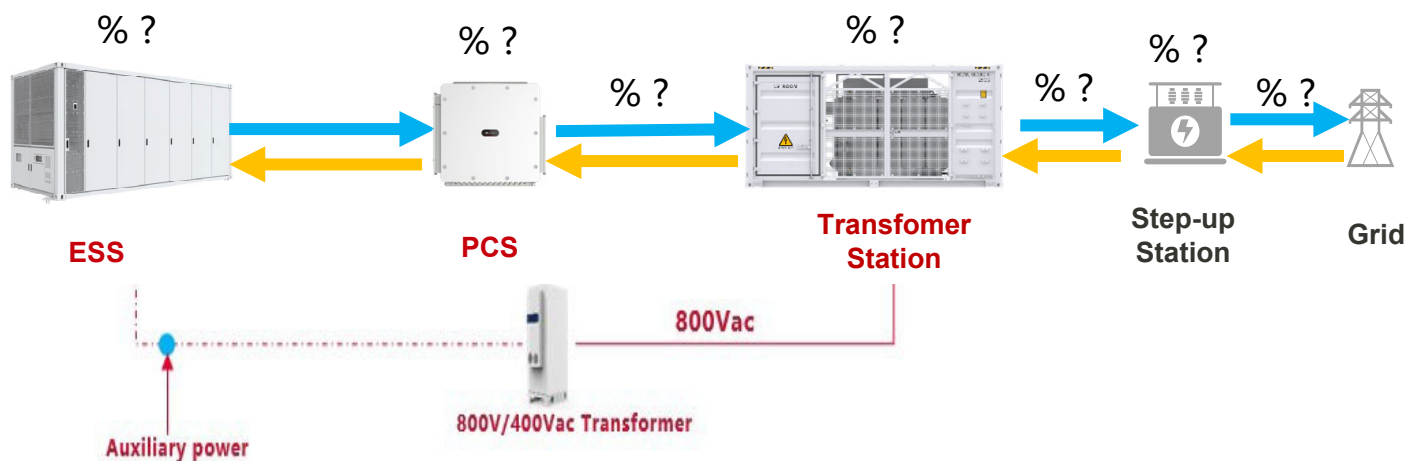
# BESS Energy Discharge Efficiency



System	Discharge	Item	25°C	
			0.5C Efficiency	0.25C Efficiency
Single Trip		Discharge Efficiency	94.39%	94.65%
		BESS Aux. Efficiency	99.43%	99.19%
		STS-POC Efficiency (For reference only, The actual configuration prevails.)	99.80%	99.80%
		STS Efficiency (For reference only, The actual configuration prevails.)	99.15%	99.15%
		LV AC cable Efficiency (For reference only, The actual configuration prevails.)	99.90%	99.90%
		PCS discharge Efficiency (fully loaded)	98.55%	98.55%
		DC cable Efficiency (For reference only, The actual configuration prevails.)	99.83%	99.90%
		Rack Efficiency	99.81%	99.91%
		Pack Efficiency	97.80%	98.14%

The above data is the specifications under specific test conditions and temperatures. Huawei does not promise or guarantee the above specifications. It only can be used to guide customers to understand electrochemical cell performance and facilitate project planning. During the actual operation, the cell is affected by environmental factors. The specifications do not represent the cell performance in the final product.

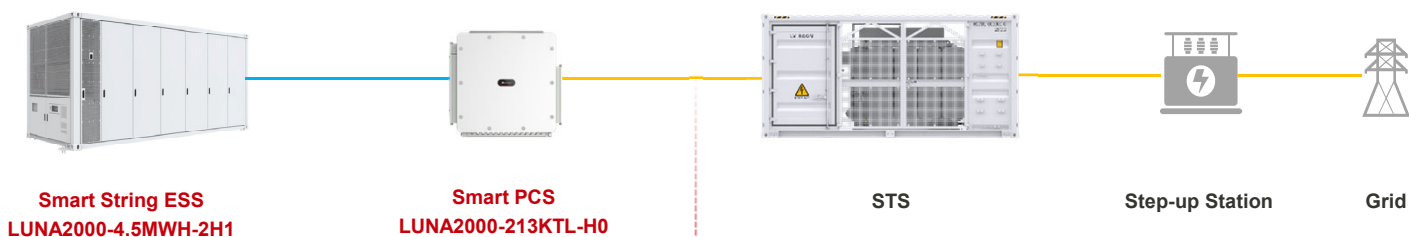
# BESS Energy Round Trip Efficiency



		25°C	
		0.5C Efficiency	0.25C Efficiency
PCS AC side RTE (with auxiliary efficiency)		90.32%	91.55%
POC side RTE (with auxiliary efficiency)		88.26%	89.46%
PCS AC side RTE (without auxiliary efficiency)		91.36%	93.05%
POC side RTE (without auxiliary efficiency)		89.28%	90.93%



RTE up to 90.3%, Higher revenue, optimized system configuration by 0.5-3%



### Traditional Solution

**89.5-85%**

@LV AC side Including auxiliary consumption  
Single stage PCS, 690Vac output,  
Higher efficiency loss

**Vs**

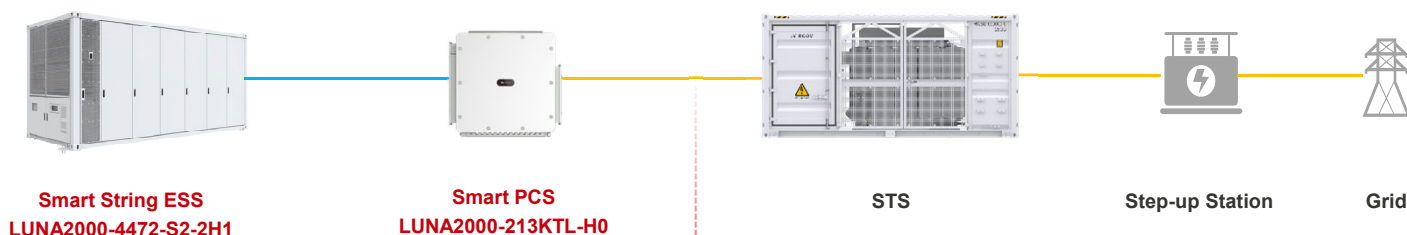
### Smart String ESS 2.0

**90.3%** ↗

@LV AC side Including auxiliary consumption  
Smart liquid cooling control algorithm  
800Vac PCS, flexible switchover between  
single-stage and dual-stage architectures  
Less current, differential pressure and loss

Higher RTE  
Optimal system configuration  
by 0.5-3%

**RTE up to 91.5%, Higher revenue, optimized system configuration by 2-6.5%**



### Traditional Solution

**89.5-85%**  
@LV AC side Including auxiliary consumption  
Single stage PCS, 690Vac output,  
Higher efficiency loss

**VS**

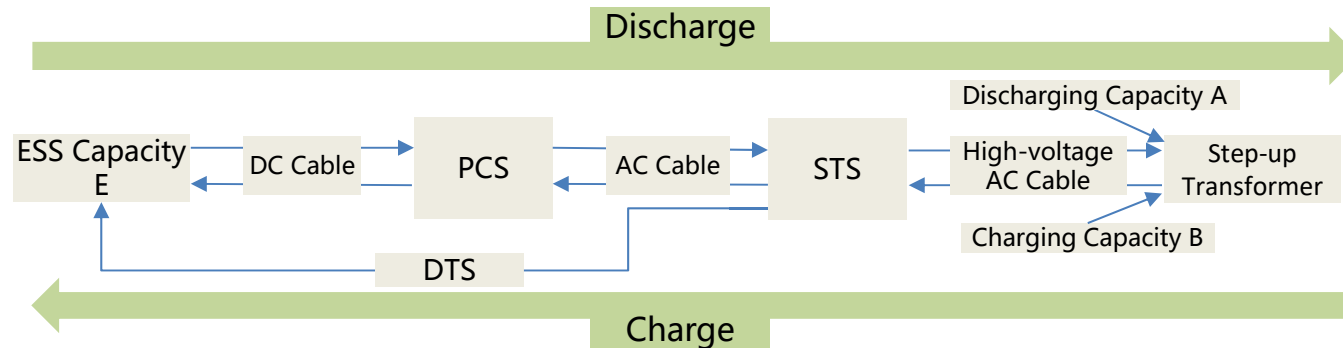
### Smart String ESS 2.0

**91.55%** ↗  
@0.25C, LV AC side Including auxiliary consumption  
Smart liquid cooling control algorithm  
800Vac PCS, flexible switchover between  
single-stage and dual-stage architectures  
Less current, differential pressure and loss

Higher RTE  
Optimal system configuration  
by 2-6.5%



## Subarray Layout Design Principle



The following is the calculation process when the metering point is the input side of the Step-up Transformer.

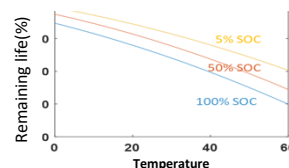
- Discharging Capacity A = (ESS Capacity E × (1 - Storage attenuation) × DOD × Capacity utilization ratio × SOH × DC cable efficiency × PCS efficiency × AC cable efficiency — auxiliary power consumption) × STS efficiency × High-voltage AC cable efficiency
- Charging Capacity B = (ESS Capacity E × (1 - Storage attenuation) × DOD × Capacity utilization ratio × SOH ÷ RTE@DC side ÷ DC cable efficiency ÷ PCS efficiency ÷ AC cable efficiency + auxiliary power consumption) ÷ STS efficiency ÷ High-voltage AC cable efficiency
- Auxiliary power consumption = ESS Capacity E × (1 - Storage attenuation) × DOD × Capacity utilization ratio × SOH × (1 - BESS Aux. efficiency) ÷ DTS efficiency ÷ DTS input cable efficiency ÷ DTS output cable efficiency

**Notes:** ① Capacity utilization ratio: When  $0.25 < C\text{-rate} \leq 0.5$ , this value is 0.98; when  $C\text{-rate} \leq 0.25$ , this value is 0.99.

② Storage attenuation: It is calculated from the delivery date of Huawei energy storage systems, which is related to deliver and storage time and temperature.

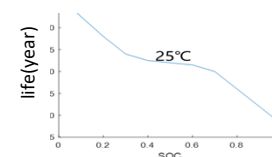
# Storage attenuation

Calendar life degradation vs. temperature



The higher the temperature, the faster the calendar life decays  
(described by Arrhenius formula)

Calendar life vs. SOC



The higher the average SOC, the faster the calendar life decay  
(Theoretical calculation can be performed based on negative electrode potential)



EVE Cell 50% SOC Storage Attenuation

Month \ Temperature	0	1	2	3	4	5	6	7	8	9	10
25 °C (Supplier Test Data)	1.40%	1.70%	2.00%	2.30%	2.55%	2.75%	2.95%	3.15%	3.30%	3.45%	3.60%
35 °C (Interpolation Method)	1.40%	2.00%	2.49%	2.94%	3.37%	3.76%	4.01%	4.25%	4.43%	4.57%	4.71%
45 °C (Supplier Test Data)	1.40%	2.25%	2.94%	3.54%	4.10%	4.62%	4.92%	5.20%	5.36%	5.49%	5.62%

- The preceding storage attenuation data is calculated from the delivery date of Huawei energy storage systems. For example, Huawei energy storage systems are commissioned 4 months after delivery. Assume that the average storage temperature is 35°C. Therefore, the attenuation of transportation and storage is 3.37%, and the remaining SOH is 96.63%.
- Recharging batteries please according to the recharging guide. Otherwise, batteries may be overdischarged.

Storage Temperature Requirement	Storage Temperature	Recharge Period	Remark
0°C~40°C	0°C≤T≤30°C	12 months	During the recharge period, no process is required and the battery is consumed as soon as possible. Recharge the battery when the recharge time is reached. Stop charging when the battery SOC reaches 50%
	30°C≤T≤40°C	8 months	



## Huawei considers 19 factors to simulate the attenuation curve

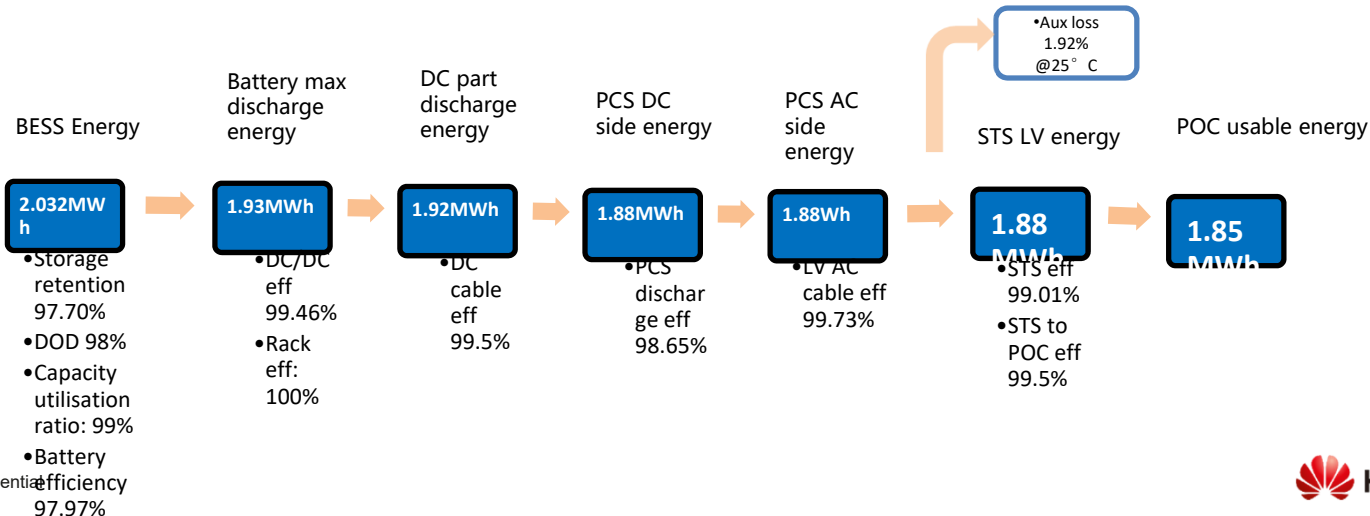
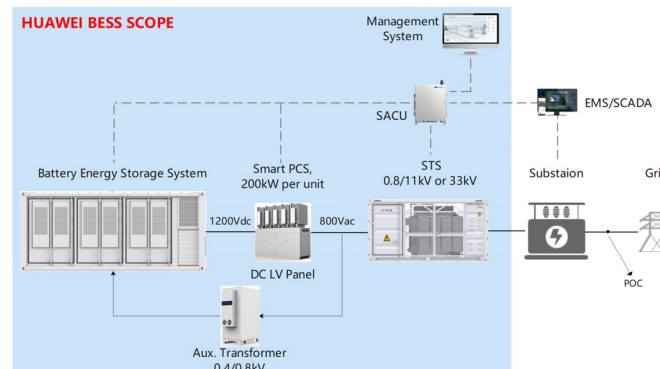
Fitting Model		Industry	Huawei	Impact
Two Main Factors		3 to 5 factors	19 factors	more factors considered, more accurate result
Cyclic degradation	Cell Degradation	Cell cycle: 300-500 cycles	Cell cycle: 1250 cycles	More the number of times, the more the working conditions, the more accurate.
		Test conditions/Quantity: 1 working condition	Test conditions/quantity: 2 to 3 working conditions, 3 PCS for each type	
	Pack Degradation	Temperature rise: The temperature rise of the cell in the pack is not considered.	Temperature rise: The temperature rise of the cell in the pack must be considered.	Temperature is one of the top factors.
		Consistency: Generally, consistency differences are not considered and there is no design to prevent.	Consistency: Package Optimization and rack management avoid differences	Consistency is one of the top factors.
Storage degradation		Cell storage: degradation is not usually considered	Cell storage: test for 6 months + fitting, with degradation considered	Storage degradation accounts for about 33% of the lifetime degradation.

# BESS Energy Discharge Procedure—0,6MW/2.032MWh



## Assumed condition :

- Test after delivery factory 3 month;
- From STS to POC eff 99.5%;
- Ambient temperature 25°C.
- SOH = 100% @ year 0



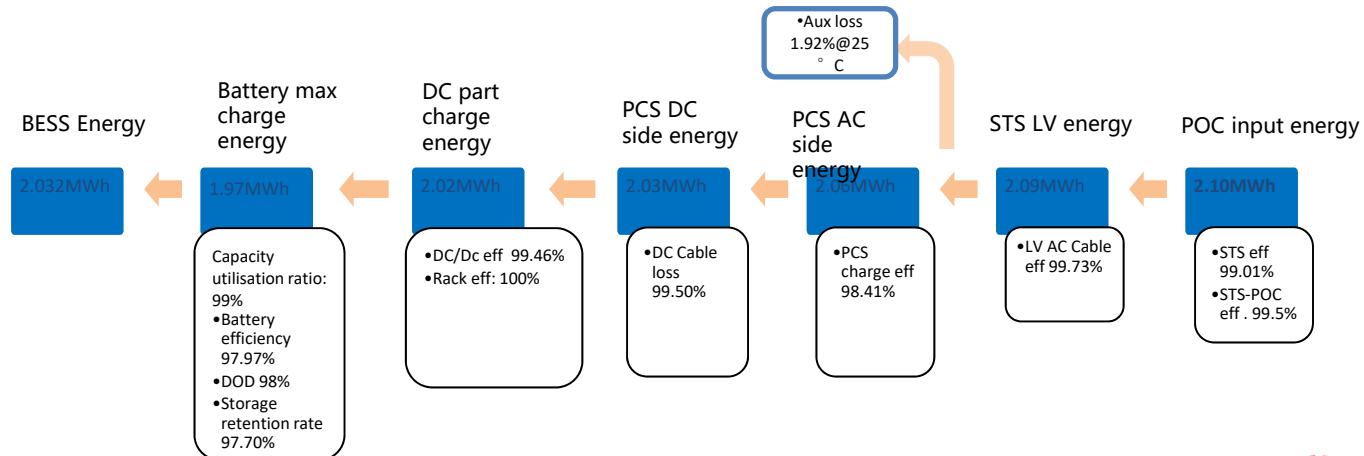
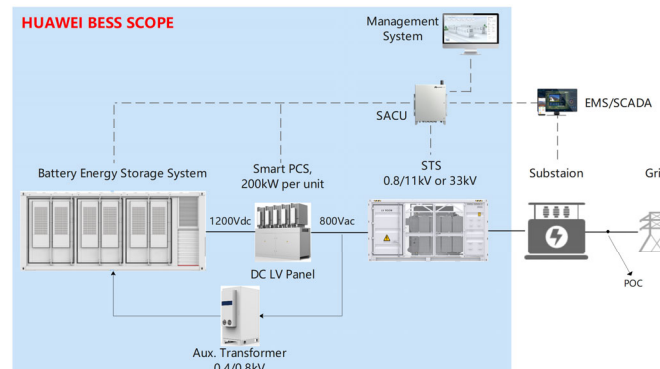


## BESS Energy Charge Procedure—0,6MW/2.032MWh



### Assumed condition :

- Test after delivery factory 3 month;
- From STS to POC eff 99.5%;
- Ambient temperature 25°C.
- SOH = 100% @ year 0

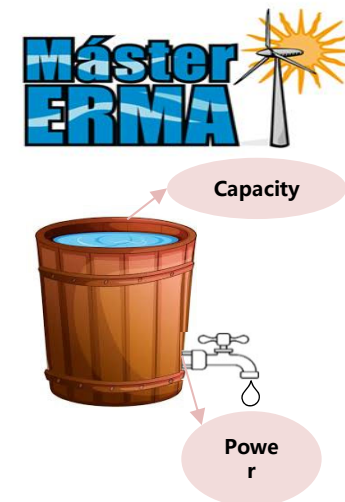
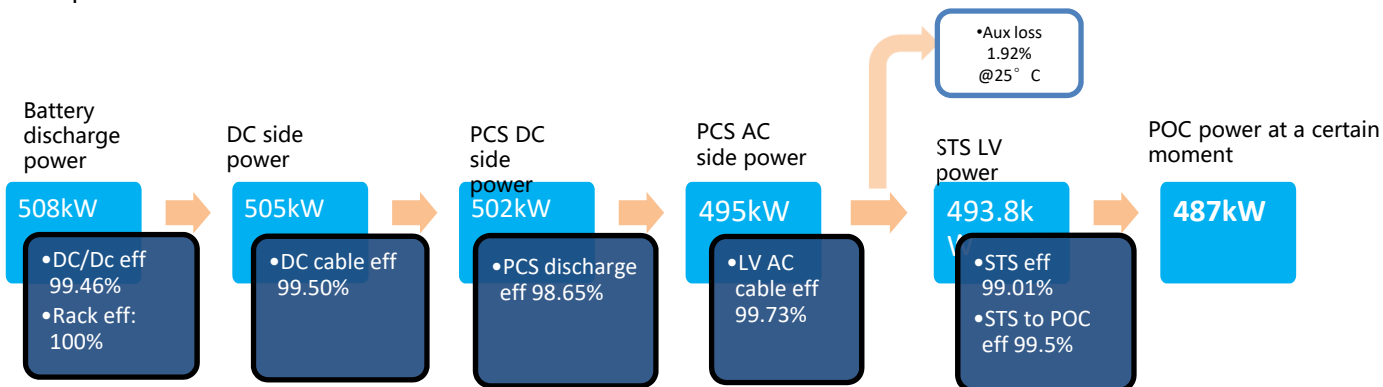


## BESS Power Discharge Procedure—0,6MW/2.032MWh

- The discharge power of the BESS is determined by the discharge capacity and PCS
- 0.25C system. At a certain moment, the output power of the battery side is 508kW (discharge power do not effect by DOD and SOH)。

- **Assumed condition :**

- From STS to POC eff 99.5%;
- Ambient temperature 25°C.



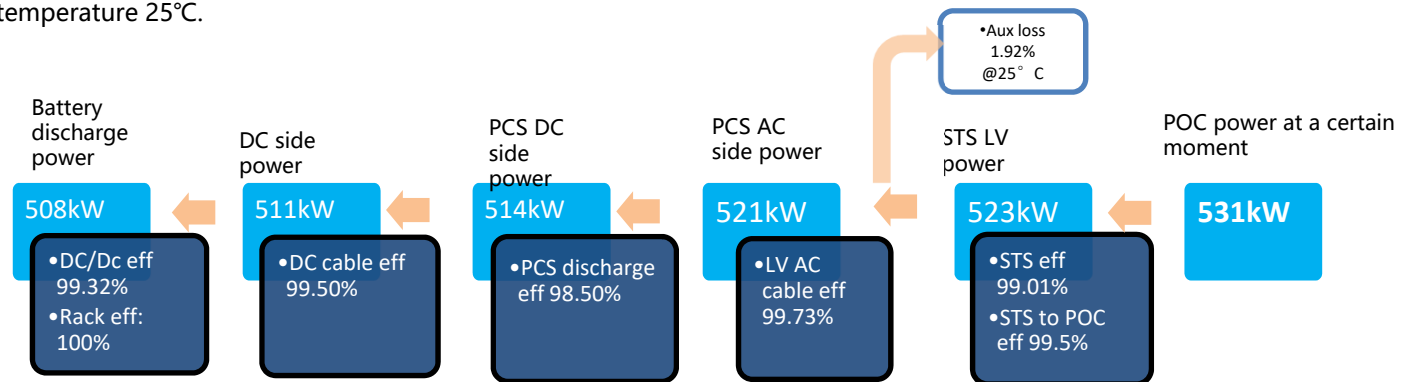
## BESS Power Charge Procedure—0,6MW/2.032MWh



- The discharge power of the BESS is determined by the discharge capacity and PCS
- 0.25C system, At a certain moment, the output power of the battery side is 508kW (discharge power do not effect by DOD and SOH)。

- **Assumed condition :**

- From STS to POC eff 99.5%;
- Ambient temperature 25°C.



## General Overview of DC Coupling & AC Coupling



	Capex	Efficiency	Affect PV	Safety	Grid Forming	Ancillary service	Availability	OPEX
DC Coupling	★★★★	★★★★★	Y	★★	★★★★	★	★★	High
MV AC Coupling	★★	★★	N	★★★★	★★★★	★★★★	★★★★	Low
LV AC Coupling	★★★★	★★★★	N	★★★★	★★★★	★★★★	★★★★	Low

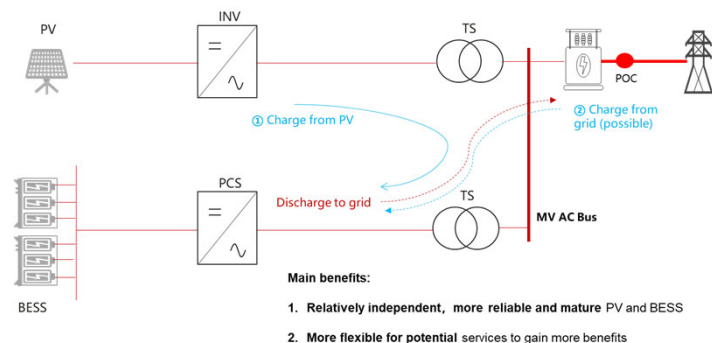


## System Overview of Different PV+BESS Solution

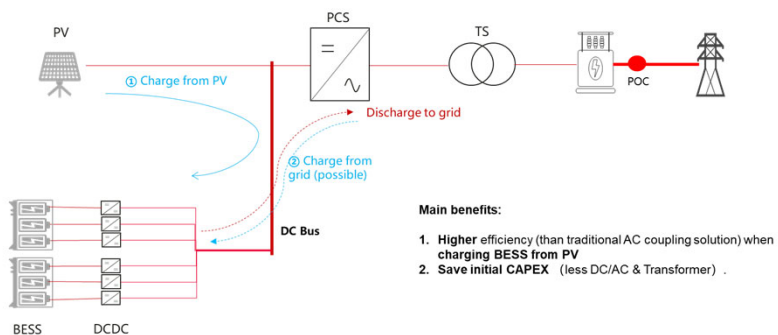
1. All three technologies can both be charged from grid and discharge to grid
2. Based on the connection point, both DC coupling and LV AC coupling are part of PV System.



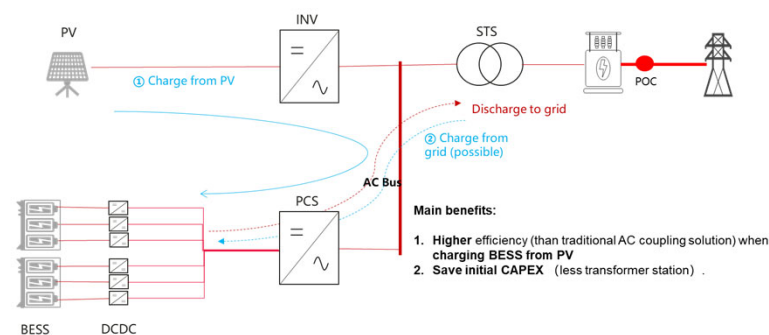
MV AC-Coupling Solution



DC-Coupling Solution

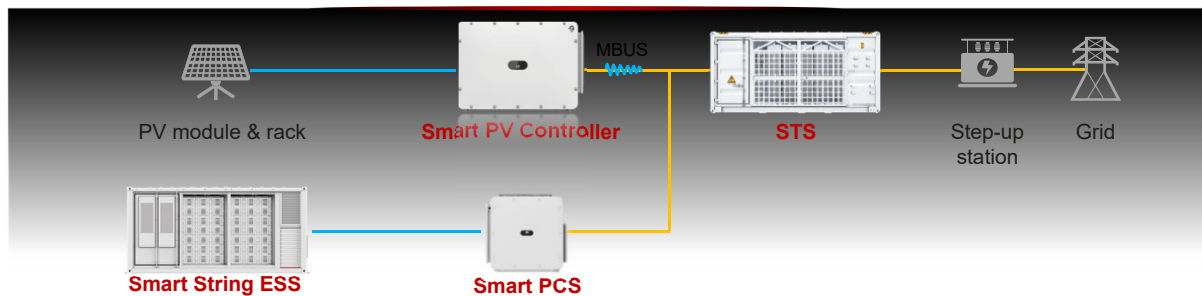


HW LV AC Coupling Solution

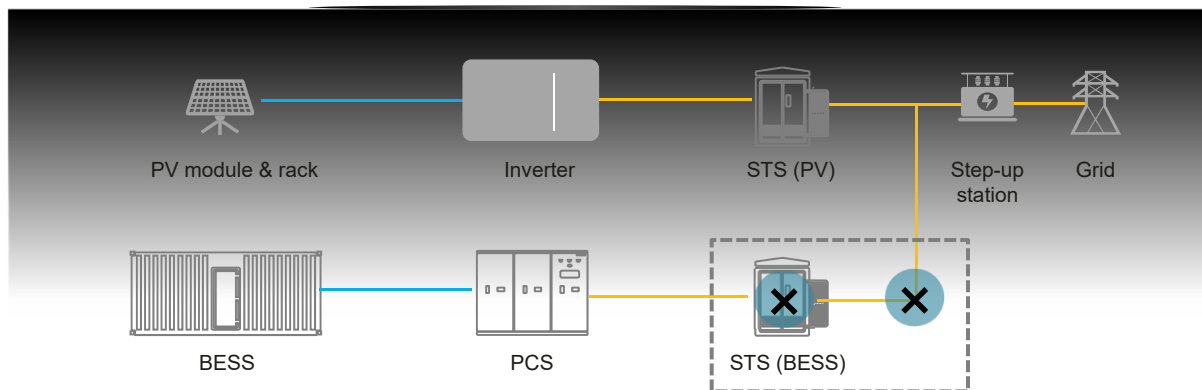


# FusionSolar LV AC PV+BESS Solution: Optimal CAPEX

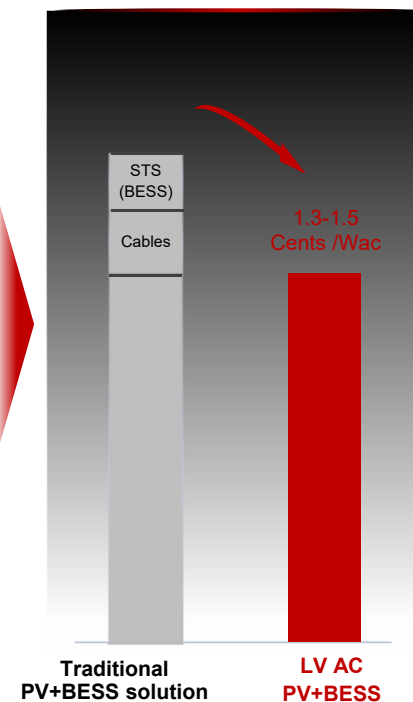
## FusionSolar: LV AC PV+BESS



## Traditional solution: MV AC PV+BESS



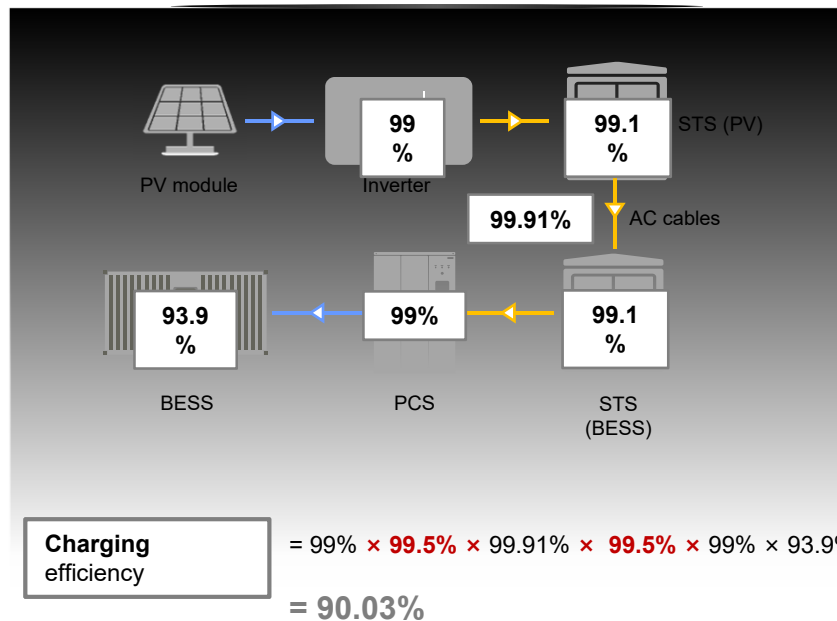
## Optimal BOS



## FusionSolar LV AC PV+BESS Solution: Improving RTE about 1.5~2%

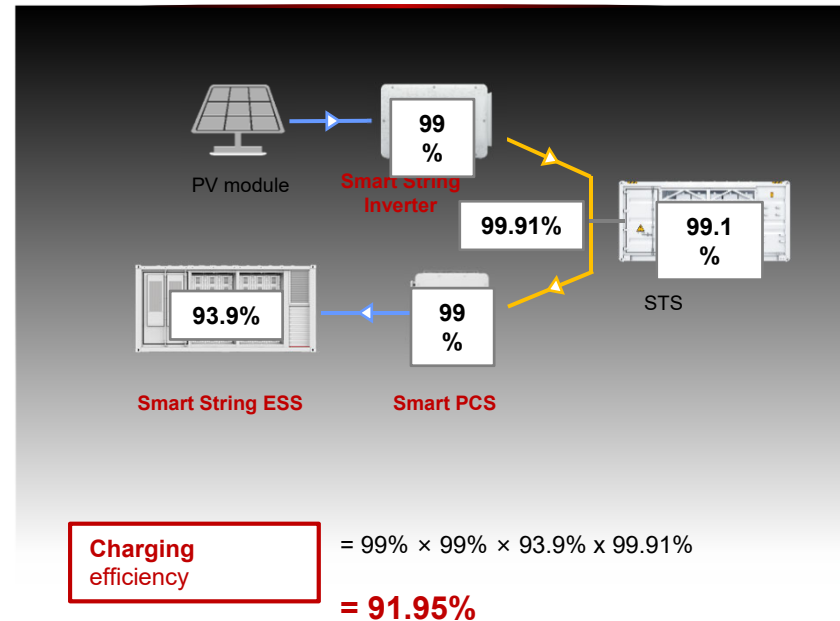


### Traditional solution: PV+ESS MVAC



Note: considering BESS to charge from PV.

### Huawei solution: PV+ESS LVAC



## RTE degradation scenarios cases



0.5C 1cycle/day DOD100%					
25°C					
Year	Pack RTE @ Container output without Auxiliary consumption	RTE @ PCS output without Auxiliary consumption	RTE @ POC output without Auxiliary consumption	RTE @ PCS output with Auxiliary consumption	RTE @ POC output with Auxiliary consumption
0	94.48%	91.49%	89.41%	90.31%	88.25%
1	94.30%	91.32%	89.24%	90.14%	88.08%
2	94.10%	91.13%	89.05%	89.95%	87.89%
3	93.95%	90.98%	88.91%	89.80%	87.75%
4	93.80%	90.84%	88.76%	89.66%	
5	93.70%	90.74%	88.67%	89.56%	
6	93.60%	90.64%	88.57%	89.47%	
7	93.50%	90.55%	88.48%	89.37%	
8	93.40%	90.45%	88.39%	89.28%	
9	93.30%	90.35%	88.29%	89.18%	
10	93.20%	90.25%	88.20%	89.09%	87.05%
11	93.10%	90.16%	88.10%	88.99%	86.96%
12	92.95%	90.01%	87.96%	88.85%	
13	92.80%	89.87%	87.82%	88.70%	
14	92.60%	89.67%	87.63%	88.51%	
15	92.40%	89.48%	87.44%	88.32%	
16	92.20%	89.29%	87.25%	88.13%	
17	92.00%	89.09%	87.06%	87.94%	85.75%
18	91.80%	88.90%	86.87%	87.75%	85.66%
19	91.60%	88.71%	86.68%	87.56%	
20	91.30%	88.41%	86.40%	87.27%	

0.5C 1cycle/day DOD100%		0.25C 1cycle/day DOD100%	
25°C		25°C	
35°C		35°C	
40°C		40°C	
45°C		45°C	
0.5C 1.5cycle/day DOD100%		0.25C 1.5cycle/day DOD100%	
25°C		25°C	
35°C		35°C	
40°C		40°C	
45°C		45°C	
0.5C 2cycle/day DOD100%		0.25C 2cycle/day DOD100%	
25°C		25°C	
35°C		35°C	
40°C		40°C	
45°C		45°C	



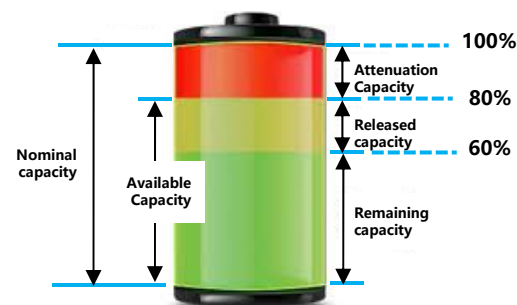
## Key specifications of Lithium-ion battery status

### SOH

- ❑ The State of Health (SOH) indicates the ability of the current battery to store energy relative to the new battery. Currently, the SOH is not defined in a unified manner. The most common SOH is the percentage of the current available battery capacity to the nominal battery capacity.
- ❑ Accurately measuring the SOH of lithium batteries helps you know the battery health status in time.
- ❑ **The ambient temperature, charge/discharge ratio and depth of charge/discharge are the main factors affecting SOH.** When the battery temperature is too high or too low, the charge/discharge ratio is too large, and the charge/discharge ratio is too high, the SOH of lithium battery will be rapidly reduced.

### SOC

- ❑ The State of Charge (SOC) indicates the current energy storage state of the battery, that is, the percentage of the remaining battery capacity to the total available battery capacity.
- ❑ SOC is the most important parameter of lithium-ion battery management. It not only reflects the remaining power of the battery, but also the estimation input of other parameters of the battery status, but also the important criterion of BMS (battery management system) control strategy.
- ❑ The SOC of lithium batteries cannot be measured directly. It can only be estimated by using the estimation model, such as battery cell voltage, charging and discharging current, temperature, and internal resistance.

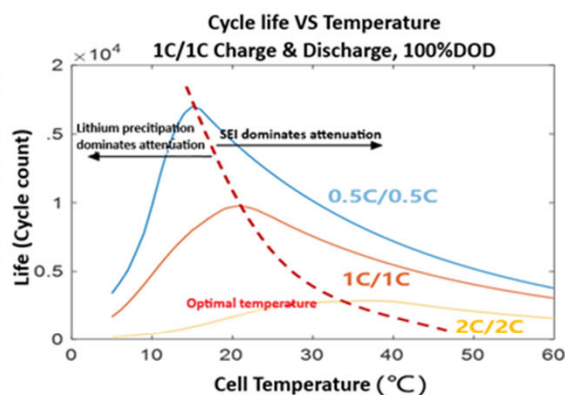


In the preceding example:

$$SOH = \frac{\text{Available capacity}}{\text{Nominal capacity}} \times 100\% = 80\%$$

$$SOC = \frac{\text{Remaining Capacity}}{\text{Available capacity}} \times 100\% = 75\%$$

# Cycle life (SOH)

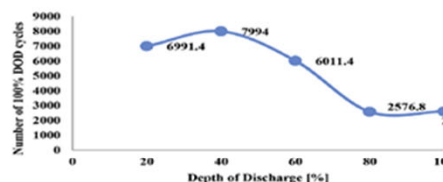


## Temperature

The higher the temperature, the faster the cycle decay under the condition of lithium.

## charge/discharge ratio

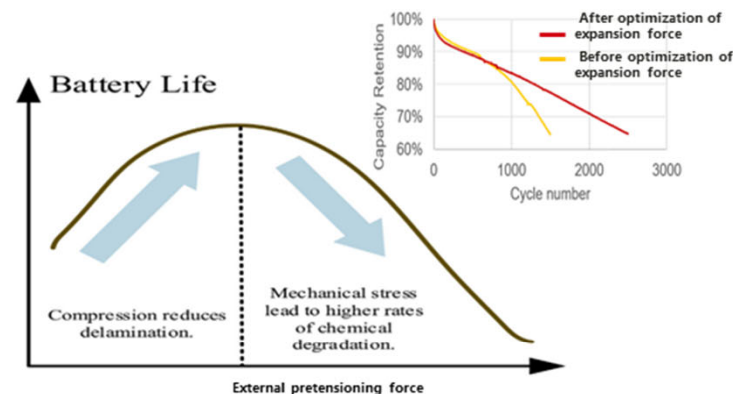
1. For the traditional charging mode, the higher the magnification, the faster the attenuation.
2. The cycle life can be increased by improving the charging and discharging modes (under research).



## charge/discharge interval

Charge/discharge interval = Average SOC + Charge/discharge depth (in research)

1. The greater the depth of charge and discharge, the faster the attenuation
2. The higher the average SOC, the faster the attenuation.



## External binding force (expansion force)

The external binding force significantly affects the cell life, and there is an optimal initial binding force condition, but it is not possible to accurately and quantitatively judge the cell life (in research).

# SOH Guarantee



	Category		warranty model	Data volume/time limit requirements	Note 1	Note 2
1	Cell data	Storage Degradation Data	SOH storage degradation data in 100% SOC at 25°C.	≥ 6 months data (at least 6 data records)	Provide data + fit curve	Data storage volume ≥ 6 months, at least two temperature points (temperature difference ≥ 10°C)
2			SOH storage degradation data in 100% SOC at 45°C.	≥ 6 months data (at least 6 data records)	Provide data + fit curve	
3			SOH storage degradation data in 50% SOC at 25°C.	≥ 6 months data (at least 6 data records)	Provide data + fit curve	
4			SOH storage degradation data in 50% SOC at 45°C	≥ 6 months data (at least 6 data records)	Provide data + fit curve	
5		Cycle data	SOH cycle degradation data at 25°C (1/2 max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	The number of cycles is greater than or equal to 1/8 + 50, and at least three temperature points (temperature difference is greater than or equal to 5°C). The maximum rate and 1/2 maximum rate data are required.
6			SOH cycle degradation data at 35°C (1/2 max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
7			SOH cycle degradation data at 45°C (1/2 max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
8			SOH cycle degradation data at 25°C (max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
9			SOH cycle degradation data at 35°C (max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
10			SOH cycle degradation data at 45°C (max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
11	Pack data	Consistency	Consistency of cells in the same container, including capacity and internal resistance	Data of each electrochemical cell during shipment. Cell → pack → container corresponds to each other.		By apply pack optimization & Rack management can avoided this degradation. Competitors do not consider this function
12			Temperature difference consistency of the PACK in different positions			
13		Temperature rise	Temperature rise curve of the cell in the pack at an ambient temperature of 25°C and 0.5CP charge and discharge			Some competitors do not consider this part.
14			Temperature rise curve of the cell in the pack at an ambient temperature of 25°C and 0.33CP charge and discharge			
15	Operating condition data	Working condition data (provided by the customer)	Operating ambient temperature		Calculated by Huawei based on the average dimension and temperature rise.	
16			Daily cycle times		Calculated by Huawei based on the customer's working conditions	
17			Charge/discharge ratio		Huawei calculated based on the customer's working conditions	
18			Storage SOC		Huawei uses 50% SOC storage.	
19			DOD		Huawei calculates the DOD based on 100%.	

## SOH degradation scenarios cases



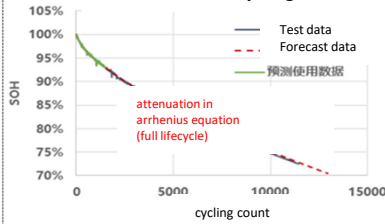
	(0.25CP Constant power charge/discharge)			(0.33CP Constant power charge/discharge)			(0.5CP Constant power charge/discharge)		
SOC	50%	50%	50%	50%	50%	50%	50%	50%	50%
DOD	1	1	1	1	1	1	1	1	1
°C (Ambient temperature)	(below 40°C)	(below 40°C)	(below 40°C)	(below 40°C)	(below 40°C)	(below 40°C)	(below 40°C)	(below 40°C)	(below 40°C)
(Number of cycles/day)	1	1.5	2	1	1.5	2	1	1.5	2
(Interval between charge & discharge/hour)	2	2	2	2	2	2	3	3	3
(Number of cycles/year)	365	548	730	365	548	730	365	548	730
Year	SOH	SOH	SOH	SOH	SOH	SOH	SOH	SOH	SOH
0	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
1	94.89%	94.34%	93.90%	94.69%	94.07%	93.55%	94.27%	93.52%	92.89%
2	92.71%	91.83%	91.01%	92.45%	91.50%	90.60%	91.86%	90.74%	89.68%
3	90.96%	89.68%	88.47%	90.68%	89.31%	88.00%	89.97%	88.39%	86.85%
4	89.38%	87.70%	86.11%	89.09%	87.31%	85.58%	88.28%	86.22%	84.21%
5	87.91%	85.84%	83.86%	87.61%	85.41%	83.28%	86.69%	84.16%	81.69%
6	86.52%	84.05%	81.71%	86.19%	83.59%	81.07%	85.17%	82.17%	79.25%
7	85.18%	82.33%	79.62%	84.84%	81.83%	78.92%	83.71%	80.25%	76.87%
8	83.88%	80.66%	77.58%	83.52%	80.12%	76.82%	82.29%	78.38%	74.55%
9	82.63%	79.03%	75.59%	82.25%	78.45%	74.77%	80.92%	76.54%	72.28%
10	81.40%	77.43%	73.64%	81.01%	76.81%	72.76%	79.57%	74.75%	70.04%
11	80.21%	75.87%	71.72%	79.79%	75.21%	70.78%	78.24%	72.98%	67.83%
12	79.03%	74.33%	69.83%	78.60%	73.63%	68.82%	76.95%	71.23%	65.66%
13	77.88%	72.82%	67.97%	77.42%	72.07%	66.90%	75.67%	69.51%	63.51%
14	76.75%	71.33%	66.14%	76.27%	70.54%	65.00%	74.41%	67.82%	61.38%
15	75.64%	69.86%	64.32%	75.13%	69.03%	63.12%	73.16%	66.13%	
16	74.54%	68.40%	62.53%	74.01%	67.53%	61.26%	71.93%	64.47%	
17	73.45%	66.97%	60.75%	72.90%	66.05%		70.72%	62.82%	
18	72.38%	65.54%		71.80%	64.58%		69.52%	61.19%	
19	71.32%	64.14%		70.72%	63.13%		68.33%		
20	70.28%	62.74%		69.65%	61.68%		67.14%		

# Lifespan of energy storage systems

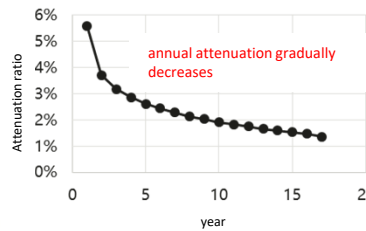
Live test shows life aging curve meets either rule 1 or rule 2

life aging rule 1 [1]

Continuous cycling test

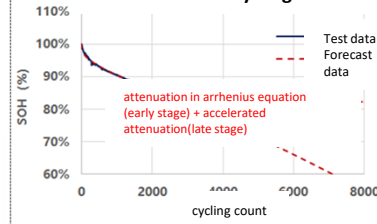


Yearly attenuation trend

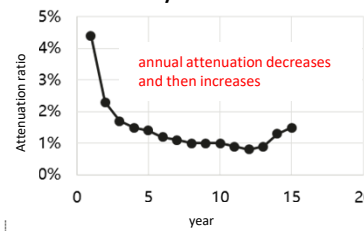


life aging rule 2 [2]

Continuous cycling test



Yearly attenuation trend



1. Maik Naumann et., al. Analysis and modeling of cycle aging of a commercial LiFePO<sub>4</sub>/graphite cell. Journal of Power Sources 451 (2020) 227666.
2. Damian Burzyński\*, Leszek Kasprzyk, et.al. A novel method for the modeling of the state of health of lithium-ion cells using machine learning for practical applications. Knowledge-Based Systems 219 (2021) 106900.

1. Cost of equipment (ESS, PCS)  
2. Installation cost  
3. Other cost

preventative maintenance & fault maintenance cost  
O&M labor cost  
Warranty Expenses and the power generation loss during fault

Total electricity charge fee in life cycle

CAPEX 3. 其他成本

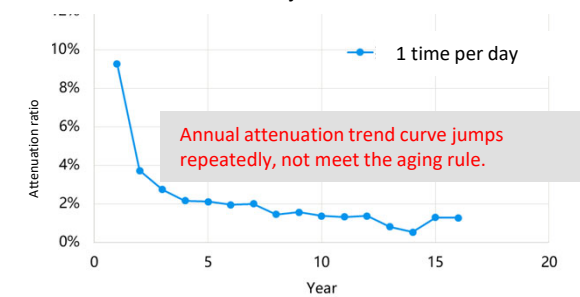
OPEX

$$LCoS = \frac{\sum_{t=1}^N NPV(CAPEX_t) + \sum_{t=1}^N NPV(OPEX_t) + \sum_{t=1}^N NPV(FUEL_t)}{\sum_{t=1}^N NPV(放电量_t)}$$

Total electricity discharged in life cycle

XX	United Kingdom energy storage project, 1C	
Year	1 time per day	annual attenuation SOH (n years)-SOH (n+1 years)
0	100.00%	
1	90.73%	9.27%
2	87.01%	3.72%
3	84.26%	2.75%
4	82.10%	2.16%
5	79.98%	2.12%
6	78.02%	1.96%
7	76.02%	2.00%
8	74.56%	1.46%
9	73.00%	1.56%
10	71.62%	1.38%
11	70.29%	1.33%
12	68.91%	1.38%
13	68.11%	0.80%
14	67.57%	0.54%
15	66.28%	1.29%
16	65.01%	1.27%

Comparison of Annual Degradation Trends Curve for XX Projects



**Conclusion:** It can be concluded that some integrators provide a manually changed degradation curve



7

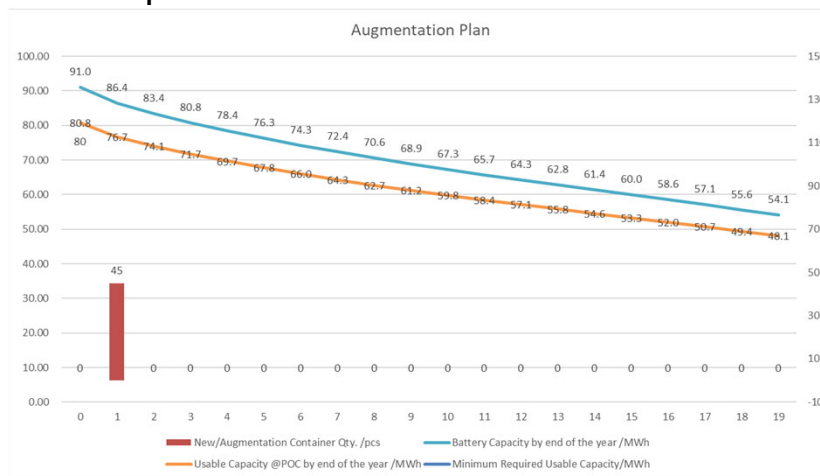
## Case study: Understanding BOL, EOL & AOL and Power, energy and efficiency Diagrams

## BOL, EOL & AOL

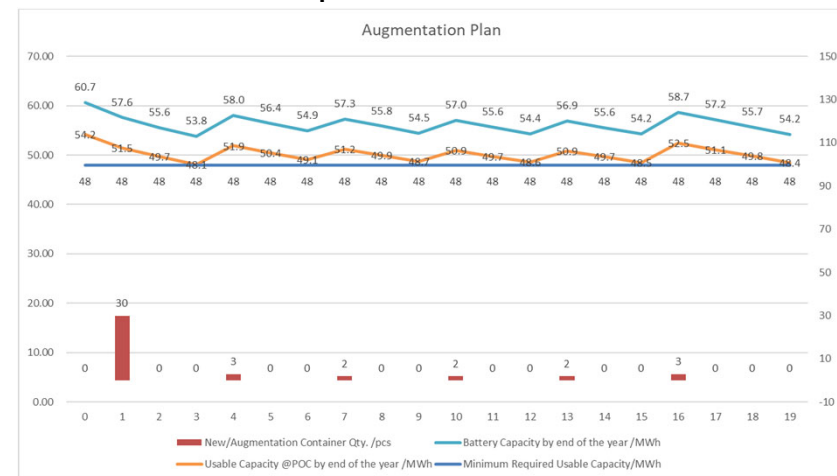
- BOL = Beginning of Life
- EOL = End of Life
- AOL = Augmentation of Life



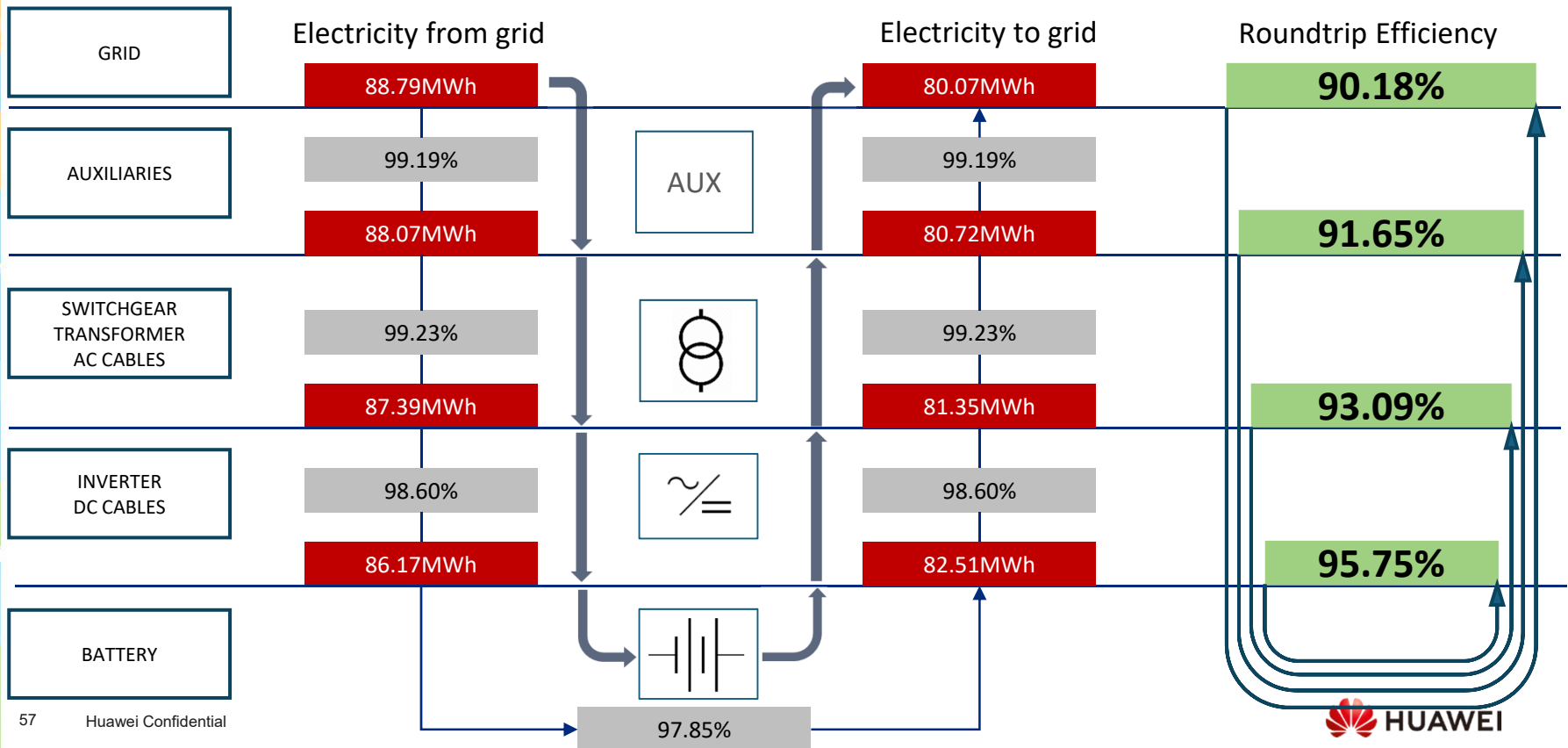
Example 1: *BOL 80MWh = EOL 48MWh*



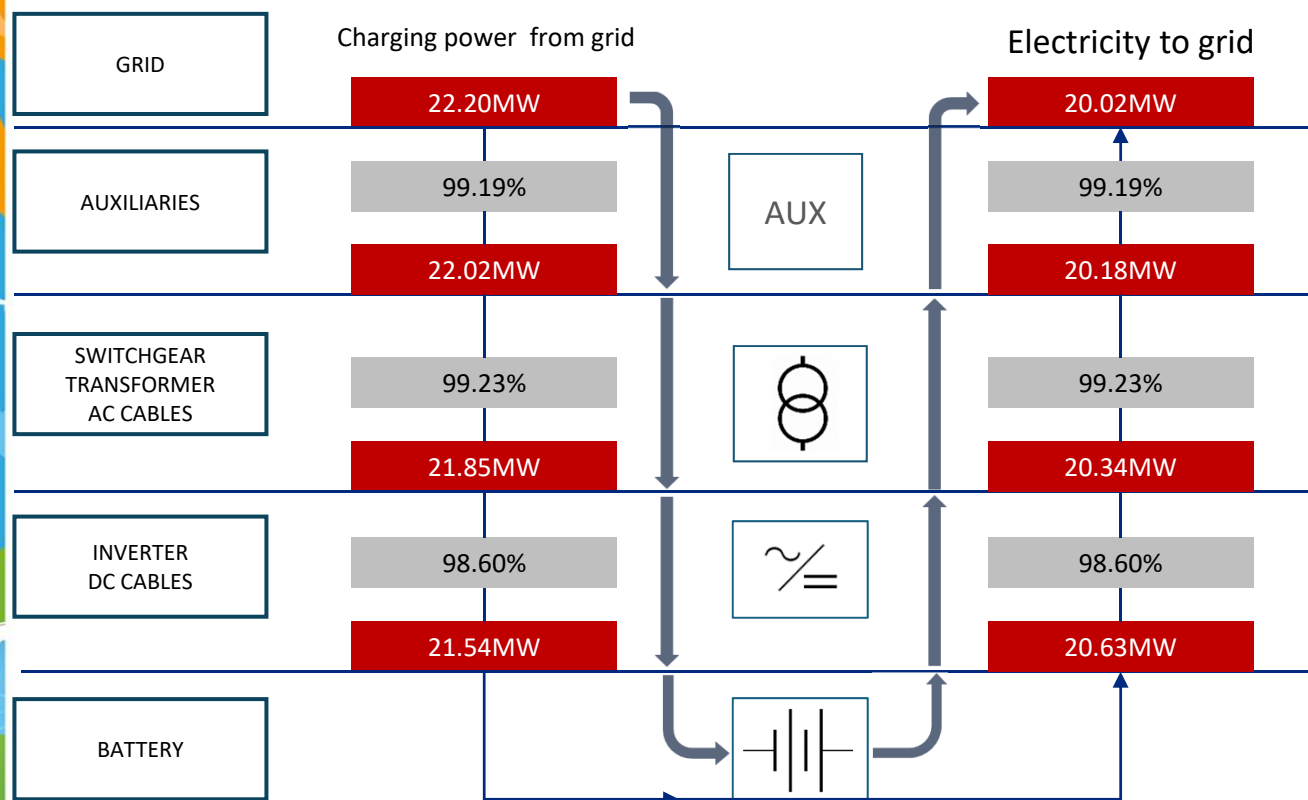
Example 2: *AOL 48MWh*



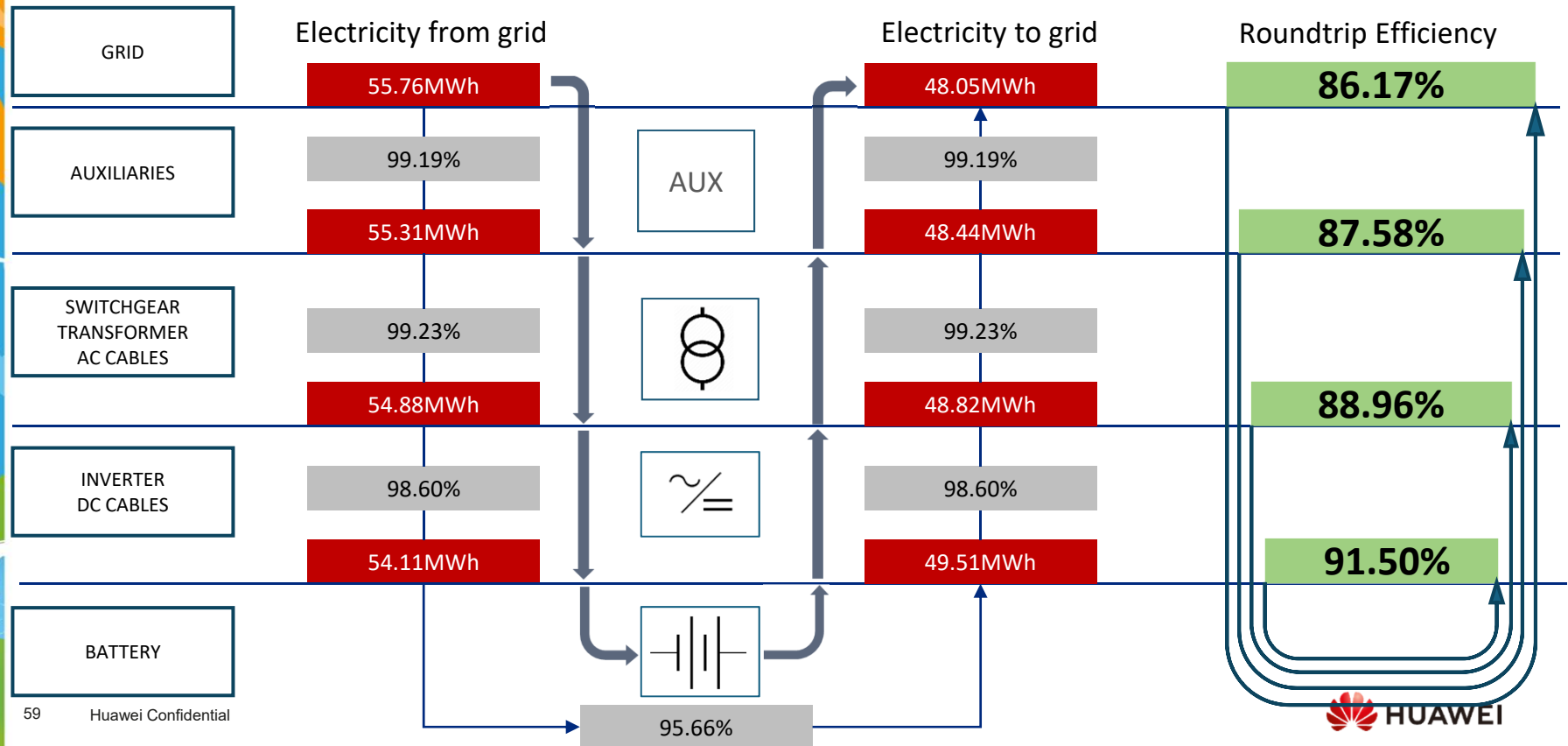
## Energy at BoL



## Power at BoL

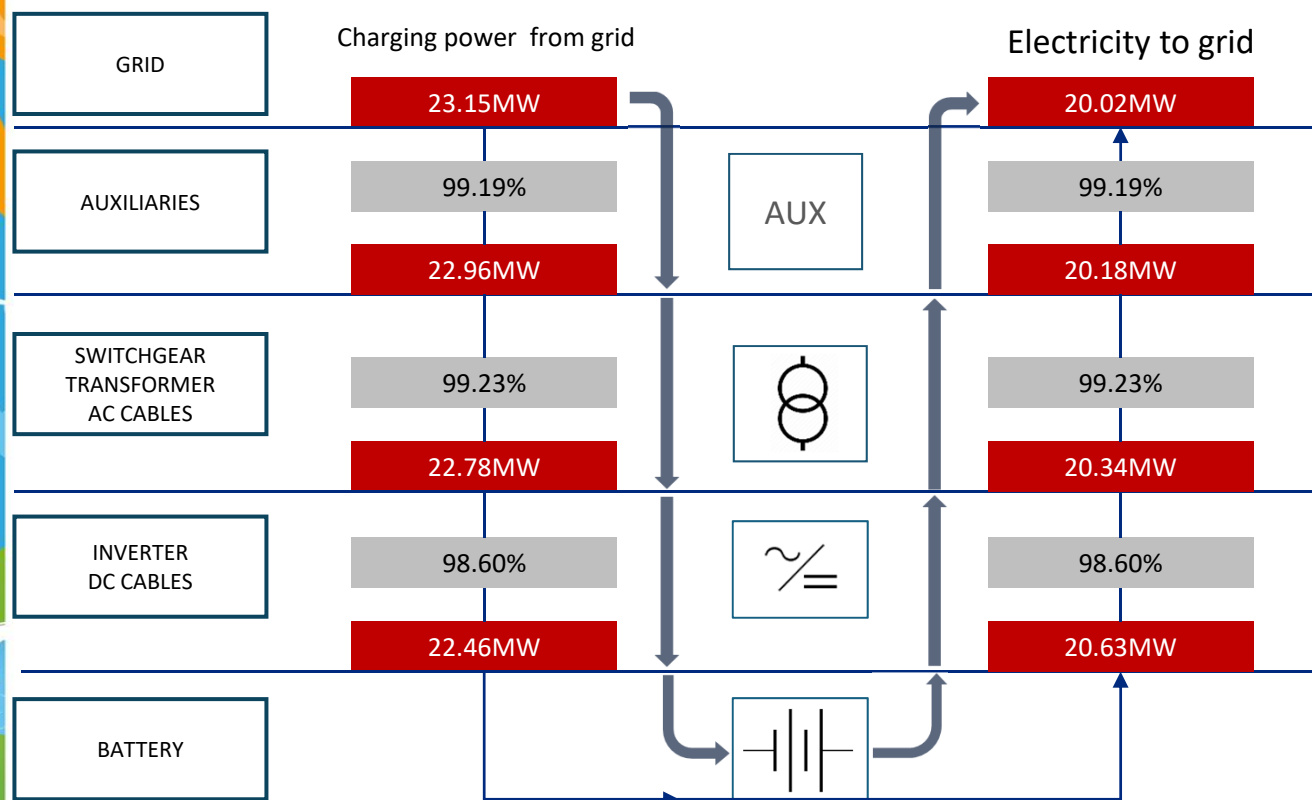


## Energy at 60% State of Health





## Power at 60% State of Health





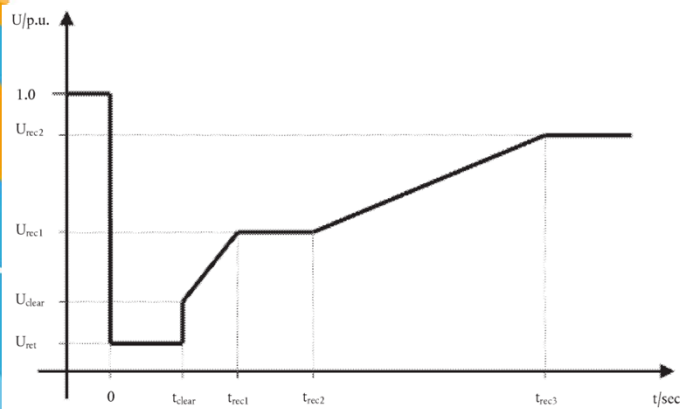
8

## EU RfG (Grid code) and its influence on BESS design

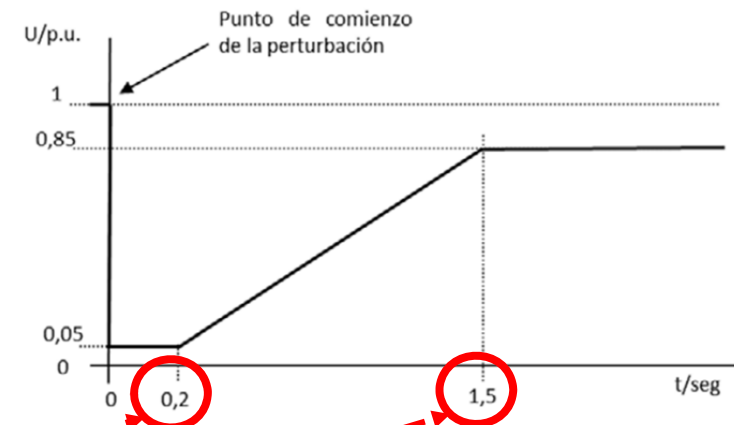
# RfG NC structure and implementation



## Requirements validation procedures:



From RfG into  
Grid Code



Parameters for Figure 3 for fault-ride-through capability of power park modules

Voltage parameters (pu)		Time parameters (seconds)	
$U_{ret}$ :	0	$t_{clear}$ :	0,14-0,15 (or 0,14-0,25 if system protection and secure operation so require)
$U_{clear}$ :	$U_{ret}$	$t_{rec1}$ :	$t_{clear}$
$U_{rec1}$ :	$U_{clear}$	$t_{rec2}$ :	$t_{rec1}$
$U_{rec2}$ :	0,85	$t_{rec3}$ :	1,5-3,0

**Remember: this is NOT voltage control**

# RfG NC structure and implementation



## Requirements validation procedures:

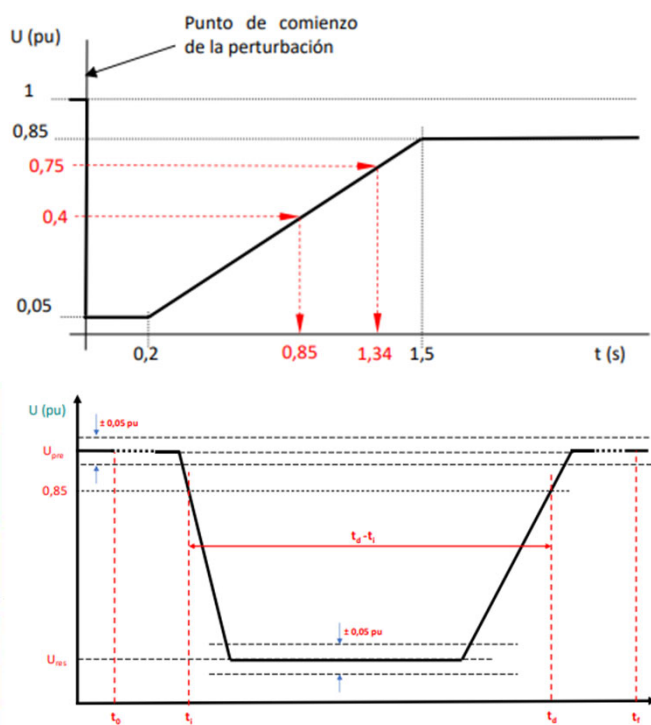


Figura 25. Ensayo de hueco. Tensiones y tiempos. Tolerancias.

Tipo de Ensayo	U <sub>res</sub> (p.u.)	T <sub>r</sub> (ms)	Tipo de falta	Carga	Q/P <sub>max</sub>	K
U0TP <sub>max</sub>	0%Un (±5%)	≥150	Trifásico	Plena	0 ± 10%	K=3,5
U0TP <sub>med</sub>				Parcial	0 ± 10%	K=3,5
U0BP <sub>max</sub>			Bifásico	Plena	0 ± 10%	K=3,5
U0BP <sub>med</sub>				Parcial	0 ± 10%	K=3,5
U40TP <sub>max</sub>	40%Un (±5%)	≥830	Trifásico	Plena	0 ± 10%	K=3,5
U40TP <sub>med</sub>				Parcial	0 ± 10%	K=3,5
U40BP <sub>max</sub>			Bifásico	Plena	0 ± 10%	K=3,5
U40BP <sub>med</sub>				Parcial	0 ± 10%	K=3,5
U75TP <sub>max</sub>	75%Un (±5%)	≥1340	Trifásico	Plena	0 ± 10%	K=3,5
U75TP <sub>med</sub>				Parcial	0 ± 10%	K=3,5
U75TP <sub>med</sub> Q <sub>max</sub>					Q <sub>max</sub> /P <sub>max</sub>	K=3,5
U75TP <sub>med</sub> Q <sub>min</sub>					Q <sub>min</sub> /P <sub>max</sub>	K=3,5
U75TP <sub>min</sub>			Bifásico	P <sub>min</sub> *	0 ± 10%	K=6
U75BP <sub>max</sub>				Plena	0 ± 10%	K=3,5
U75BP <sub>med</sub>				Parcial	0 ± 10%	K=3,5
U75BP <sub>min</sub>				P <sub>min</sub> *	0 ± 10%	K=6

Tabla 50. Ensayos de huecos de tensión a realizar para MPE ≥ 110 kV

# RfG NC structure and implementation



## Requirements validation procedures:

### Spanish NTS



Technical standard for monitoring the compliance of power generating modules according to EU Regulation 2016/631

Review	Reason	Date	Comments
1.0	Publication	18/7/2019	
2.0	Publication version 2	3/11/2020	Adoption of Order TED/749/2020 and Royal Decree 647/2020. English version contains Corrigendum to Spanish version 2 published on 13/4/2021.
2.1	Publication version 2.1	9/7/2021	Relevant modifications to version 2

REQUIREMENT				TYPE OF ASSESSMENT	
Article [1]	Definition of Requirement	PGM Type	Subsection of the Technical Standard	PPM	SPGM
13.2	Limited Frequency Sensitive Mode - Overfrequency (LFSM-O)	≥A	5.1	(S and T) or C**	(S and T) or C**
15.2 (a) and (b)	Remote power control capability and range	≥C	5.5	T or C	N/A
15.2.e	Power-frequency control	≥C	5.4	T	T
15.2.d	Frequency Sensitive Mode (FSM)	≥C	5.3	(S and T) or C**	(S and T) or C**
15.2.c	Limited Frequency Sensitive Mode-Underfrequency (LFSM-U)	≥C	5.2	(S and T) or C**	(S and T) or C**
21.2	Synthetic inertia during very fast frequency variations*	≥C	5.6	S	N/A
17.3	Recovery of active power after a fault	≥B	5.11	N/A	T (S***) or C**
14.3	Fault-ride-through capability of synchronous generators connected below 110 kV	≥B	5.11	N/A	T (S***) or C**
16.3	Fault-ride-through capability of synchronous generators connected above 110 kV	D	5.11	N/A	T (S***) or C**
20.3	Recovery of active power after a fault	≥B	5.11	T (S***) or C**	N/A
14.3	Fault-ride-through capability of PPMs connected below 110 kV	≥B	5.11	T (S***) or C**	N/A
16.3	Fault-ride-through capability of PPMs connected above 110 kV	D	5.11	T (S***) or C**	N/A
15.5.a	Black start*	≥C	5.12	N/A	T or C
15.5.b	Capability to take part in island operation*	≥C	5.13	S or C	S or C
15.5.c	Fast re-synchronisation capability	≥C	5.14	N/A	T or C
18.2.b	Reactive power capability at maximum capacity	≥B	5.7	N/A	T or C**
18.2.c	Reactive power capability below maximum capacity	≥B	5.7	N/A	(T) or C**
19.2	Power oscillation damping control	D****	5.9	N/A	S or C
20.2.b and 20.2.c	Fast fault current injection at the connection point in case of symmetrical (3-phase) faults	≥B	5.11	T (S***) or C**	N/A
21.3.b	Reactive power capability at maximum capacity	≥B	5.7	(T) or C**	N/A
21.3.c	Reactive power capability below maximum capacity	≥B	5.7	(T) or C**	N/A
21.3.d	Reactive power control modes	≥B	5.8	T or C**	N/A
21.3.f	Oscillation damping control	≥C	5.10	S	N/A

Validation test documents allow three procedures to prove the grid code compliance:

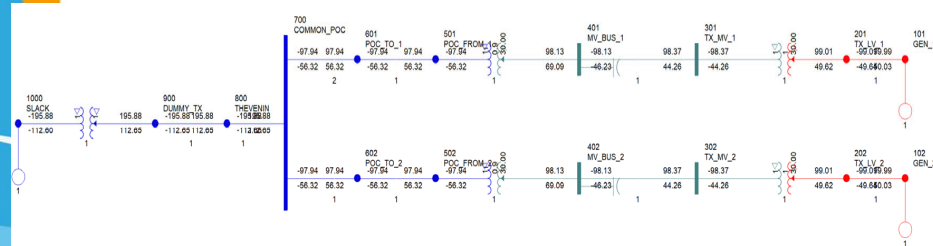
- Simulation
- On-site test
- Certification



# RfG NC structure and implementation

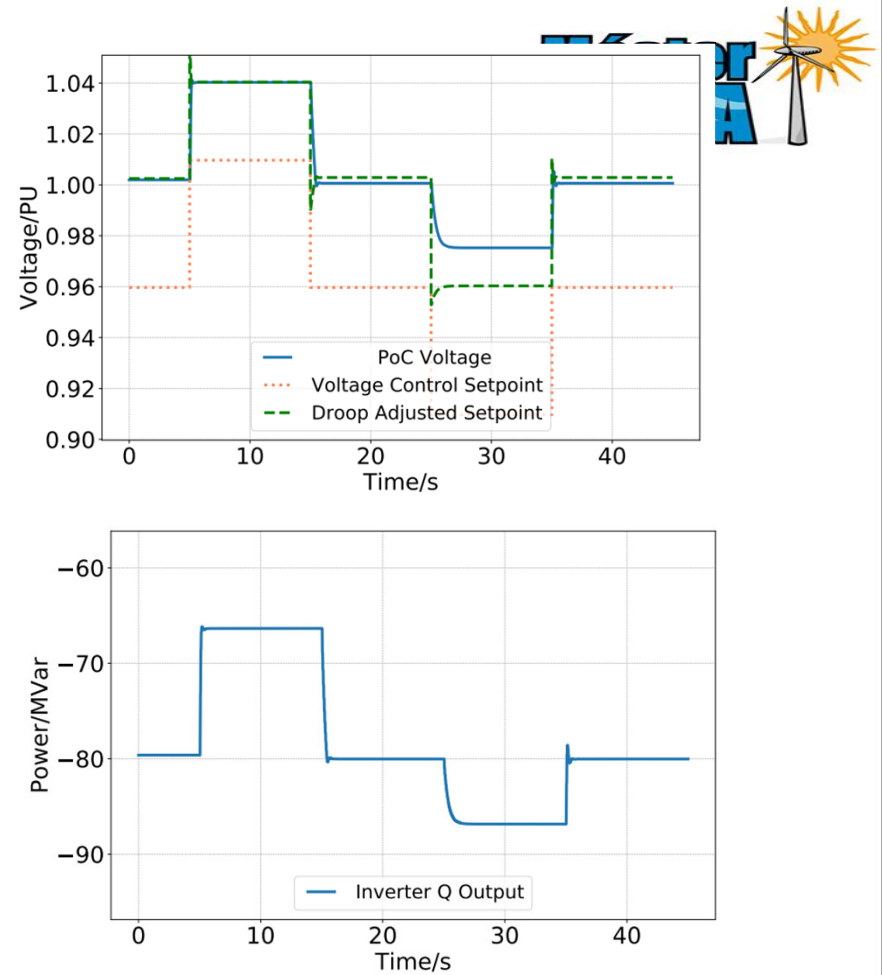
## Requirements validation (simulation):

Example: Voltage control modelled in PSSE / DigSilent PowerFactory



PSS®E

SILENT  
DIG



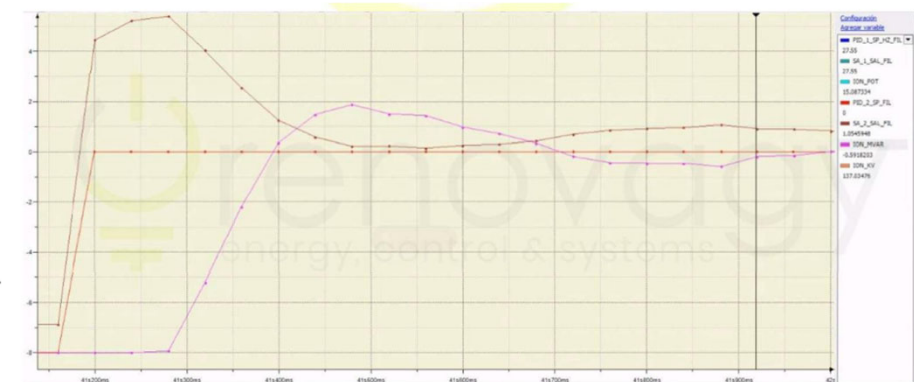
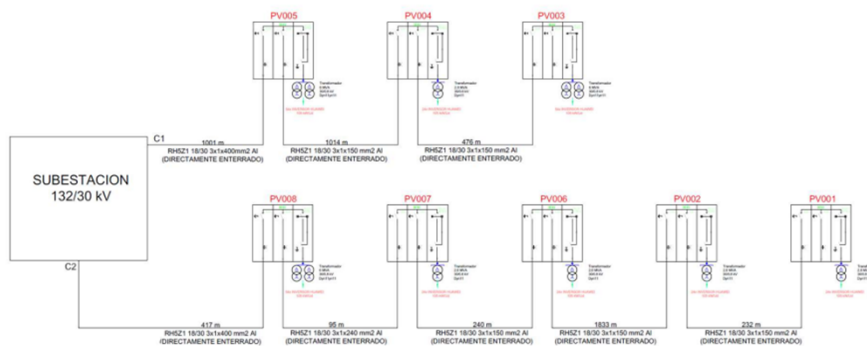
# RfG NC structure and implementation



## Requirements validation (On-site test):

Typical test done by PPC manufacturer in field:

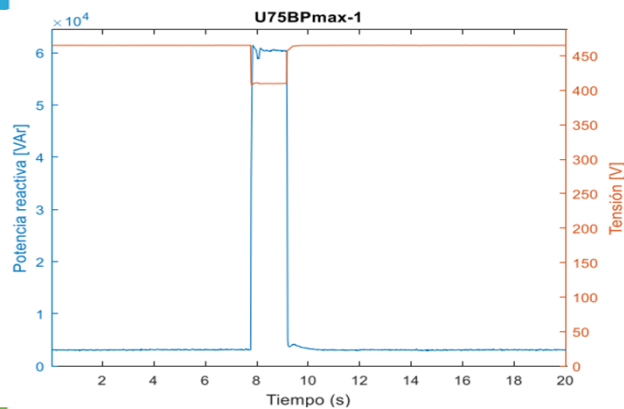
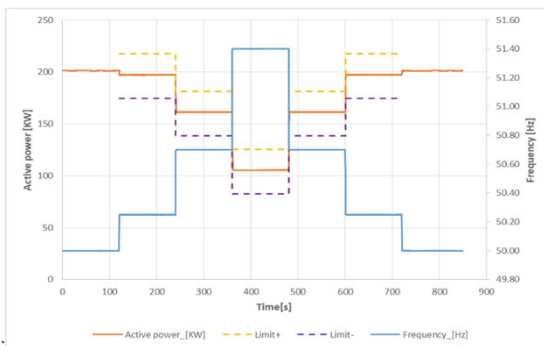
- P control
- Q control
- PF control
- Voltage control



# RfG NC structure and implementation



## Requirements validation (certification):



**ENAC** CERTIFICACIÓN N° 17176-PR33

20329-4- [redacted]  
NTS\_P [redacted]

**cere**

**CERTIFICADO DE CONFORMIDAD "20329-4- [redacted]" DE INVERSOR FOTOVOLTAICO CONFORME A LOS REQUISITOS TÉCNICOS ESTABLECIDOS EN:**

Norma Técnica de Supervisión de la conformidad de los módulos de generación de electricidad según el Reglamento UE 2016/631. Versión 2.0 del 03 de noviembre de 2020 + Corrección de errores de la versión 2.0 (del 3/11/2020) de la Norma Técnica de Supervisión de la Conformidad de los Módulos de Generación de Electricidad según el Reglamento UE 2016/631 del 13/04/2021.

La entidad de certificación Certification Entity for Renewable Energies S.L. (CERE) certifica que el inversor fotovoltaico siguiente:

Fabricante / Solicitante	Huawei Technologies Co. Ltd.
Características del inversor fotovoltaico	Serie [redacted] Modelos [redacted] [redacted]
Tipo de MPE donde se instalará	[redacted] de tipo A, B, C o D
Datos técnicos	Ver anexo I
Versión de firmware	Para modelos [redacted]
Modelo dinámico de la UGE validado (certificado n° 20329-4-CER-VM)	Nombre del modelo [redacted] Checksum MDS [redacted] Formato (software utilizado) DigSilent PowerFactory (2020)

Es conforme con los capítulos indicados en la tabla de la página 2 de la norma:

Norma Técnica de Supervisión de la conformidad de los módulos de generación de electricidad según el Reglamento UE 2016/631. Versión 2.0 del 03 de noviembre de 2020. Tipo A, B C y D + Corrección de errores de la versión 2.0 (del 3/11/2020) de la Norma Técnica de Supervisión de la Conformidad de los Módulos de Generación de Electricidad según el Reglamento UE 2016/631 del 13/04/2021.

Habiendo analizado el informe de ensayos número 20329-4- [redacted] y el informe de simulación 20329-4- [redacted] realizados por CERE (Laboratorio acreditado por ENAC con N° 1376/LE2560) basándose en los requisitos de EN ISO/IEC 17025: 2017.

La unidad generadora mencionada anteriormente cumple con los requisitos de PET-CERE-24 Rev. 4 basándose en los requisitos de EN ISO/IEC 17065:2012.

Para este proceso de conformidad las actividades del análisis de conformidad han sido basadas en ensayos y simulaciones.

Este certificado cancela y sustituye al certificado número 20329-4- [redacted], emitido el 26 de marzo de [redacted].

**ENAC** CERTIFICACIÓN N° 17176-PR33

Test Report N° [redacted]

2016/631

**cere**

Page 17 of 31

**Frequency Sensitive Mode**

In case of types C it is necessary a function FSM to provide active power frequency response with 2%-12% configurable providing a 1.5%-10% power range.

**Note:**

	Limit (s)
t <sub>a</sub> Time since frequency changes until power initiates automatic response	0.50
t <sub>p</sub> Time since the beginning of automatic response until power reaches 90% [ΔP]	-
t <sub>s</sub> Time until power stabilizes	30.00

**Table 13. Power response time in case of abnormal Frequency 60%Pmax and 9=8%**

Test point No.	F (Hz)	ΔP/Pmax expected (%)	Pmeasured (%Pn)	Pdev (%Pn)	t <sub>a</sub> (s)	t <sub>p</sub> (s)	Max. Deviation P (%)
1	50.00	0.00%	80.15%	0.15%	NA	NA	±5%
2	50.10	4.00%	75.76%	-0.24%	0.10	1.10	±5%
3	50.20	-8.00%	71.88%	-0.12%	0.10	1.10	±5%
4	50.30	-8.00%*	72.11%	0.11%	0.00	0.00	±5%
5	50.00	0.00%	80.15%	0.15%	0.05	1.05	±5%
6	49.90	4.00%	84.30%	0.30%	0.05	1.05	±5%
7	49.80	8.00%	88.13%	0.13%	0.05	1.05	±5%
8	49.70	8.00%*	88.14%	0.14%	0.00	0.00	±5%

\* Saturation at [ΔP]Pmax = 8%, regardless of the value in the table

**Graphic**

# RfG NC structure and implementation



## Accreditation for test report and certification:

Entidad	País
Pakistan National Accreditation Council - PNAC	Pakistan
National Standardization Council of Thailand - NSC	Thailand
Comite Francais d'Accreditation - COFRAC	France
ENAC	Spain
Czech Accreditation Institute - CAI	Czech Republic
DANAK	Denmark
Bundesministerium f. Digitalisierung u. Wirtschaftsstandort	Austria
Belgian Organisation for Accreditation - BELAC	Belgium
Deutsche Akkreditierungsstelle GmbH - DAkkS	Germany
Hellenic Accreditation System S.A. - ESYD	Greece
Irish National Accreditation Board - INAB	Ireland
Sistema Nazionale Accreditamento - ACCREDIA	Italy
Dutch Accreditation Council - RvA	Netherlands
Norwegian Accreditation - NA	Norway
IPAC	Portugal
Swedish Board for Accred.& Conformity Assessment - SWEDAC	Sweden

- Accreditation entities authorizes laboratories to do specific tests for specific normative.



- ILAC: facilitating trade by promotion of the acceptance of accredited test and calibration results

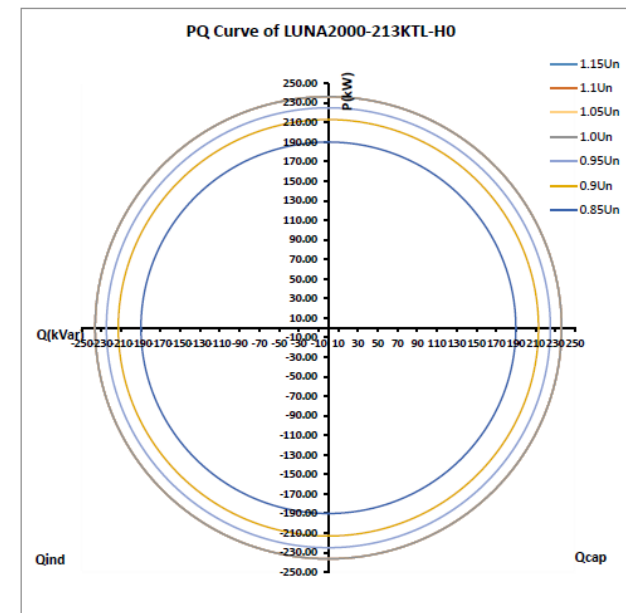
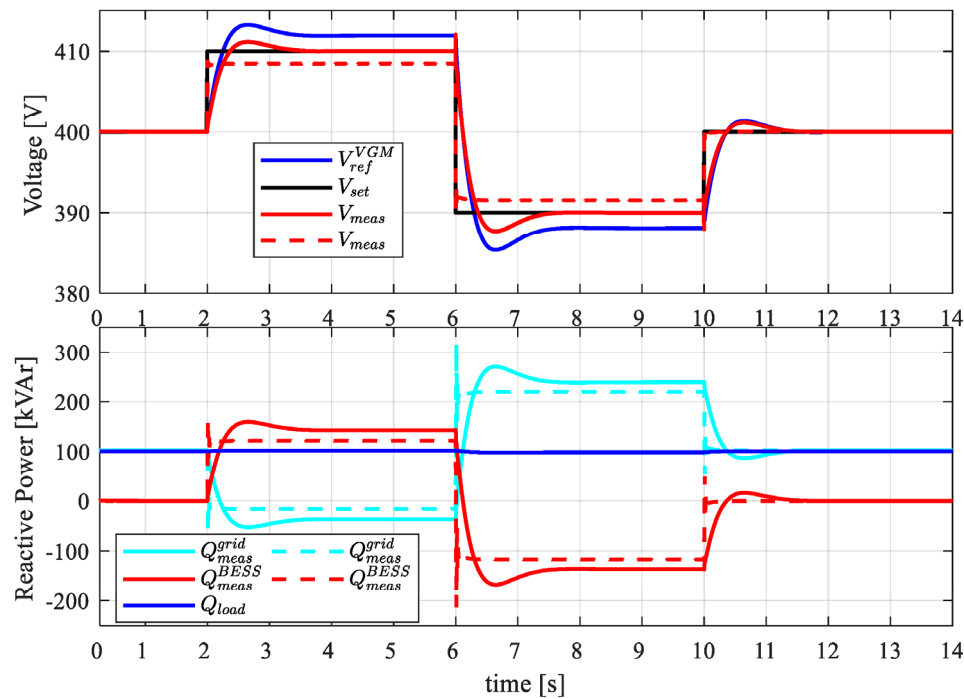


<https://iaf.nu/en/recognised-abs/>



# RfG NC impact on BESS sizing

Grid code compliance for reactive power/voltage regulation:





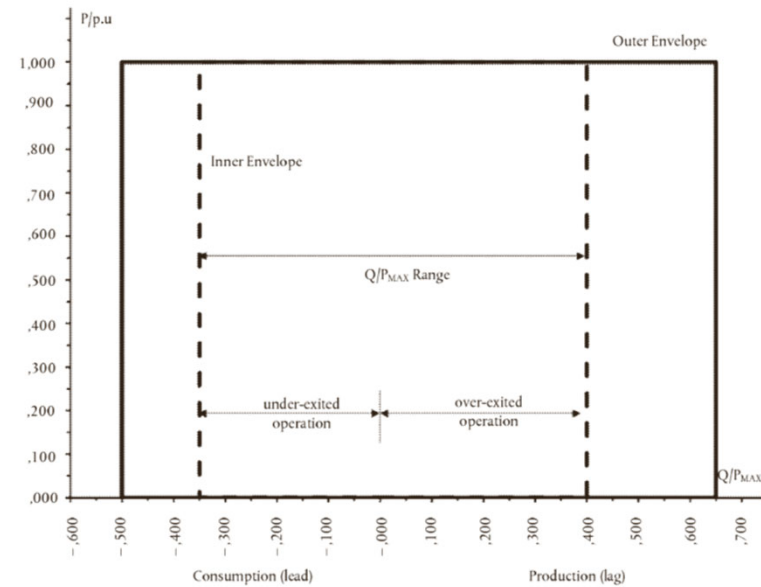
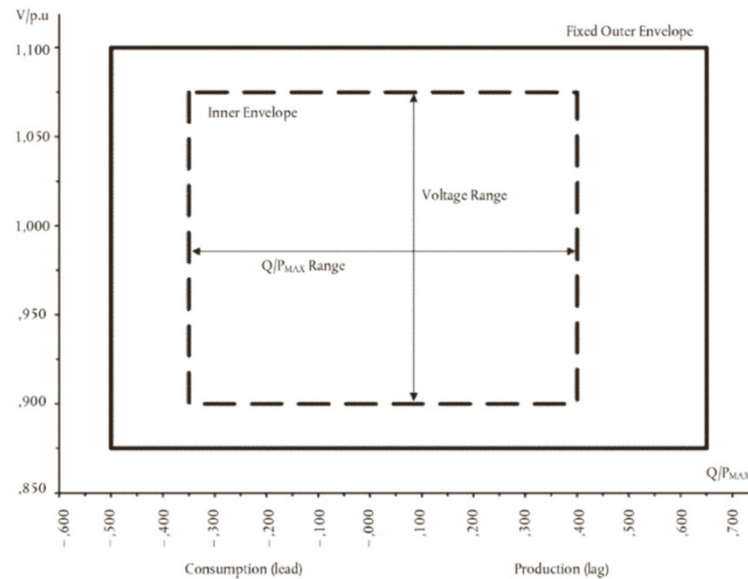
## RfG NC impact on PV sizing



Grid code compliance for reactive power/voltage regulation:

### NC RfG requirement boundaries

U-Q/P<sub>max</sub>-profile of a power park module



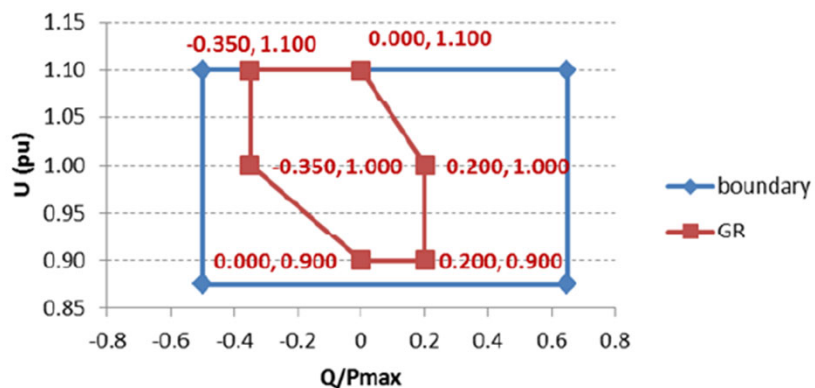
## RfG NC impact on PV sizing

Grid code compliance for reactive power/voltage regulation:

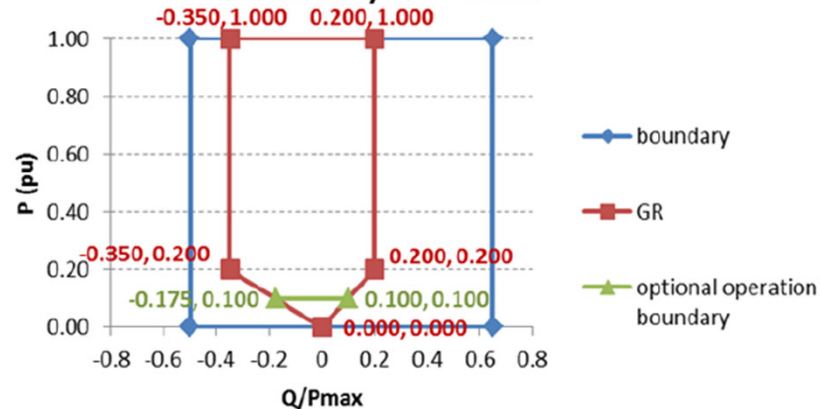


### Implementation of the requirements into Greek GCs

**Q capability of type D PPMs (connected at 150kV) at Pmax**



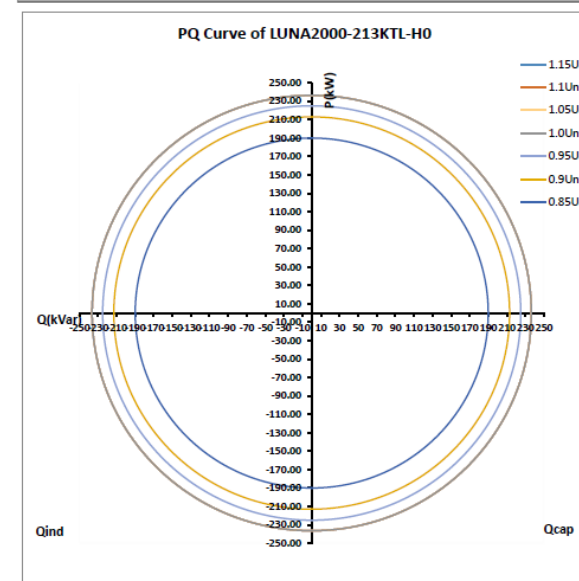
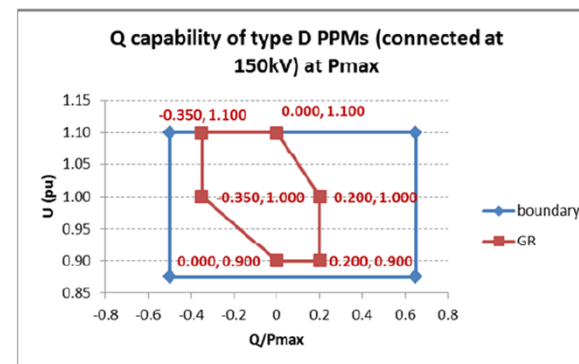
**Q capability of type D PPMs (connected at 150kV) at P < Pmax**



## RfG NC impact on BESS sizing

Example simulation for a generic BESS sizing with PowerFactory:

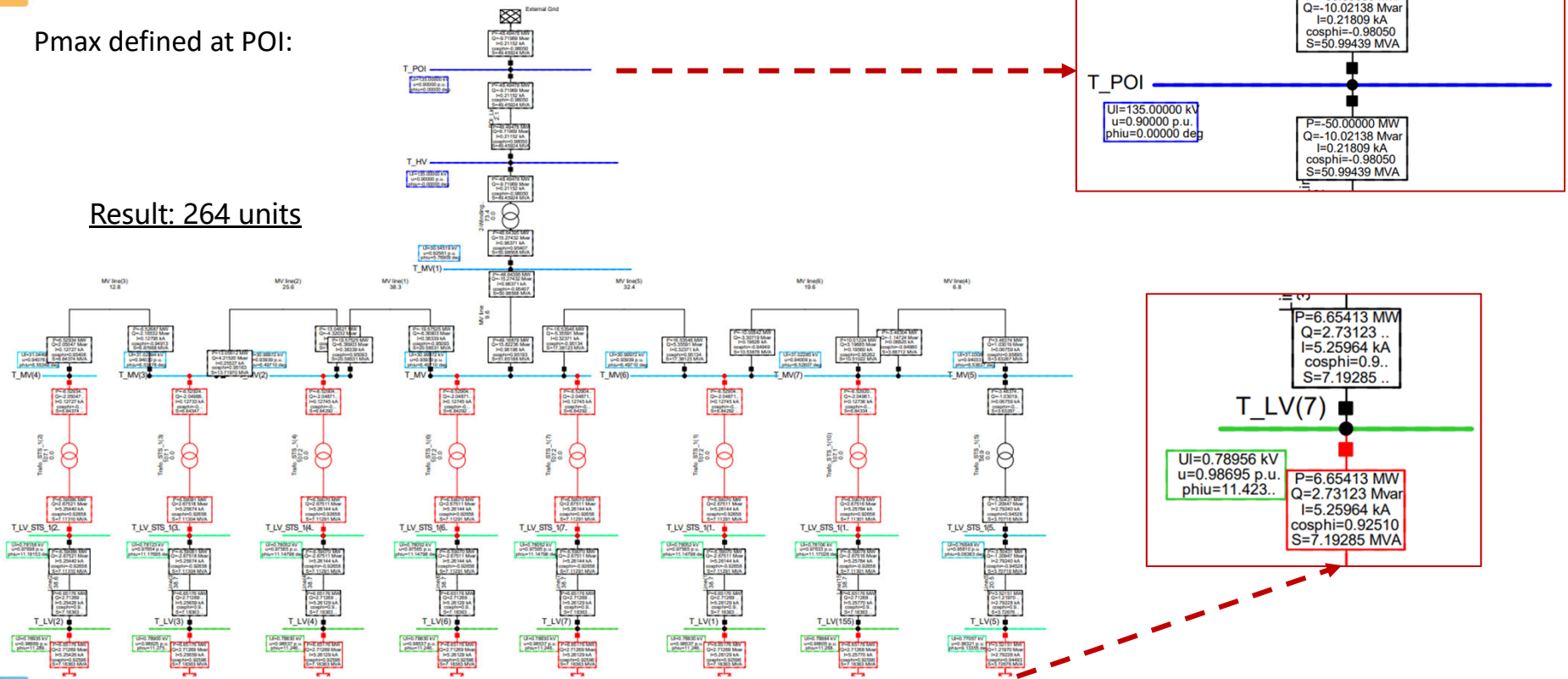
BESS sizing requirements	
Requirement	Value
Rated Active power at POI	50 MW
Voltage range at POI (pu)	0.9-1.1 pu
Rated HV	135 kV
Rated MV	30 kV
Rated LV	800 V
DC voltage	1080 V
Frequency	50 Hz
Power factor at POI	0,9438 ind / 0,9805 cap
Temperature	25
Altitude	800 m
HV/MV transformer data	
Rated power	60/75 MVA
Short-circuit impedance	13 %
No-load losses	0.05 % / KW
Copper losses	0.3% / KW



# RfG NC impact on BESS sizing

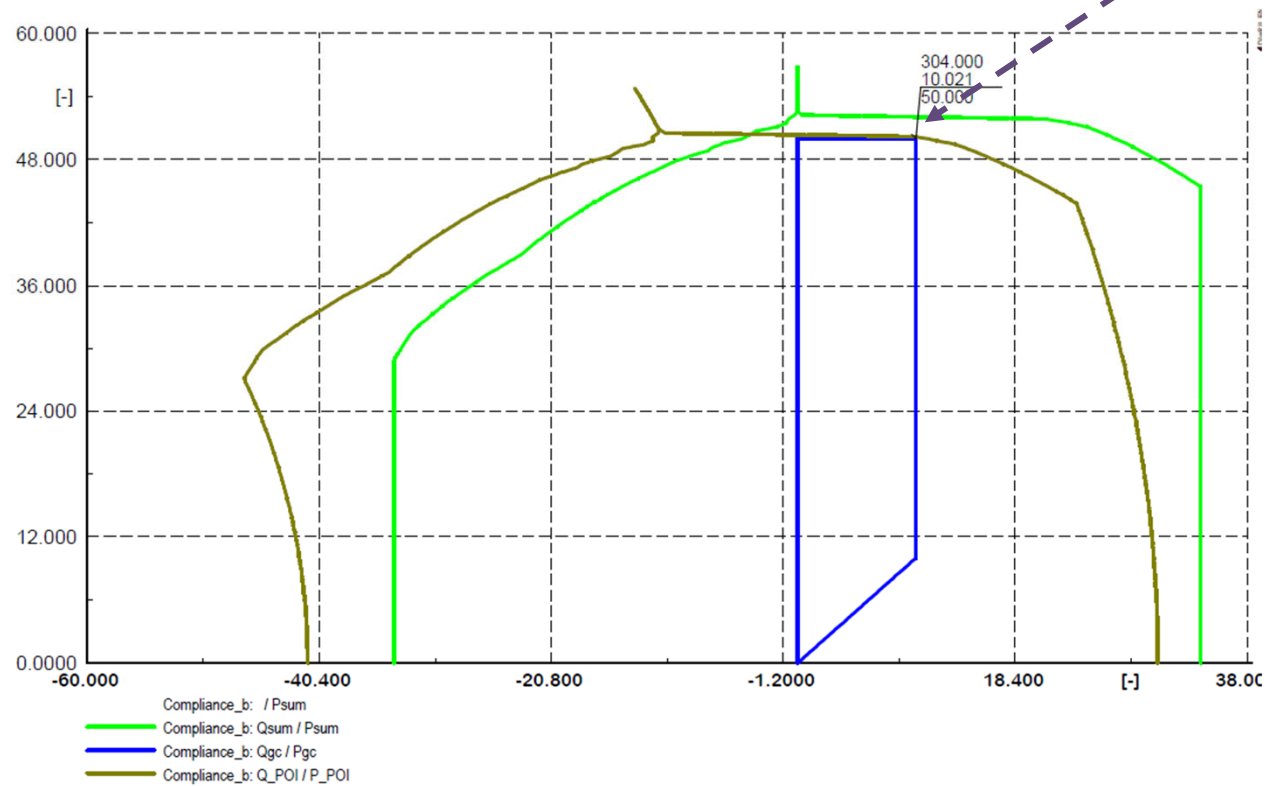
Pmax defined at POI:

Result: 264 units



## RfG NC impact on PV sizing

Pmax is defined at POI:

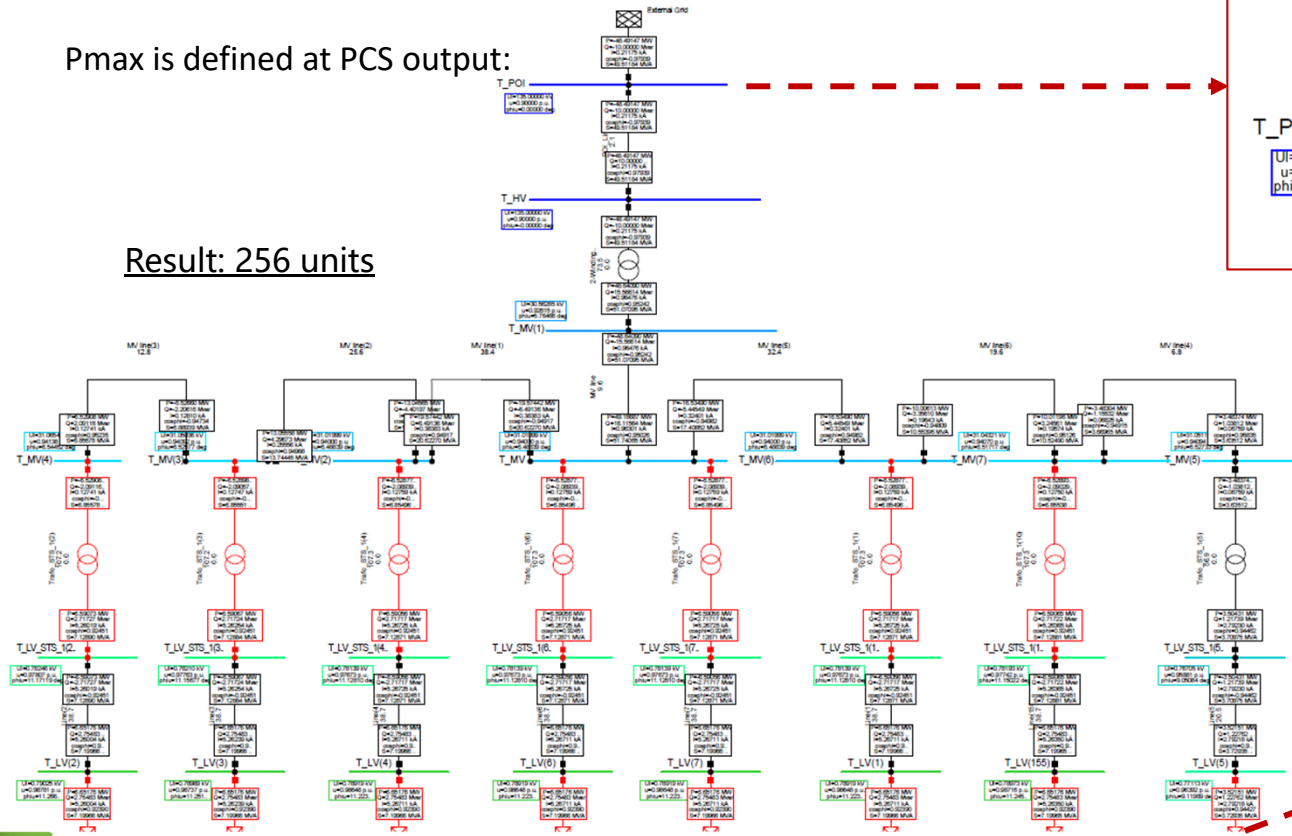
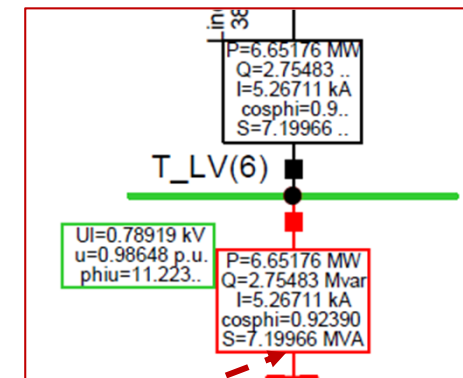
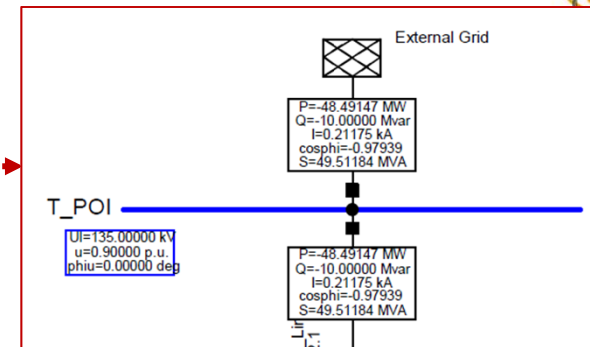




# RfG NC impact on BESS sizing

Pmax is defined at PCS output:

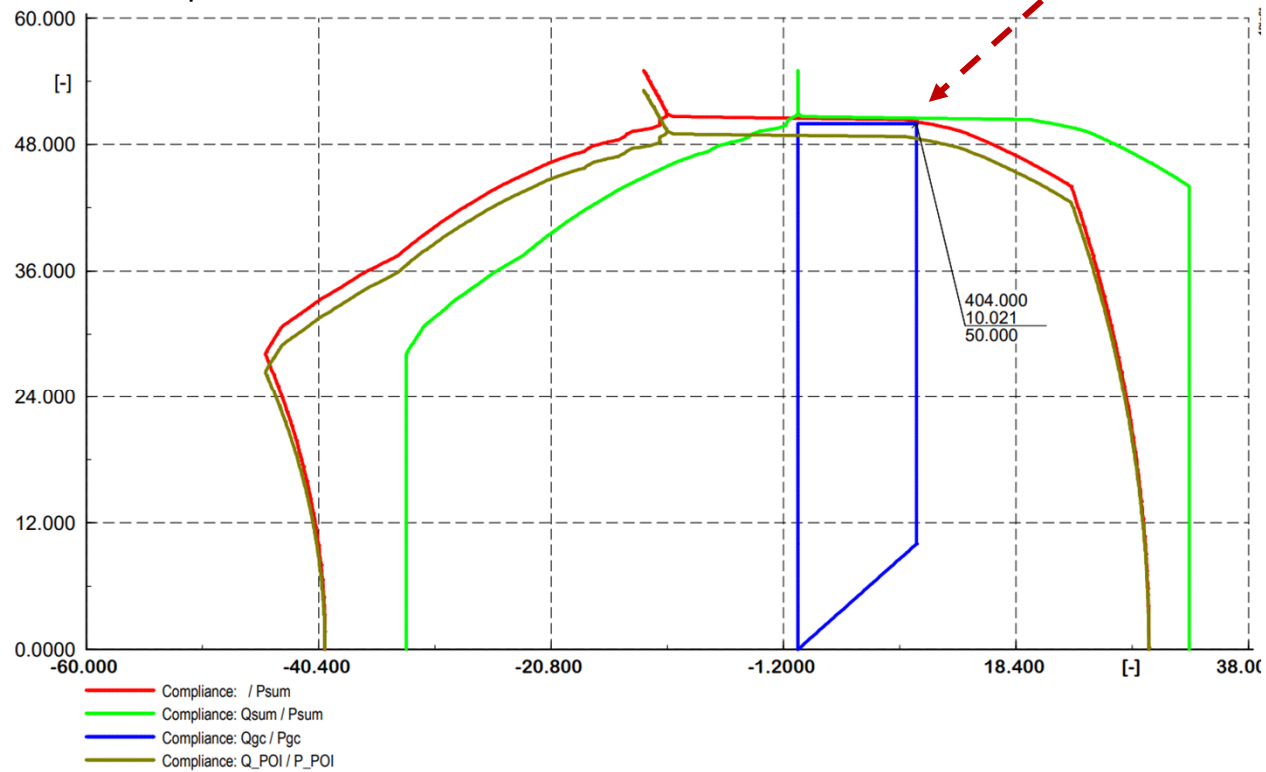
Result: 256 units



## RfG NC impact on BESS sizing



Pmax is defined at PCS output:

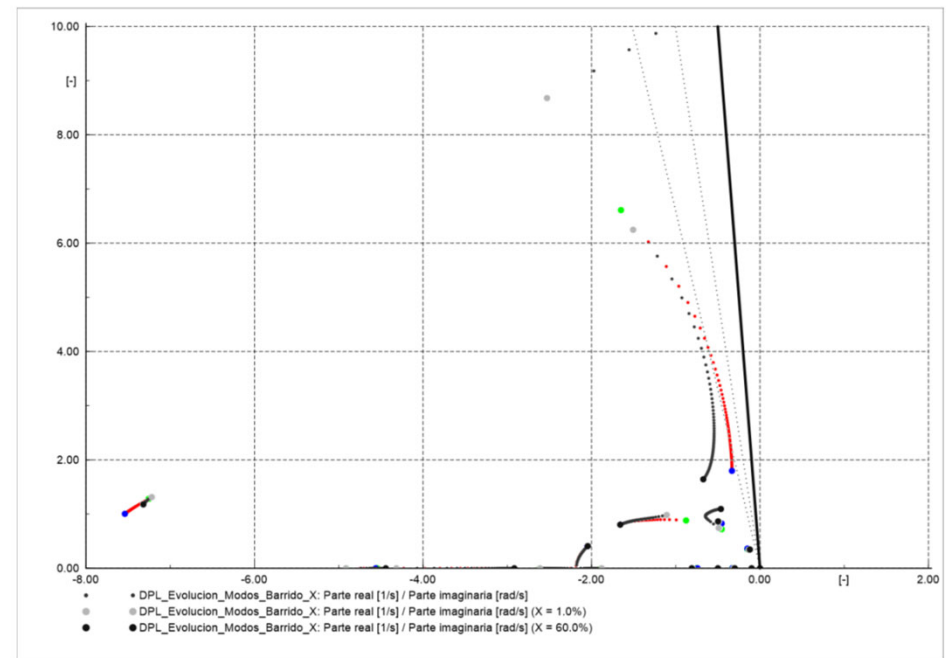
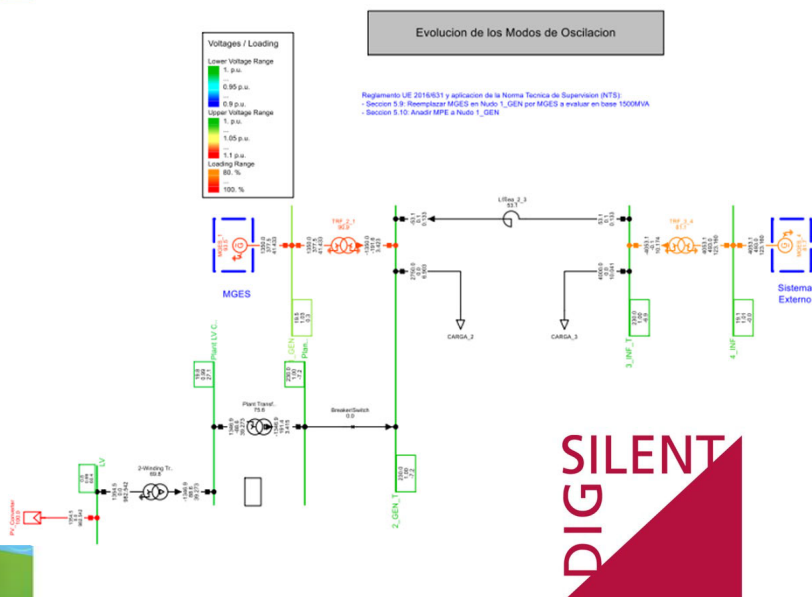


# RfG NC structure and implementation



## Requirements validation (simulation):

Power Oscillation damping modelled in PowerFactory



# RfG NC structure and implementation

## Requirements validation (certification):

**Sala de Control (Operador del Sistema)**

**El PPC es el DERMS y el IED**

**DERMS at power system operator**

**\*IEC 63409-7**

Operational Functions	Reference IEC 61850-1	IEC 63409-7
Control/monitoring	4.1.1	4.1.1
Control/monitoring of active power	4.1.1.1	4.1.1.1
Control/monitoring of reactive power	4.1.1.2	4.1.1.2
Control/monitoring of power factor	4.1.1.3	4.1.1.3
Control/monitoring of voltage	4.1.1.4	4.1.1.4
Control/monitoring of frequency	4.1.1.5	4.1.1.5
Control/monitoring of power quality	4.1.1.6	4.1.1.6
Control/monitoring of power system stability	4.1.1.7	4.1.1.7
Control/monitoring of power system security	4.1.1.8	4.1.1.8
Control/monitoring of power system reliability	4.1.1.9	4.1.1.9
Control/monitoring of power system availability	4.1.1.10	4.1.1.10
Control/monitoring of power system performance	4.1.1.11	4.1.1.11
Control/monitoring of power system efficiency	4.1.1.12	4.1.1.12
Control/monitoring of power system cost	4.1.1.13	4.1.1.13
Control/monitoring of power system risk	4.1.1.14	4.1.1.14
Control/monitoring of power system environmental impact	4.1.1.15	4.1.1.15
Control/monitoring of power system social impact	4.1.1.16	4.1.1.16
Control/monitoring of power system governance	4.1.1.17	4.1.1.17
Control/monitoring of power system compliance	4.1.1.18	4.1.1.18
Control/monitoring of power system transparency	4.1.1.19	4.1.1.19
Control/monitoring of power system accountability	4.1.1.20	4.1.1.20
Control/monitoring of power system responsibility	4.1.1.21	4.1.1.21
Control/monitoring of power system integrity	4.1.1.22	4.1.1.22
Control/monitoring of power system confidentiality	4.1.1.23	4.1.1.23
Control/monitoring of power system security of information	4.1.1.24	4.1.1.24
Control/monitoring of power system privacy	4.1.1.25	4.1.1.25
Control/monitoring of power system data protection	4.1.1.26	4.1.1.26
Control/monitoring of power system information security	4.1.1.27	4.1.1.27
Control/monitoring of power system communication security	4.1.1.28	4.1.1.28
Control/monitoring of power system network security	4.1.1.29	4.1.1.29
Control/monitoring of power system system security	4.1.1.30	4.1.1.30
Control/monitoring of power system operational security	4.1.1.31	4.1.1.31
Control/monitoring of power system management security	4.1.1.32	4.1.1.32
Control/monitoring of power system maintenance security	4.1.1.33	4.1.1.33
Control/monitoring of power system repair security	4.1.1.34	4.1.1.34
Control/monitoring of power system replacement security	4.1.1.35	4.1.1.35
Control/monitoring of power system disposal security	4.1.1.36	4.1.1.36
Control/monitoring of power system decommissioning security	4.1.1.37	4.1.1.37
Control/monitoring of power system dismantling security	4.1.1.38	4.1.1.38
Control/monitoring of power system scrapping security	4.1.1.39	4.1.1.39
Control/monitoring of power system recycling security	4.1.1.40	4.1.1.40
Control/monitoring of power system reuse security	4.1.1.41	4.1.1.41
Control/monitoring of power system repair and maintenance security	4.1.1.42	4.1.1.42
Control/monitoring of power system repair and maintenance security	4.1.1.43	4.1.1.43
Control/monitoring of power system repair and maintenance security	4.1.1.44	4.1.1.44
Control/monitoring of power system repair and maintenance security	4.1.1.45	4.1.1.45
Control/monitoring of power system repair and maintenance security	4.1.1.46	4.1.1.46
Control/monitoring of power system repair and maintenance security	4.1.1.47	4.1.1.47
Control/monitoring of power system repair and maintenance security	4.1.1.48	4.1.1.48
Control/monitoring of power system repair and maintenance security	4.1.1.49	4.1.1.49
Control/monitoring of power system repair and maintenance security	4.1.1.50	4.1.1.50

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Huawei Confidential

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\*IEC 63409-7

[illegible]

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## Smart String BESS Solution

Higher Revenue



# Full-lifecycle equivalent performance, optimal system configuration by 46-12%

## Four Core Indicators for BESS Configuration

**91.55% Higher RTE\***

Reduce the ↓ **0.5-3%** configuration

Smart liquid cooling system  
PCS 800 Vac  
higher voltage level, lower loss

**0-100% Constant Power Range**

Reduce the ↓ **2-6%** configuration

Pack-level Optimization  
Rack-level Optimization  
Intelligent power control algorithm

**99.9% Availability**

Reduce the ↓ **1-3%** configuration

Refined management  
Modular design  
Fewer vulnerable parts

**3% SOC Accuracy**

Reduce the ↓ **4%** configuration\*

High precision voltage sampling,  
Battery management Integrated chip  
and Self-learning algorithm

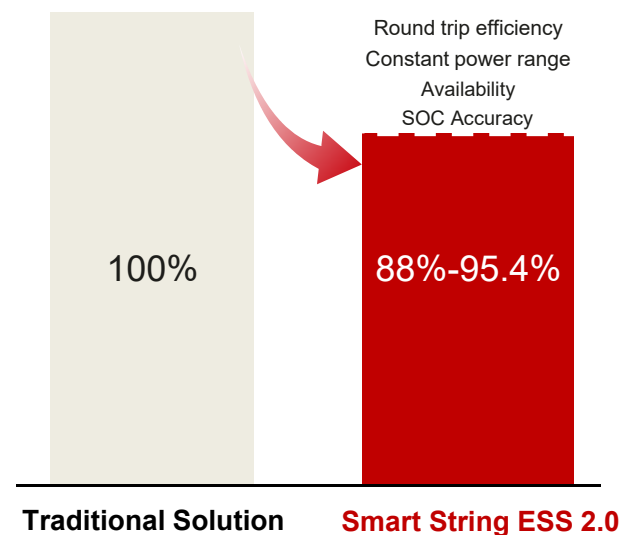
### Performance Guarantee

Guarantee **20 years\*** discharge capacity

Make sure the every year capacity is enough for using.

Note : 91.55%RTE @0.25C, LV AC side Including auxiliary consumption  
3% SOC reduces the 4% configuration @ Micro-grid scenario  
Warranty for a shorter period of 20 years or SOH ≥ 60%

## Equivalent performance, optimal configuration



Note: Configuration Comparison with Other Vendors in Grid-tied scenario



Constant Power



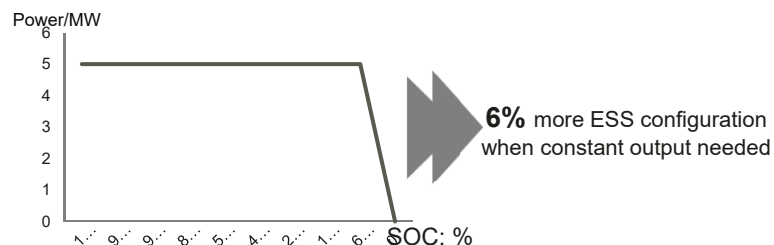
# Constant Power Output @100 ~ 0% SOC, optimized system configuration by 2-6%

## Supports Higher Revenue in the FM and Capacity Markets

Traditional Solution

Smart String ESS 2.0

Constant output power: 100% ~ 6% SOC

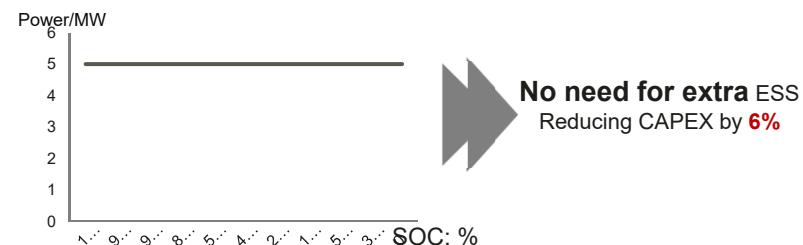


Batteries are not managed in a refined manner  
Output capability depends on the worst performing battery



Insufficient overload capacity of electrical equipment

Constant output power: 100~ 0% SOC



Pack-level and Rack-level optimization avoiding current bias and series-parallel SOC mismatch



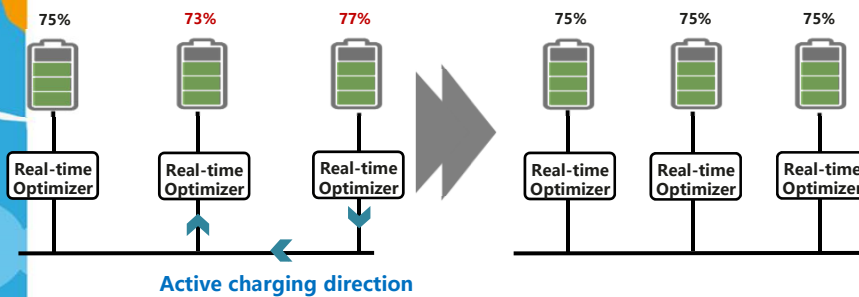
Intelligent power control algorithm

\*Conditions: ambient temperature 25°C, 0.5C



## Pack and Rack Level Optimization to Achieve Constant Power with 100% DOD

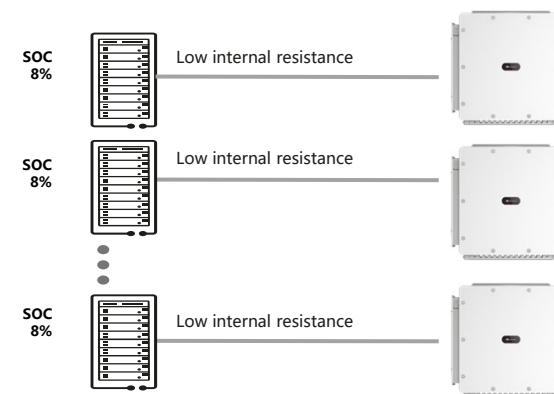
**Pack level optimization 2.0,  
achieving 100% constant power discharge within one rack**



- A **pack optimizer is integrated in each Battery pack**, and the BMIC in the pack monitors the voltage and temperature of each battery in real time. **When the voltage of a battery pack is higher than that of other battery packs, the other battery pack will be charged with low current.** This eliminates the inconsistency problem caused by battery series connection. Avoid the "Buckets Effect ". Improves available capacity by 2% in the first year.

- **Real-time balancing between battery packs** ensures consistent battery pack capacities and **constant power with 100% DOD**

**Rack level management,  
achieving 100% constant power discharge between racks**



- String PCS design, **each rack is controlled independently**. This eliminates battery rack inconsistency and prevents inter-rack "Buckets Effect ", battery pack overcharging & over discharging caused by inter-rack circulation.
- **Monitor battery rack capacity in real time**, adjust the output power, balance the capacity between racks, and discharge at constant power with 100% DOD.
- Improves available capacity by 4% in the first year.

# Active Balance Description

Constant Power

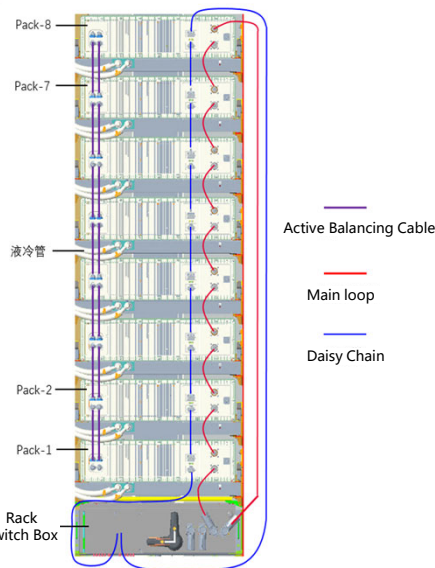


One DC-DC converter is configured for each battery pack for pack-level active balancing.

The active equalization module **balances the power between different packs by balancing the DC-DC bus, which enables packs with high SOC to charge or discharge more power**, preventing the packs with short capacity from cutting off in advance and affecting the power of the entire Rack.

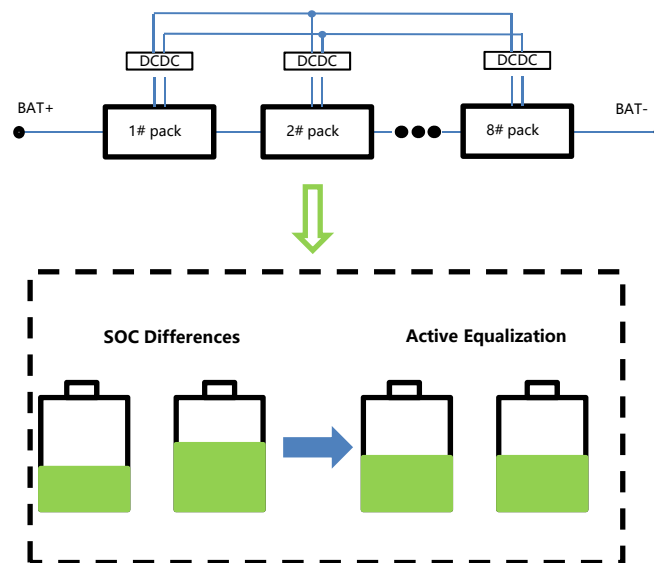
Finally, the ESS can discharge more capacity in the entire life cycle and actively improve the SOC consistency between packs.

## Rack Active Balancing Connection:



The active equalization module is connected to the DC bus (power supply by the battery pack) and runs separately from the main loop.

## Schematic diagram of rack active balancing



### Description of active balancing:

**1. Active equalization can be enabled during charging, discharging, or stationary status.**

Condition: When there is electrochemical cell pressure difference between the packs, which is greater than the threshold during charging, discharging, or stationary.

### 2. Active balancing exit

2.1 Trigger electrochemical cell protection or equalization pressure below threshold or component abnormality.

### Note:

1. A maximum of two pairs (battery packs) are enabled.
2. Balance Capability: 1.1 kW DC-DC can transmit a maximum of 1.1 kW.



## ESS 100% DOD- Full Scope Constant Power Output Challenge

Traditional solution: battery packs and racks are connected in series and parallel.

### Battery Packs in Series:

- Battery pack available capacities are different due to battery inconsistency and temperature differences. When a pack with small capacity is fully charged or discharged, other packs will stop charging or discharging.
- The differentiation of pack capacity become more and more severe with the increase of operating time without effective balanced management, which further accelerates the decline of available capacity of battery system.

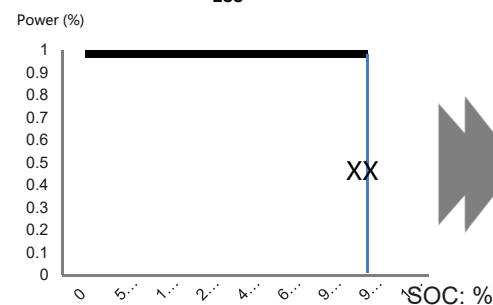
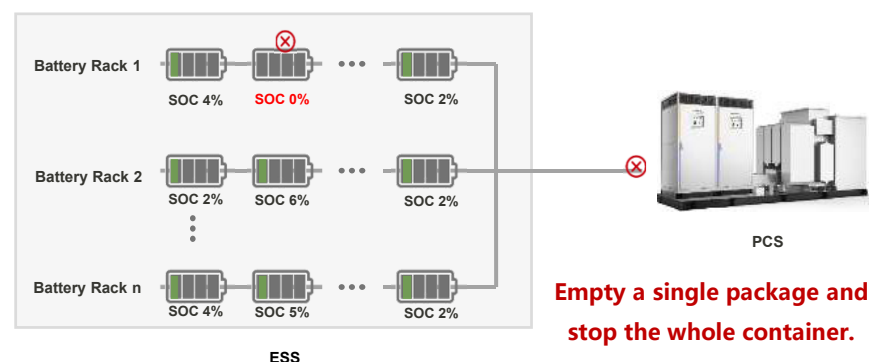
### Battery Racks in Parallel:

- When the battery rack with low capacity is fully charged or discharged, other racks stop charging or discharging. As a result, the battery rack is not fully charged or discharged, resulting in capacity loss and reducing the available capacity of the battery system.
- In addition, due to small internal battery resistance, even if the voltage difference between racks is only a few volts, the uneven current between racks will be very large. The deviation current will cause overcharge/discharge phenomenon in some battery racks, resulting lower efficiency, battery life, and even serious safety accidents.

### Impact on the constant power:

- After a single battery pack is put out, all the other batteries in the container stop discharging. As a result, the constant power discharge range is less than 100%, reducing the available capacity.

### Traditional Solution: Centralized PCS manages ESS



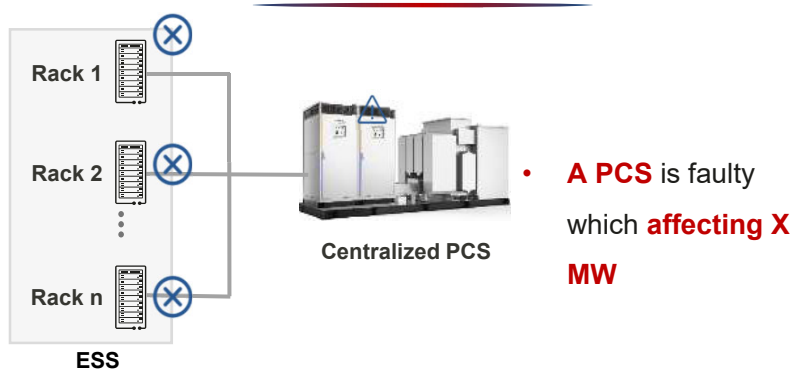
Capacity over-configuration is needed.  
If the constant power duration is the same



## Modular design, fewer vulnerable parts, 99.9% system availability

### Traditional centralized ESS

A single PCS manages the entire ESS



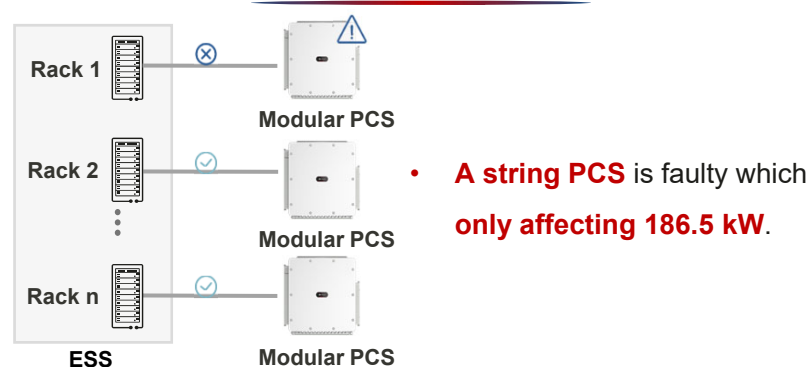
- The entire ESS stops working, the maintenance of PCS is complicated and time-consuming

### Part spare parts



### Smart String ESS 2.0

A single PCS manages the one battery rack



### PCS is spare parts



- Other units work normally and the impact is minimized
- Faulty PCS is easy and quick to replace



## Built-in Liquid-Cooled PCSs: Complex Liquid Cooling Pipe and Cable Routing, O&M Longer than 8 Hours (16 Times Longer than That of External PCSs)

### All-in-one ESS with built-in PCSs

#### Diagram

VS

#### External air-cooled PCSs



**Maintenance:** The PCS AC/DC power cables and liquid cooling pipes are complexly routed, making installation and maintenance difficult. **The replacement takes more than 8 hours.**

**Shut down the ESS, open the door,** and remove the liquid cooling ports and AC and DC power cables. Remove all the cables and liquid cooling pipes from the switch box and PCSs. Use tooling to insert the switch box and two PCSs into the container. Remove condensate water, dehumidify, and add coolant (about 1 L).

Use **tooling** to pull out the switch box and two PCSs (> 250 kg).

Replace the PCS, and reinstall the cables and liquid cooling pipes.

Install AC power cables and liquid cooling pipes.

**High risks across the entire process, lower IP rating, and O&M personnel directly dealing with the ESS**

**Maintenance:** The PCS is easy to maintain. No complex cable connection is involved and no dedicated tooling is required. **The replacement takes 0.5 hour.**

**Disconnect the AC and DC power supplies of only the faulty PCS** and remove the AC and DC power cables.

Manually replace the PCS.

Reconnect the AC and DC power cables.

**Low risks across the entire process, no need to open the ESS**



Higher SOC Precision



Pack-level automatic SOC calibration, higher SOC precision, charging and discharging accurately, optimized system configuration by 4% @ *Microgrid scenario*



**High precision voltage sampling**

Extremely high-precision voltage sampling



**Battery management Integrated chip**

Dedicated battery management chip, higher computing power  
Cell-level automatic equalization



**Self-learning algorithm**

High-precision battery model modeling, parameter identification, feature extraction

**Traditional Solution**

**$\geq 5\%$**

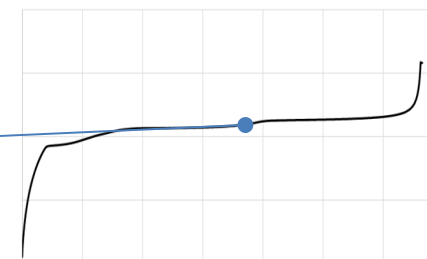
**Manual SOC calibration by experts on Site**

**VS**

**Smart String ESS 2.0**

**3%**

**High-precision automatic SOC calibration**



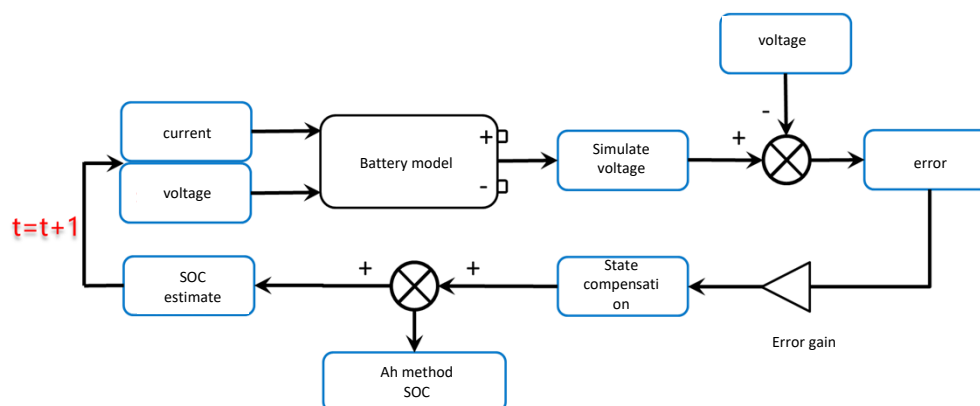
## Huawei SoC Calibration Solution:

Ampere-hour integral + Full charge/deep discharge calibration + Power-on lookup table

- ① Huawei's SOC solution mainly uses ampere-hour integral, and the remaining SOC is calculated based on the accumulated discharge capacity. Calibration of the SOC at full charge and deep discharge ;

$$SOC_k = SOC_0 - \frac{\sum I \Delta t}{rated\ capacity * SOH}$$

- ② During full charge and deep discharge, the SOC is calibrated according to the battery voltage conditions based on the observer principle.



- ③ To identify the SOC decrease caused by self-discharge during initial startup and long-term unused use, the system obtains the initial SOC value based on the current open-circuit voltage.

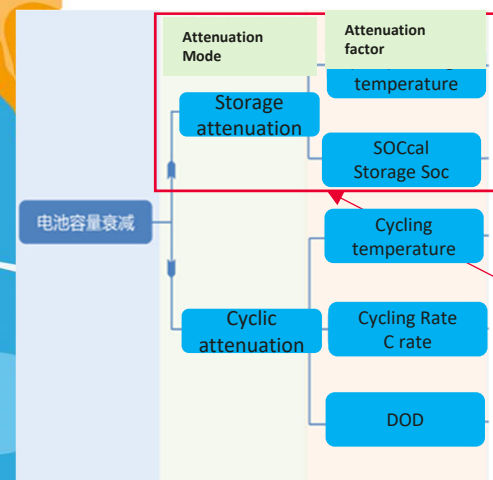
The open-circuit voltage is the terminal voltage of the battery after the battery is fully static, and is directly mapped to the SOC.

The basic logic of each vendor's model is the same.

The general difference lies in whether temperature rise and storage attenuation are considered.

**Other vendors usually do not consider storage attenuation and temperature rise in packs.**

#### □ Degradation Coefficient Decomposition



#### □ Degradation coefficient calculation logic

$$Q_{loss} = Q_{loss_{cal}} + Q_{loss_{cycle}}$$

##### Storage Decay: Arrhenius Decay Law

$$Q_{loss_{cal}} = kT_{Storage} * kSOC * t^{z1}$$

① kT storage. T storage is the average storage temperature.

$$k_T = kref_{cal} * e^{-\frac{Ea_{cal}}{R}(\frac{1}{T_{Storage}} - \frac{1}{T_{ref}})}$$

② kSOC. SOC is the average SOC.

③ t is the running time, including storage and cycle time, i.e. the calendar decay when both storage and cycle are considered

④ z1 is the storage degradation coefficient, which is related to the storage specifications under different SOHs.

##### Cyclic Decay: Arrhenius Decay Law

$$Q_{loss_{cycle}} = kT_{cycle} * kcrate * kDOD * Q^{z2}$$

① kT cycle, T cycle takes the average temperature of the cycle

$$k_{T_{cycle}} = kref_{cycle} * e^{-\frac{Ea_{cycle}}{R}(\frac{1}{T_{cycle}} - \frac{1}{T_{ref}})}$$

② kcrate, affected by the charge rate

According to the empirical formula, kcrate and charging rate are logarithmic functions. The specific values are related to the cycling performance at different rates.

③ kDOD, affected by the charge and discharge depth, fluctuates around 50% SOC. The empirical formula in the reference literature, kDOD and the depth of discharge are cubic functions.

$$kDOD = 3.57 * (DOD - 0.6)^3 + 0.77$$

④ Q is the discharge amount, which reflects the growth of SEI film.

z2 is the cyclic degradation coefficient, which is mainly related to the cyclic specifications under different SOHs.

Other Vendors:  
The temperature rise of electrochemical cells in the pack is not considered.

$$Q_{loss_{cal}} = kref_{cal} * e^{-\frac{Ea_{cal}}{R}(\frac{1}{T_{Storage}} - \frac{1}{T_{ref}})} * kSOC * t^{z1} \text{---- 1 Storage degradation}$$

$$Q_{loss_{cycle}} = kref_{cycle} * e^{-\frac{Ea_{cycle}}{R}(\frac{1}{T_{cycle}} - \frac{1}{T_{ref}})} * kcrate * kDOD * Q^{z2} \text{---- 2 Cycle degradation}$$

Other vendors: The storage degradation is not considered.

■ Input: operating temperature, charge/discharge temperature rise, charge/discharge ratio, depth of discharge, EOL, average SOH, and daily cycles

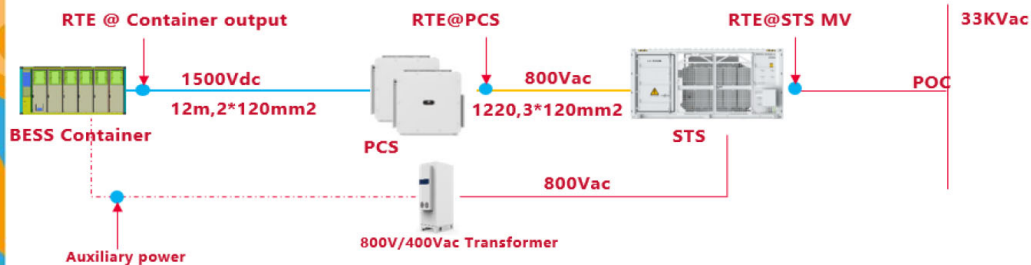
■ Output: cycle degradation curve from the specified working condition to the specified SOH, including the number of cycles and service life



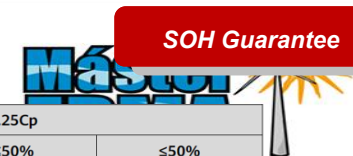
## Huawei considers 19 factors to simulate the attenuation curve

Fitting Model		Industry	Huawei	Impact
Two Main Factors		3 to 5 factors	19 factors	more factors considered, more accurate result
Cyclic degradation	Cell Degradation	Cell cycle: 300-500 cycles	Cell cycle: 1250 cycles	More the number of times, the more the working conditions, the more accurate.
		Test conditions/Quantity: 1 working condition	Test conditions/quantity: 2 to 3 working conditions, 3 PCS for each type	
	Pack Degradation	Temperature rise: The temperature rise of the cell in the pack is not considered.	Temperature rise: The temperature rise of the cell in the pack must be considered.	Temperature is one of the top factors.
		Consistency: Generally, consistency differences are not considered and there is no design to prevent.	Consistency: Package Optimization and rack management avoid differences	Consistency is one of the top factors.
Storage degradation		Cell storage: degradation is not usually considered	Cell storage: test for 6 months + fitting, with degradation considered	Storage degradation accounts for about 33% of the lifetime degradation.

# SOH, RTE, & CUE Guarantee



0.5C 1cycle/day DOD100% 25°C					
Year	Pack RTE @ Container output without Auxiliary consumption	RTE @ PCS output without Auxiliary consumption	RTE @ POC output without Auxiliary consumption	RTE @ PCS output with Auxiliary consumption	RTE @ POC output with Auxiliary consumption
0	94.48%	91.49%	89.41%	90.31%	88.25%
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20	91.30%	88.41%	86.40%	87.27%	85.28%



C rate	0.25Cp		
Average SOC	≤50%	≤50%	≤50%
DOD	100%	100%	100%
Ambient Temperature	≤40°C	≤40°C	≤40°C
Cycle per day	1	1.5	2
Cycle per year	365	548	730
Year	SOH (%)	SOH (%)	SOH (%)
0	100.00%	100.00%	100.00%
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			60.75%
18			
19			
20	70.28%	62.74%	

# SOH Guarantee

SOH Guarantee

	Category		warranty model	Data volume/time limit requirements	Note 1	Note 2
1	Cell data	Storage Degradation Data	SOH storage degradation data in 100% SOC at 25°C.	≥ 6 months data (at least 6 data records)	Provide data + fit curve	Data storage volume ≥ 6 months, at least two temperature points (temperature difference ≥ 10°C)
2			SOH storage degradation data in 100% SOC at 45°C.	≥ 6 months data (at least 6 data records)	Provide data + fit curve	
3			SOH storage degradation data in 50% SOC at 25°C.	≥ 6 months data (at least 6 data records)	Provide data + fit curve	
4			SOH storage degradation data in 50% SOC at 45°C	≥ 6 months data (at least 6 data records)	Provide data + fit curve	
5		Cycle data	SOH cycle degradation data at 25°C (1/2 max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	The number of cycles is greater than or equal to 1/8 + 50, and at least three temperature points (temperature difference is greater than or equal to 5°C). The maximum rate and 1/2 maximum rate data are required.
6			SOH cycle degradation data at 35°C (1/2 max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
7			SOH cycle degradation data at 45°C (1/2 max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
8			SOH cycle degradation data at 25°C (max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
9			SOH cycle degradation data at 35°C (max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
10			SOH cycle degradation data at 45°C (max rate)	≥ 1 / 8 cycle specification + 50 turns	Provide data + fit curve	
11	Pack data	Consistency	Consistency of cells in the same container, including capacity and internal resistance	Data of each electrochemical cell during shipment. Cell → pack → container corresponds to each other.		By apply pack optimization & Rack management can avoided this degradation. Competitors do not consider this function
12			Temperature difference consistency of the PACK in different positions			
13		Temperature rise	Temperature rise curve of the cell in the pack at an ambient temperature of 25°C and 0.5CP charge and discharge			Some competitors do not consider this part.
14			Temperature rise curve of the cell in the pack at an ambient temperature of 25°C and 0.33CP charge and discharge			
15	Operating condition data	Working condition data (provided by the customer)	Operating ambient temperature		Calculated by Huawei based on the average dimension and temperature rise.	
16			Daily cycle times		Calculated by Huawei based on the customer's working conditions	
17			Charge/discharge ratio		Huawei calculated based on the customer's working conditions	
18			Storage SOC		Huawei uses 50% SOC storage.	
19			DOD		Huawei calculates the DOD based on 100%.	



## All-lifecycle cost-effectiveness: Optimal comprehensive investment, increasing ROI by 3%- 8% and discharge capacity by over 9.7% throughout the life cycle

### Eight Core Indicators for BESS Configuration

Rack-level Optimization improving available capacity by 7.23% @ 12 racks

Pack-level Optimization 2.0 improving available capacity by 1.7%

91.5% Higher RTE\*

95.7% Higher discharge eff.

3% SOC Accuracy

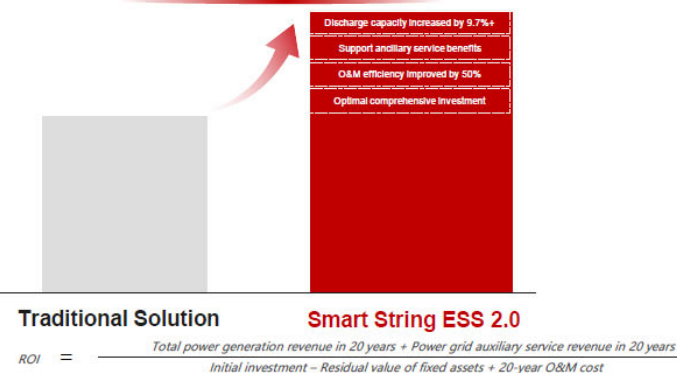
0-100% Constant Power Range

99.9% Availability

Guarantee **15-20** years\* SOH

Note: 91.5% RTE @ 0.25C, LV AC side Including auxiliary consumption  
Warranty for a shorter period of 20 years or SOH ≥ 60%

### 3~8% increase in ROI



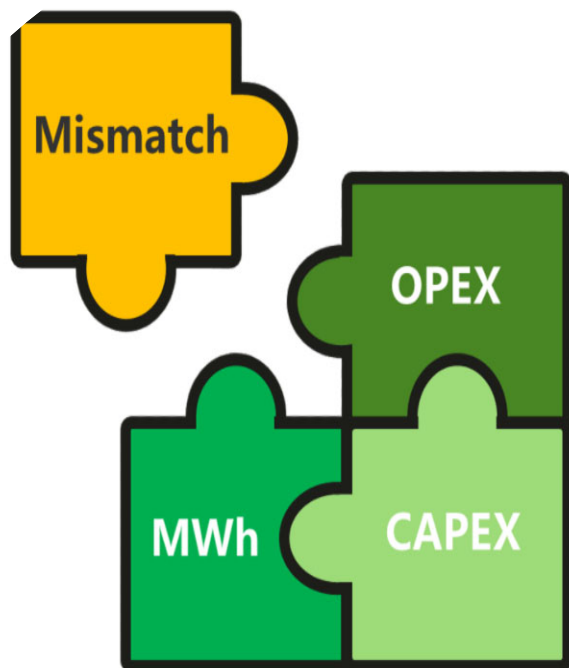
### One platform, compatible with all business models, and higher benefits in the lifecycle

Energy Market	Capacity Market	FM Market	GFM Market	PV/Wind & ESS PPA	Power supply	Microgrid			
<b>Short-circuit capacity</b> 1.5/3/6times VS 3 time	<b>Inertia</b> 3-20s VS 20s	<b>Black Start</b> Minute Level VS Day level	<b>Oscillation suppression</b> 0.1~100HZ VS 0.2~2.5HZ	<b>FCR,aFRR,mFRR</b> < 100ms VS >200ms	<b>Reactive overload capacity</b> 1.5 times VS 1.2 times	<b>Constant power capability</b> 0~100% VS 0~94%	<b>SOC Accuracy</b> 3% VS 5%	<b>Availability</b> 99.9% VS 98%	<b>On-/off grid</b> <b>One Platform</b>

# Central Solution: Comparison in Discharge Performance, Availability, Maintenance Efficiency, and Configuration Flexibility



Item	Central Architecture	Huawei's String Architecture
ESS architecture	Multiple battery racks are connected in parallel and then connected to the central high-power PCS.	Each battery rack is managed by the DCDC, combined, and then connected to string PCSs, no power derating or backfeed during HVRT
Discharge performance	Low. Mismatch between parallel-connected racks, lack of inter-rack balancing, affecting the charge and discharge capacity	High. <b>No mismatch between racks connected in parallel</b> , discharge capacity increased by <b>7%+ (at the end of the 10th year)</b> compared with the central solution
Availability	Low,. Bulky central equipment, large scope of fault impact	High. DCDC rack-level management, modular PCS, high availability Faulty PCS replaced within 30 min, narrow scope of fault impact, high availability
Maintainability	Low. Bulky central equipment needs to be maintained by experts onsite, resulting in complex maintenance or replacement process and high costs.	High. Modular, easy maintenance, high replacement efficiency
Calibration	Manual calibration, ESS power-off required, high equipment and labor costs	Automatic calibration, no need for power-off or site visit
Configuration flexibility	Low. Old and new batteries cannot be used together. To expand capacity, both batteries and PCSs need to be added, affecting the AC capacity.	High. Racks can have difficulty configurations. Old and new racks can be used together. Capacity expansion does not affect the AC capacity.
Safety and reliability	Rack-level management unavailable, circulating current between racks, high safety risks	Intelligent rack-level management, <b>no circulating current between racks</b> , no thermal safety risk due to circulating current
	Passive shutdown, fuse	4-level active + 2-level passive, intelligent active/passive protection Automatic alarm reporting for rack-level faults, local fault isolation (overcurrent protection and short-circuit protection for the rack controller), passive shutdown and isolation (battery side)
	IP55 rating, C3 to C5 corrosion resistance	Higher structure protection, <b>IP66 rating, and C5 corrosion resistance</b> , ensuring stable and reliable operation in extreme environments
On-grid performance	SCR > 1.2, THDi ≤ 3%, weak energy in weak power grids, weak power quality	Adapting to weak power grids; stable operation in weak power grids with <b>SCR = 1.1, THDi ≤ 1.5%, good power quality</b>
	Active power derating and backfeed during 1.3 Un HVRT, SOC < 10%, PCS failure risk	Active power not derated during HVRT in the SOC range of 0% to 100%
	No use case of grid forming	100 MWh-level POC test by China Electric Power Research Institute, the world's only vendor that has completed manual short-circuit tests at the 35/110 kV voltage level
	Weak simulation capability	Providing global modeling and simulation capabilities; adapting to global grid codes; stable grid connection in various complex power grid environments



**10** Summary:  
Smart String BESS  
Lower LCOS

## LCoS – Levelized Cost of Storage (Compare apples to apples)

$$\text{LCoS} = \frac{\text{Investment}}{\text{Output}}$$

Goal is to lower the numerator and increase the denominator.

$$= \frac{\text{CAPEX} + \text{O\&M} \times \sum_{n=1}^N \frac{1}{(1+r)^n}}{\text{System lifetime cycles} \times (\text{Dis})\text{charge efficiency} [\%]} \left[ \frac{\text{€}}{\text{kWh}} \right]$$

### Rules of LCoS

- Energy based not power based
- Only compare same use case
- Understand where the numbers are coming from
  - Use realistic numbers
- Don't try and over complicate



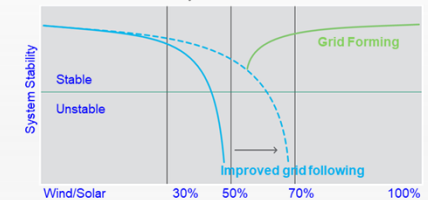
# Challenges in Battery Energy Storage System Industry



## Grid Forming

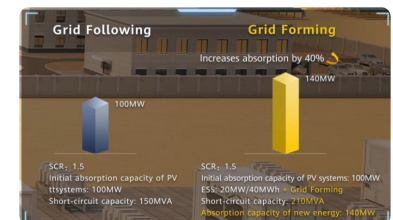
EU considers grid forming as a key to high wind/solar penetration

2020 EU MIGRATE Project



The European Power Grid Code (RfG) raised requirements of Grid Forming for Type A-D power generating modules

Grid forming increase absorption of PV capacity by 40%



## Fire Risks



- Battery cell over-charge, over-discharge, or other faults
- Key components (circuit boards, contactors, etc.) failure cause sparking and arcing

Cell to system safety protection  
Avoid thermal runaway



## Complex O&M



- On-site battery installation wiring & commissioning
- Regular SOC calibration by professional staff

No need for periodic balancing  
No need for experts to visit sites

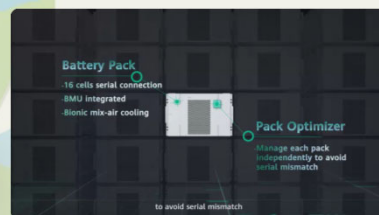


## Low Available Capacity



- Series & Parallel mismatch due to inconsistency between battery cells, which leads to lower available capacity according to Cannikin Law

Pack & Rack Optimizer





## LCOS - Simple

$$LCoS \text{ [€/kWh]} = \frac{\text{Investment costs per kWh} \left[ \frac{\text{€}}{\text{kWh}} \right]}{\text{System lifetime} [\text{cycles}] * (\text{Dis})\text{charge efficiency} [\%]}$$

## LCOS - Complex

$$LCOS = \frac{CAPEX}{\#cycles * DOD * C_{rated} * \sum_{n=1}^N \frac{(1-DEG*n)}{(1+r)^n}} + \frac{O\&M * \sum_{n=1}^N \frac{1}{(1+r)^n}}{\#cycles * DOD * C_{rated} * \sum_{n=1}^N \frac{(1-DEG*n)}{(1+r)^n}} - \frac{\frac{V_{residual}}{(1+r)^{N+1}}}{\#cycles * DOD * C_{rated} * \sum_{n=1}^N \frac{(1-DEG*n)}{(1+r)^n}} + \frac{P_{elec-in}}{\eta(DOD)}$$

With:

- $\#cycles$  = full charging/discharging cycles per year
- $DOD$  = depth of discharge
- $C_{rated}$  = rated capacity
- $DEG$  = annual degradation rate of capacity<sup>1)</sup>
- $N$  = project lifetime in years
- $r$  = discount rate (e.g., weighted average cost of capital)
- $O\&M$  = O&M cost (assumed to be constant)
- $V_{residual}$  = residual value (after project lifetime)
- $P_{elec-in}$  = charging electricity tariff (assumed to be constant)
- $\eta(DOD)$  = round-trip efficiency at  $DOD$  (assumed to be constant)

1) Assuming linear degradation



## RTE & Usable Capacity



**Inputs:** Life time, Min. usable Energy Capacity & Min. Active Power @Metering point, charge/discharge cycle per day...

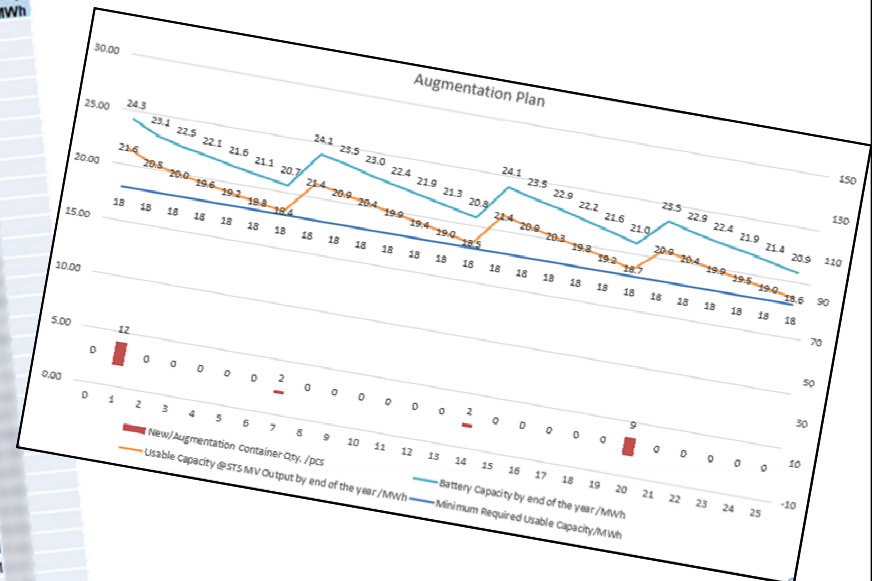
**Outputs:** OPEX, RTE, Usable Capacity @Metering Point...

### SOH – State of Health

	End of Year	Average of Year
Year	SOH(%)	SOH(%)
0	100.00	100.00
1	9	9
2	9	9
3	9	9
4	8	9
5	8	8
6	8	8
7	8	8
8	8	8
9	7	8
10	7	7
11	7	7
12	7	7
13	7	7
14	7	7
15	6	6
16	6	6
17	6	6
18	6	6
19	6	6

### RTE – Round Trip Efficiency / Usable Capacity

Year	RTE @ POC without Aux.	RTE @ POC with Aux.	Year	New/Augmentation Container Qty. /pcs	Usable Capacity @STS MV Output by end of the year /MWh
BOL	87.43%	82.85%	0	BOL	21.55
1	8	8	1	12	2
2	8	8	2	0	2
3	8	8	3	0	1
4	8	8	4	0	1
5	8	8	5	0	1
6	8	8	6	0	2
7	8	8	7	2	2
8	8	8	8	0	2
9	8	8	9	0	1
10	8	8	10	0	1
11	8	8	11	0	1
12	8	8	12	0	1
13	8	8	13	0	2
14	8	8	14	2	2
15	8	8	15	0	2
16	8	8	16	0	1
17	8	8	17	0	1
18	8	8	18	0	1
19	8	8	19	0	2
			20	9	2
			21	0	1
			22	0	1
			23	0	1
			24	0	1
			25	0	1
			26	0	1
			27	0	1
			28	0	1
			29	0	1
			30	0	1
			Aug Total	13	



# LCOS Calculator Basis

## Mid Complexity LCOS



$$LCOS = \frac{\sum (Capital_t + O\&M_t + Fuel_t) \cdot (1+r)^{-t}}{\sum MWh_t \cdot (1+r)^{-t}}$$

Where:  
 Capital<sub>t</sub> = Total capital expenditures in year t  
 O&M<sub>t</sub> = Fixed operation and maintenance costs in year t  
 Fuel<sub>t</sub> = Charging cost in year t  
 MWh<sub>t</sub> = The amount of electricity discharged in MWh in year t, measure for the capacity factor  
 (1+r)<sup>t</sup> = The discount factor for year t

f	f = (a + e) / c	LCOS
a	CAPEX + OPEX	"Capital + O&M"
e	Electricity purchase costs	"Fuel"
	e = b x d	Electricity required to charge x Avg. Purchase Price
c	Electricity output	"MWh"
	Electricity output	Electricity Required x "Efficiency"
	Electricity required	Capacity x Cycles x DOD
	"Efficiency"	RTE x (1- mismatch%)

	20.00 MW	80 MWh	@POI	
	BESS LCOS Calculator	HUAWEI		Description
BESS SPECIFICATIONS	ESS Model	LUNA2000-4472-2S		
	ESS rated capacity (MWh / unit)	4.472		
	ESS quoted quantity	20		
	Installed rated capacity (MWh)	89.44		Total Energy
	Installed Power (MW)	22.36		Total Power
	C-Rate	0.25		C/D Duration BOL; 0.25C=4h; 0.5C=2h
CAPEX	Economic Investment Horizon (years), lifespan	20		System Lifetime
	Capital Intensity (ratio, k€/MWh storage capacity)	150 €		
	Upfront Cost - CAPEX (€) (Commercial offer)	13,416,000 €		
	CAPEX gap (%), respect HUAWEI	0%		Hardware, Software, service, warranties...
	IRR Target, pre-tax (% p.a.)	7%		Internal Rate of Return
	Annuitised build cost (€/year)	1,266,375 €		Annual cost inc interest
OPEX	BOS (€/installed capacity)	10,389 €		
	O&M + Sust. Capex (% of Upfront Costs p.a.)	3.0%		Cost of O&M as a percentage of Capex
BESS CONFIGURATION SPECIFICATIONS	O&M + Sust. Capex (EUR per year)	402,480 €		Opex cost
	Is SOH degradation curve considered?	No		
	Depth of discharge (% of total storage that can be cycled)	100%		DOD
	Cycles per day (CPD)	1		Full equivalent cycles per day
	Roundtrip efficiency (%) [@POC RTE (with auxiliary efficiency)]	90.0%		Round trip efficiency of overall system
	Battery Pack Mismatch (1st year)	0.0%		
	Battery Rack Mismatch (1st year)	0.0%		
	BESS Availability	98.4%		Huawei Optimizer
	Charge efficiency @PCS output [%]	94.87%		Huawei Smart Rack Controller
	Overall available capacity ratio, over ESS rated capacity @POC [%]	93.31%		
a	Total economic cost before charge costs (€/year)	1,668,855 €		
b	Electricity required to charge (MWh pa/year)	34,411		
c	Electricity output from discharge (MWh pa)	599,507		Stored energy
c = a / c	Levelised cost per MWh discharged, before power purchase costs (€/MWh)	57 €		
d	Average purchase price when charging (€/MWh)	60		Cost of electricity per MWh to charge the battery
e = b x d	Electricity purchase costs (€/year)	2,064,653 €		
f = (a + e) / c	LCOS, per discharged MWh (€/MWh)	126.10 €		

# LCOS Sensitivity

## Multiple benefits from Huawei system



		20 MW	80 MWh	@POI
	BESS LCOS Calculator	HUAWEI	VENDOR B	
BESS SPECIFICATIONS	ESS Model	LUNA2000-4472-2S	XXXX	
	ESS rated capacity (MWh / unit)	4.472	5.016	
	ESS quoted quantity	20	17	
	Installed rated capacity (MWh)	89.44	85.27	
	Installed Power (MW)	22.36	18.89	
	C-Rate	0.25	0.22	
CAPEX	Economic Investment Horizon (years), lifespan	20	20	
	Capital Intensity (ratio, k€/MWh storage capacity)	150 €	126 €	
	Upfront Cost - CAPEX (€) (Commercial offer)	13,416,000 €	10,737,918 €	
	CAPEX gap (%), respect HUAWEI	0%	-19.96%	
	IRR Target, pre-tax (% p.a.)	7%		
	Annuitised build cost (€/year)	1,266,375 €	1,013,583 €	
OPEX	BOS (€/installed capacity)	10,389 €	7,632 €	
	O&M + Sust. Capex (% of Upfront Costs p.a.)	0.0%	0.3%	
BESS CONFIGURATION SPECIFICATIONS	O&M + Sust. Capex (EUR per year)	0 €	32,214 €	
	Is SOH degradation curve considered?	No		
	Depth of discharge (% of total storage that can be cycled)	100%	100%	
	Cycles per day (CPD)	1	1	
	Roundtrip efficiency (%) [@POC RTE (with auxiliary efficiency)]	90.0%	90.0%	
	Battery Pack Mismatch (1st year)	0.0%	-2.0%	
	Battery Rack Mismatch (1st year)	0.0%	0.0%	
	BESS Availability	98.4%	98.0%	
	Charge efficiency @PCS output [%]	94.87%	94.87%	
	Overall available capacity ratio, over ESS rated capacity @POC [%]	93.31%	93.31%	
a	Total economic cost before charge costs (€/year)	1,266,375 €	1,045,797 €	
b	Electricity required to charge (MWh pa/year)	34,411	34,411	
c	Electricity output from discharge (MWh pa)	599,507	557,861	
c = a / c	Levelised cost per MWh discharged, before power purchase costs (€/MWh)	44 €	39 €	
d	Average purchase price when charging (€/MWh)	60		
e = b x d	Electricity purchase costs (€/year)	2,064,653 €	2,064,653 €	
f = (a + e) / c	LCOS, per discharged MWh (€/MWh)	112.68 €	112.68 €	

The logic behind the sensitivity analysis is to quantify the impact of pack level optimizer by:

- 1) Assuming exactly the same specifications of all Technical parameters.
- 2) Modify the capital intensity ratio (€/MWh) to aim for the same LCOS.

Means around 20% CAPEX "gap" to have same LCOS

Without additional OPEX due to calibration

Same RTE  
+2% extra discharged energy increase with pack optimizers

Same Discharge efficiency

Same LCOS

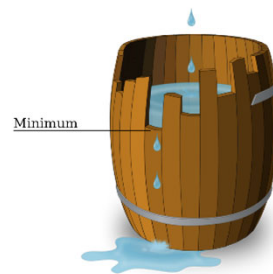


Please note that figures on this presentation are indicative, and are advertised as a guide only.

# Pack Level Optimization to Achieve higher discharged energy



Series & Parallel mismatch due to inconsistency between SOC of battery cells leads to lower available capacity according to Cannikin Law



**BESS POC Testing resulting in +2.23% extra discharged energy within 3 months and +8.96% in only 2 years and 10 months of operation**

## 3 Conclusion and Summary

Through detailed test and data comparison, and combining the test results of the previous three runs with the test results of the current run for two years and ten months, the report results are as follows:

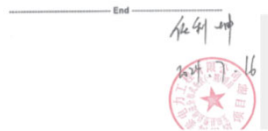
1. After three months of operation, the charging capacity and discharging capacity of the pack optimizer enabled state are increased by 1.82% and 2.23% respectively compared with the pack optimizer disabled state.

2. When the ESS runs for two years and 10 months, the charging capacity and discharging capacity increase by 8.41% and 8.96% respectively compared with the pack optimizer disabled state.

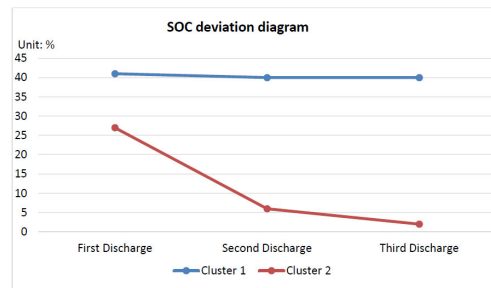
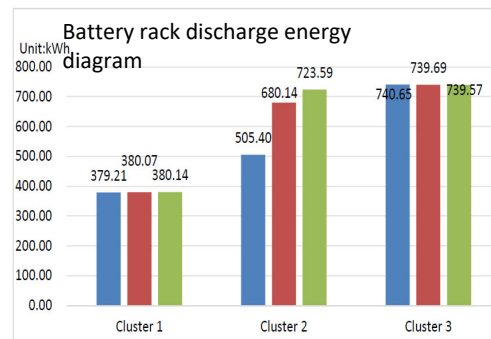
This test verifies that the cell difference and cell attenuation inconsistency affect the charging and discharging capacity and system revenue of the whole system when the pack optimizer is disabled. As time goes by, the cell inconsistency will become more and more serious, resulting in more serious mismatch, which poses challenges to the charging and discharging capabilities of the energy storage system and seriously affects the charging revenue.

When the pack optimizer is enabled, the function verification of the pack optimizer under the same test conditions shows that the charge and discharge capacity is effectively improved.

From the comparison of the tracking test results of nearly 3 years of operation, it can be seen that the pack optimizer can solve the cell inconsistency problem effectively, especially with the operation of time, the value of the pack optimizer further increases, which confirms the necessity of pack optimizer.



## Huawei LUNA2000-4472-2S Smart String Energy Storage System Battery Pack Active Equalization Function Test Report



Initial conditions

Rack 1: optimizer OFF, SOC 50%

Rack 2: optimizer is ON, SOC 50%

Rack 3: optimizer is ON, SOC 100%

After three full cycles **Rack 1** has not recovered of the series mismatch and the energy output is heavily limited,

while, the SOC deviation in the **Rack 2** is reduced to less than 2%, reaching a discharge of 723,59kWh, +90% higher available output capacity than Rack 1.

**No cost**

**Active balancing with optimizer at pack level, considerably increases the available capacity automatically, without manual interaction**

Automatic calibration  
No site visit

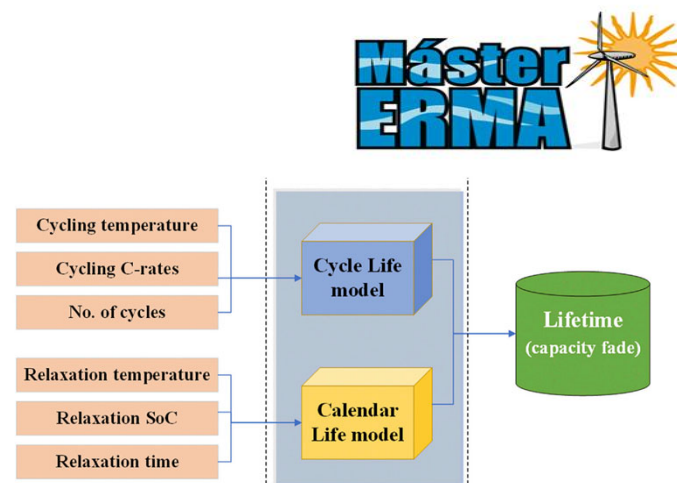


ESS Technical Due Diligence Report by TÜV, ID-Number: SMN\_GCN\_F\_37.00CS



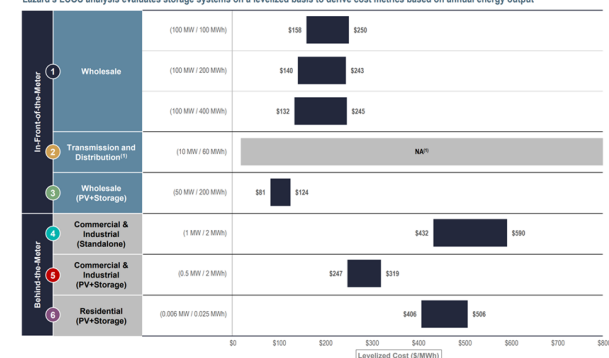
## LCOS: Overall levelized cost per MWh

BESS LCOS Calculator	HUAWEI	HUAWEI	HUAWEI
ESS Model	LUNA2000-4472-2S	LUNA2000-4472-2S	LUNA2000-4472-2S
ESS rated capacity (MWh / unit)	4.472	4.472	4.472
ESS quoted quantity	20	20	20
Installed rated capacity (MWh)	89.44	89.44	89.44
Installed Power (MW)	22.36	22.36	22.36
C-Rate	0.25	0.25	0.25
Economic Investment Horizon (years), lifespan	20	20	17
Capital Intensity (ratio, k€/MWh storage capacity)	111 €	111 €	111 €
Upfront Cost - CAPEX (€) (Commercial offer)	9,972,110 €	9,972,110 €	9,972,110 €
CAPEX gap (%), respect HUAWEI	0%	0%	0%
IRR Target, pre-tax (% p.a.)	7%	7%	7%
Annuitised build cost (€/year)	941,297 €	941,297 €	1,021,395 €
BOS (€/installed capacity)	10,389 €	10,389 €	10,389 €
O&M + Sust. Capex (% of Upfront Costs p.a.)	3.0%	3.0%	3.0%
O&M + Sust. Capex (EUR per year)	299,163 €	299,163 €	299,163 €
Is SOH degradation curve considered?	No	No	No
Depth of discharge (% of total storage that can be cycled)	100%	100%	100%
Cycles per day (CPD)	1	1.5	2
Roundtrip efficiency (%) [@POC RTE (with auxiliary efficiency)]	90.0%	90.0%	90.0%
Battery Pack Mismatch (1st year)	0.0%	0.0%	0.0%
Battery Rack Mismatch (1st year)	0.0%	0.0%	0.0%
BESS Availability	98.4%	98.4%	98.4%
Charge efficiency @PCS output [%]	94.87%	94.87%	94.87%
Overall available capacity ratio, over ESS rated capacity @POC [%]	93.31%	93.31%	93.31%
Total economic cost before charge costs (€/year)	1,240,460 €	1,240,460 €	1,320,559 €
Electricity required to charge (MWh pa/year)	34,411	51,616	68,822
Electricity output from discharge (MWh pa)	599,507	899,261	1,019,163
Levelised cost per MWh discharged, before power purchase costs (€/MWh)	43 €	29 €	27 €
Average purchase price when charging (€/MWh)	60	60	60
Electricity purchase costs (€/year)	2,064,653 €	3,096,979 €	4,129,305 €
LCOS, per discharged MWh (€/MWh)	111.81 €	97.50 €	91.82 €



### Unsubsidized Levelized Cost of Storage Comparison—Energy (\$/MWh)

Lazard's LCOS analysis evaluates storage systems on a levelized basis to derive cost metrics based on annual energy output



Source: Lazard's LCOS analysis



## Minimum Installed Capacity Calculation

In-depth understanding of the seven key elements of energy storage project solution configuration to help maximize customer benefits.

“Apple to apple “

### Project requirement:

- BOL
- POC 40MW/80MWh
- 1cycle per day

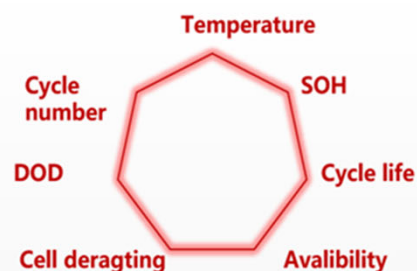
### Capacity from client:

Name	Nominal MWh	RTE@PCS	DOD	Storage	Avalibility
HW(2MWh)	97.5	86%	93%	2.5%	98%
<b>HW(4.5MWh)</b>	<b>89.44</b>	<b>90.3%</b>	<b>100%</b>	<b>2.5%</b>	<b>98%</b>
BX	95.2	87%	NA	NA	NA
SX	<b>88.06</b>	89.5%	NA	NA	NA
CT	<b>90.27</b>	88.5%	NA	NA	NA
TX	<b>84.79</b>	89.8%	NA	NA	NA

### Caculation at same level:

Name	Nominal MWh	RTE@PCS	DOD	Storage	Avalibility
BX	95.2	87%	95%	2.5%	98%
SX	<b>93.5</b>	89.5%	98%	2.5%	98%
CT	<b>95.3</b>	88.5%	95%	2.5%	98%
TX	<b>92.5</b>	90%	98%	2.5%	98%

Output solution configuration around seven key elements



- ① **Temperature:** Whether the project design temperature and the actual temperature of the equipment location are clear;
- ② **Cycle number:** make cycler number clearly followe business modle ;
- ③ **SOH:** average SOC working condition;
- ④ **EFF:** the Eff should be a reasonable erange. Confirm the right situation ;
- ⑤ **DOD:** if constantly power ;
- ⑥ **Storage :** delivery plan is most important

**Minimum Installed capacity** should follow all calculation parameters, other company tend to overpromise



# LCOS Comparison Results



		20.00 MW	80 MWh	@POI	
	BESS LCOS Calculator	HUAWEI	VENDOR B		Description
BESS SPECIFICATIONS	ESS Model	LUNA2000-4472-2S	XXXX		
	ESS rated capacity (MWh / unit)	4.472	5.016		
	ESS quoted quantity	20	17		
	Installed rated capacity (MWh)	89.44	85.27		Total Energy
	Installed Power (MW)	22.36	19.30		Total Power
	C-Rate	0.25	0.23		C/D Duration BOL; 0.25C=4h; 0.5C=2h
CAPEX	Economic Investment Horizon (years), lifespan	20	20		System Lifetime
	Capital Intensity (ratio, k€/MWh storage capacity)	130 €	110 €		
	Upfront Cost - CAPEX (€) (Commercial offer)	11,627,200 €	9,379,920 €		
	CAPEX gap (%), respect HUAWEI	0%	-19.33%		Hardware, Software, service, warranties...
	IRR Target, pre-tax (% p.a.)		7%		Internal Rate of Return
	Annuitised build cost (€/year)	1,097,525 €	885,398 €		Annual cost inc interest
OPEX	BOS (€/installed capacity)	10,389 €	7,632 €		
	O&M + Sust. Capex (% of Upfront Costs p.a.)	3.0%	3.3%		Cost of O&M as a percentage of Capex
BESS CONFIGURATION SPECIFICATIONS	O&M + Sust. Capex (EUR per year)	348,816 €	314,040 €		Opex cost
	Is SOH degradation curve considered?	No			
	Depth of discharge (% of total storage that can be cycled)	100%	100%		DOD
	Cycles per day (CPD)	1	1		Full equivalent cycles per day
	Roundtrip efficiency (%) [@POC RTE (with auxiliary efficiency)]	90.0%	88.1%		Round trip efficiency of overall system
	Battery Pack Mismatch (1st year)	0.0%	-2.0%		
	Battery Rack Mismatch (1st year)	0.0%	-4.0%		
	BESS Availability	98.4%	98.0%		Huawei Optimizer
	Charge efficiency @PCS output [%]	94.87%	94.64%		Huawei Smart Rack Controller
	Overall available capacity ratio, over ESS rated capacity @POC [%]	93.31%	92.22%		
a	Total economic cost before charge costs (€/year)	1,446,341 €	1,199,438 €		
b	Electricity required to charge (MWh pa/year)	34,411	34,494		
c	Electricity output from discharge (MWh pa)	599,507	528,797		Stored energy
c = a / c	Levelised cost per MWh discharged, before power purchase costs (€/MWh)	50 €	47 €		
d	Average purchase price when charging (€/MWh)		60		Cost of electricity per MWh to charge the battery
e = b x d	Electricity purchase costs (€/year)	2,064,653 €	2,069,645 €		
f = (a + e) / c	LCOS, per discharged MWh (€/MWh)	118.68 €	124.87 €		Lower CAPEX, but equal or higher LCOS

Please note that figures on this presentation are indicative, and are advertised as a guide only.





## Smart String ESS: Optimal LCOS , Active and Ultra Safety

**LCOS decreased by 15%**  
Based on 100MW/200MWh projects

### Lower CAPEX

Save **21.2 million USD** by  
augmentation plan  
Prefabricated & Pre-installed Battery  
Container



CAPEX

1. Battery containers, PCSs, and power distribution cabinets
2. Power station compensation cost
3. Other Costs

### More Energy

Improve utilization by **13%**  
Increase service life by **50%**

### Easy O&M

Save 25-year O&M cost  
**~7.7 MUSD**



OPEX

1. Scheme design, construction, and delivery expenses
2. PMI and fault O&M expenses
3. Warranty expense and power generation loss due to failure

### Safe & Reliable

Intelligent internal short  
circuit detection  
Fire risk warning

$$\text{LCOS} = \frac{\sum_{n=1}^N \text{NPV}(\text{CAPEX}_t) + \sum_{n=1}^N \text{NPV}(\text{OPEX}_t)}{\sum_{n=1}^N \text{NPV}(\text{Discharge}_t)} \times \text{Safety Factor (C2G safety)} \propto \text{System availability (module/string design)}$$

$\sum_{n=1}^N \text{NPV}(\text{CAPEX}_t)$  (RTE/DoD/Optimizer, etc.)  
 $\sum_{n=1}^N \text{NPV}(\text{OPEX}_t)$  (Auto SOC calibration/Less O&M, etc.)  
 $\sum_{n=1}^N \text{NPV}(\text{Discharge}_t)$  (Higher RTE/Constant power/Optimizer, etc.)  
 Total discharge energy in the life cycle



11

**Flexible warranty: SOH  
degradation curve under  
variable working conditions**

## Flexible warranty and performance warranty promotion strategies

Warranty policy



- **Key challenge:** As customer scenarios may vary, quantitative analysis of the impact of SOH and failure rate is required under different working conditions.
- **Overall strategy:** Obtain the SOH degradation curve under variable working conditions (enter the working condition, rate, number of cycles, DOD, and storage SOC).

SOH	RTE	Capacity
Power	Availability	DOD

### Example:

C rate	0.25C @constant power
SOC	0.5
DOD	1
Ambient temperature	below 40°C
Number of cycles/day	1
Interval between charge & discharge/hour	2

## Energy throughput

$$\text{Cycles} \times \text{DC Useable Capacity} \times \text{RTE} \times \text{Availability} = \text{Energy Throughput}$$

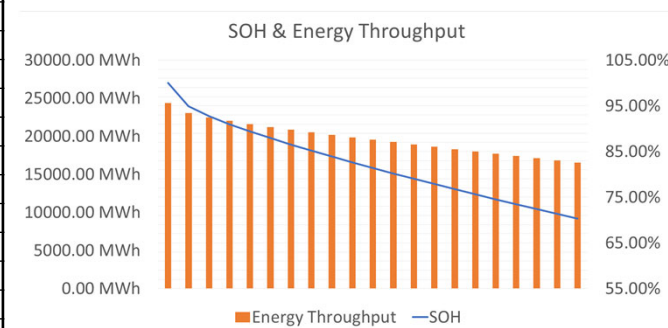
Number of cycles/year	Year	SOH	DC cap. - retention	RTE with aux. consumption	Availability	Energy Throughput
365	0	100.00%	76.80 MWh	88.25%	98.40%	24342.43 MWh
365	1	94.89%	76.80 MWh	88.08%	98.40%	23054.92 MWh
365	2	92.71%	76.80 MWh	87.89%	98.40%	22474.75 MWh
365	3	90.96%	76.80 MWh	87.75%	98.40%	22015.72 MWh
365	4	89.38%	76.80 MWh	87.61%	98.40%	21600.02 MWh
365	5	87.91%	76.80 MWh	87.52%	98.40%	21222.86 MWh
365	6	86.52%	76.80 MWh	87.43%	98.40%	20864.33 MWh
365	7	85.18%	76.80 MWh	87.33%	98.40%	20517.86 MWh
365	8	83.88%	76.80 MWh	87.24%	98.40%	20185.43 MWh
365	9	82.63%	76.80 MWh	87.12%	98.40%	19855.89 MWh
365	10	81.40%	76.80 MWh	87.05%	98.40%	19546.07 MWh
365	11	80.21%	76.80 MWh	86.96%	98.40%	19238.92 MWh
365	12	79.03%	76.80 MWh	86.82%	98.40%	18927.24 MWh
365	13	77.88%	76.80 MWh	86.68%	98.40%	18621.57 MWh
365	14	76.75%	76.80 MWh	86.49%	98.40%	18310.77 MWh
365	15	75.64%	76.80 MWh	86.31%	98.40%	18007.35 MWh
365	16	74.54%	76.80 MWh	86.12%	98.40%	17706.70 MWh
365	17	73.45%	76.80 MWh	85.93%	98.40%	17410.61 MWh
365	18	72.38%	76.80 MWh	85.75%	98.40%	17120.76 MWh
365	19	71.32%	76.80 MWh	85.56%	98.40%	16832.89 MWh
365	20	70.28%	76.80 MWh	85.28%	98.40%	16531.35 MWh

EVE Cell 50% SOC Storage Attenuation												
Month	0	1	2	3	4	5	6	7	8	9	10	
Temperature												
25 °C (Supplier Test Data)	1.40%	1.70%	2.00%	2.30%	2.55%	2.75%	2.95%	3.15%	3.30%	3.45%	3.60%	
35 °C (Interpolation Method)	1.40%	2.00%	2.40%	2.94%	3.37%	3.76%	4.01%	4.25%	4.43%	4.57%	4.71%	
45 °C (Supplier Test Data)	1.40%	2.25%	2.94%	3.54%	4.10%	4.62%	5.10%	5.20%	5.36%	5.49%	5.62%	

DC Useable Capacity =

SOH x (DC capacity – storage retention)

Example: Year 0: 100% x (80MWh – 4%) = 76.8 MWh



# Flexible SOH warranty scheme

## Calculation Description

1. Specify the operating conditions of the ESS, including C-rate, DOD, average SOC, numbers of cycle per day and so on.
2. Base on <Huawei BESS SOH Degradation Curves based>, find the SOH curve corresponding to the initial operating condition, and find the SOH value (X) corresponding to the last year of this condition.
3. Find the SOH curve corresponding to the second operating condition and the SOH value (Y) closest to the SOH value (X) in the first working condition.
4. Base on the SOH curve corresponding to the second operating condition, calculate the differential value ( $\Delta$ ) between the current SOH value (Y) and SOH values each subsequent year.
5. Subtract the differential value ( $\Delta$ ) from the SOH value (X) of the first operating condition to obtain the SOH list for the duration of the second operating condition.
6. If more operating conditions are involved, refer to the above steps until the SOH is less than 60%.

## Example Description

*Project Conditions:*

	First Operating Condition	Second Operating Condition
Type of ESS	LUNA2000-4.5MWH-2H1	LUNA2000-4.5MWH-2H1
C-rate	0.5C	0.5C
Max. Temperature	<40℃	<40℃
Altitude	<4000m	<4000m
DOD	100%	100%
Average SOC	≤50%	≤50%
Cycle per day	1	1.5
Term of Year	0-5	6-EOL

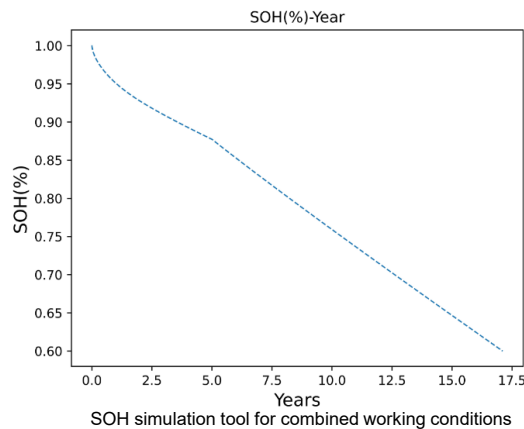




# Flexible SOH warranty scheme

## Calculation:

1. According to first operating condition, find the SOH rack @ 1cycle/day and the SOH value (X) at the end of 5 year is 87 %;
2. According to second operating condition, find the SOH rack @ 1.5cycle/day and the SOH value (Y) closest to the SOH value (X) in first operating condition is 87 %;
3. The differential SOH value ( $\Delta_1$ ) between Y and the SOH value next year ( $Y_1$ )= 87% - 85%=2%. So the SOH value at the end of six year = 87% - 2% = 85%;
4. The differential SOH value ( $\Delta_2$ ) between  $Y_1$  and the SOH value next year ( $Y_2$ )= 85% - 83%=2 %. So the SOH value at the end of seven year = 85% - 2 % = 83%;
5. According to this method, the SOH of the 8th, 9th, and end of year is calculated.



<Huawei BESS SOH Degradation Curves based @ 0.5C>

End of Year	SOH @1 cycle/day	SOH @ 1.5 cycle/day	SOH @ 2 cycle/day
0	100%	100%	100%
1	95%	94%	93%
2	92%	91%	90%
3	90%	89%	87%
4	89%	87%	85%
5	87%	85%	82%
6	86%	83%	80%
7	84%	81%	77%
8	83%	79%	75%
9	81%	77%	72%
10	80%	75%	70%
11	79%	73%	68%
12	77%	71%	65%
13	76%	70%	63%
14	75%	68%	61%
15	74%	66%	
16	72%	64%	
17	71%	62%	
18	70%	61%	
19	68%		
20	67%		



# Flexible warranty: According to SOH, adjust the conditions to meet long time requirement



## Strategy:

- ❑ Solution team provides the SOH curve;
- ❑ Before EOL, customer uses at different conditions and equerry the remaining SOH at the end of each year.
- ❑ Inform customer the remaining SOH, calculate the yearly price based on new conditions.

## Project conditions

Working conditions	Condition A	B Conditions
BESS Solution	LUNA2000-4.5MWH-2H1	LUNA2000-4.5MWH-2H1
C/D-rate	0.5C	0.5C
CPD	1	1.5
DOD	100%	100%
SOC	50%	50%
Maximum Warranty Period	20 years	15 years

## SOH degradation curve

End of Year	SOH (%) @ 0.9 cycle/day	SOH (%) @ 1 cycle/day	SOH (%) @ 1.2 cycle/day	SOH (%) @ 1.5 cycle/day	SOH (%) @ 1.8 cycle/day
0	100.00	100.00	100.00	100.00	100.00
1	95.02	94.88	94.61	94.23	93.85
2	91.92	91.68	91.21	90.52	89.86
3	89.29	88.95	88.30	87.36	86.45
4	86.92	86.51	85.69	84.52	83.40
5	84.78	84.26	83.30	81.93	80.62
6	82.73	82.17	81.08	79.52	78.04
7	80.83	80.20	78.99	77.27	75.64
8	79.03	78.34	77.02	75.14	73.39
9	77.31	76.57	75.14	73.14	71.26
10	75.67	74.88	73.36	71.23	69.23

## SOH & Flexible Warranty

5Y @1 CPD



84.26



6Y @1.5 CPD

$$84.52 - 81.93 = 2.59$$



$$84.26 - 2.59 = 81.67$$

End of 6<sup>th</sup> Year : SOH =81.67%

6Y @1.5 CPD



81.67



7Y @1.2 CPD

$$81.08 - 78.99 = 2.09$$



$$81.67 - 2.09 = 79.58$$

End of 7<sup>th</sup> Year : SOH =79.58%



**Thank you**